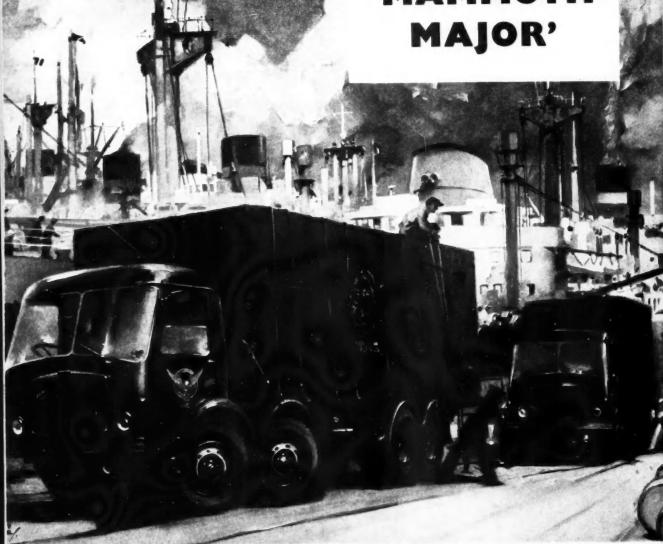
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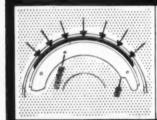
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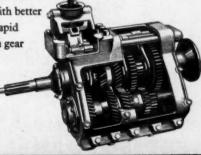
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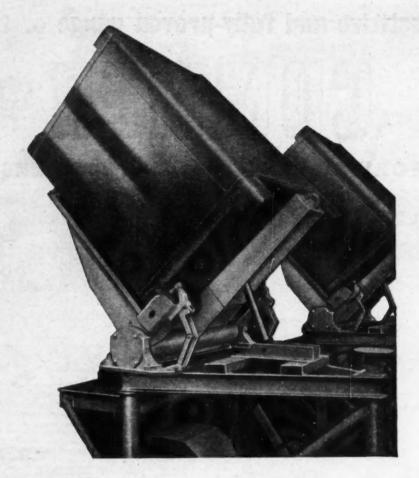
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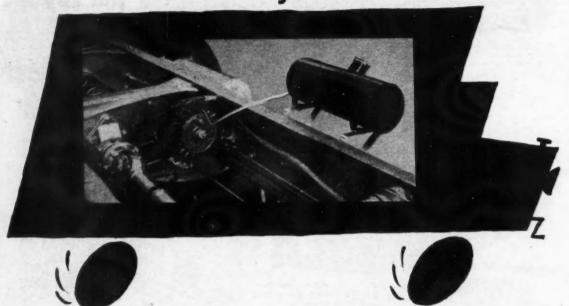
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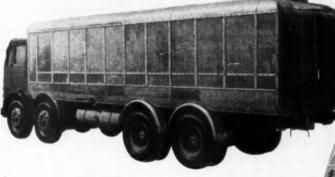
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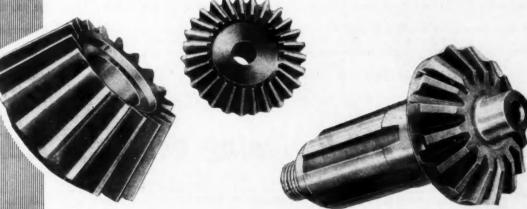
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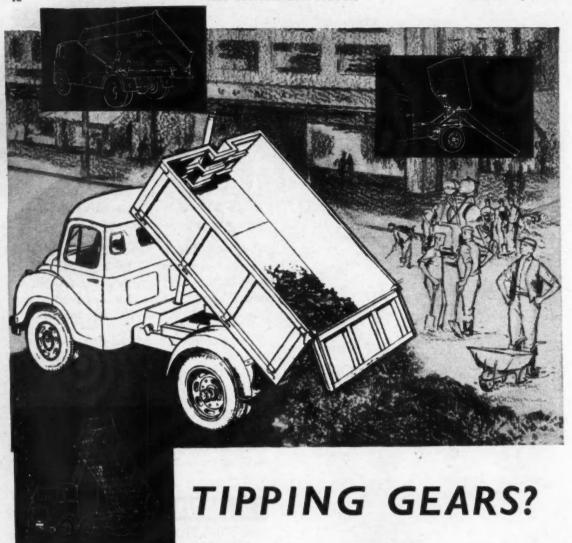
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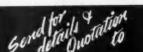


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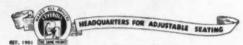
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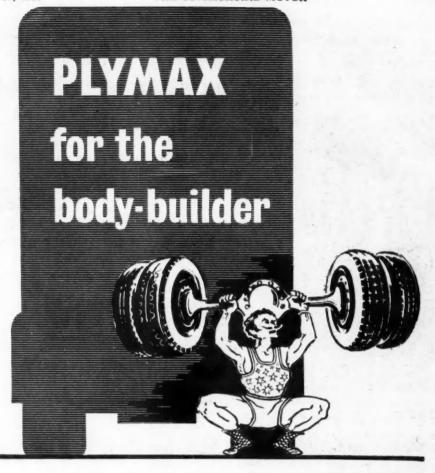
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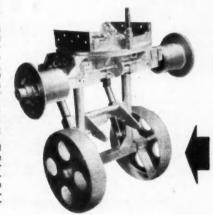
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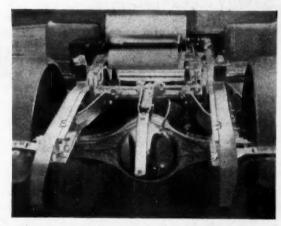
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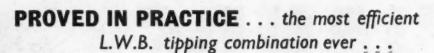
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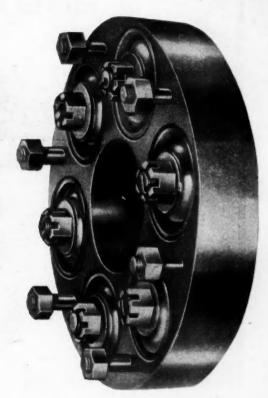
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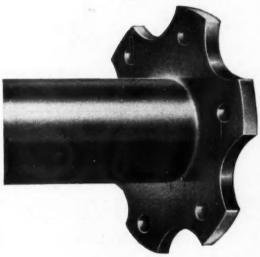
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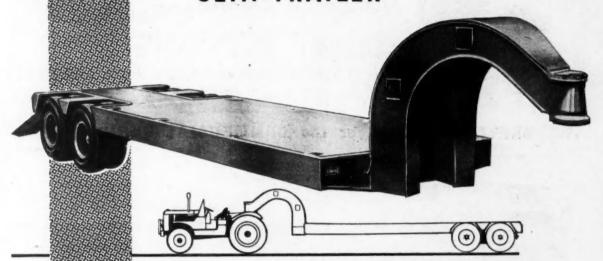
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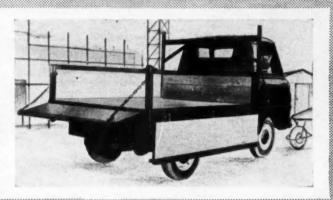
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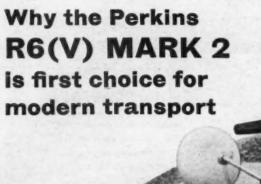
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Brains-Not Brawn

Skilled Management and Good

Personnel Relationship are Vital

to Future of Road Haulage

UCH of what Maj.-Gen.
G. N. Russell had to say in
his presidential address to
the Institute of Transport on
Monday was academic, but the

problems with which he dealt are fundamental to road transport. Speaking on "Management in Transport," he emphasized the responsibility of the leaders of trans-

port businesses to keep up to date.

Ability to look ahead is not one of the greatest virtues of hauliers in general, although they have been supremely successful in supplying trade and industry with transport service. On the other hand, how much more effective might their efforts have been had they cultivated the habit of forward thinking.

Maj.-Gen. Russell crystallized the whole matter in the words, "Let us take care we do not face the problems of the atomic era with a horse-and-cart mentality." The pattern of traffic is ever-changing and must be matched by flexible transport facilities.

Able Recruits Are Essential

The men who built up the industry are now at the point of retiring and able recruits are required not only to carry on the work but to apply to it new ideas and techniques. Maj.-Gen. Russell spoke truthfully when he said that, on the whole, progress in techniques had not kept pace with the advance in vehicles.

The successful haulier of the future must search for new markets and approach scientifically the problem of locating and assessing users' requirements. He must be able to forecast their future needs. In that way he will be able to create new demands.

He must do the thinking for the potential customer and be able to present to him new ways of tackling current and future transport problems. There are hauliers who possess this great attribute and their success is witness to it.

Apart from its natural physical advantages, one of the main reasons for the supremacy of road over rail transport is the close contact which the average haulier has with his employees. He is able to learn from their everyday experience and to turn that knowledge quickly to account. There is no need for the elaborate system of communication that Maj.-Gen. Russell described.

Joint consultation, which he said was far from understood and effectively applied in transport, is in fact a

living organism in the average small haulage business. The employer and the men form a close-knit team, with mutual understanding and even affection

between them. Joint consultation does not have to be elevated to lofty academic heights: it is the basic force on which the existence of the business depends.

Proof of this happy relationship is found in the absence of strikes in the independent sector of road haulage. There is also not felt to be a widespread need for organization in trade unions. Give and take between employers and employees replaces a rigid relationship.

There is, however, a great need for the recruitment of the right type of young man into road transport. The situation on the passenger side of the industry is probably easier than in haulage, for conditions of work are generally more attractive. Hauliers' premises are so often dismal and uncomfortable, hours of work are long and the pay is not high. Moreover, the prospects do not always seem to be rewarding.

British Road Services are better placed to attract the manager of tomorrow and, through their cadet training scheme, are able to identify and develop ability. When they have qualified for responsibility, some of the cadets will no doubt pass into free-enterprise haulage, but the need exists for a more enlightened attitude towards staff training by hauliers.

Broader Outlook Needed

Some members of the Road Haulage Association are acutely aware of it and have tried to encourage their colleagues to adopt a more progressive policy. Every facility should be given to bright young men to study at technical colleges for engineering diplomas and for the examinations of the Institute of Transport.

In this way a new breadth of outlook will be imparted to the industry. Rail competition is growing keener and the only weapon which the haulier can use against drastic reductions in rail rates is a new standard of service that the railways can never hope to achieve at any price. Imagination and liberal education are essential to the development of new ideas and techniques to anticipate users' needs and preserve their custom.

Probably the greatest deterrent to initiative among existing operators and to the recruitment of suitable young men is political uncertainty.

Bonuses With Care

WHATEVER may be said of the merits of incentive bonuses for drivers, there seems to be little doubt of their value in transport workshops. They require, however, to be devised carefully after a full study of work methods and it may be that to avoid unnecessary administrative expense they should be limited to repetitive operations. Typical examples of this kind of work are vehicle washing and servicing.

At Edinburgh, Mr. W. M. Little, the municipal transport manager, expects to save £30,000 a year by applying bonus schemes in the workshops. This economy will be achieved without reducing the quality

He is supported in his advocacy of incentives by Mr. G. F. Sinclair, a director of British Road Services, Ltd., Cllr. C. Blackwell, chairman of Manchester Transport Committee, and other experienced operators. The piece-work system of payment is gradually being extended throughout the maintenance shops of Manchester Transport Department.

So far as road staffs are concerned, bonus schemes may cause more harm than good. Unless they are skilfully prepared they are liable to encourage speeding and many magistrates are prejudiced against them. Some well-known operators have discontinued them for these reasons.

If incentive bonuses are to be paid to drivers, the use of journey recorders is desirable, so that law-breaking can be checked. This does not imply that every driver must carry a spy in his cab. Every capable and experienced transport manager knows that a driver's initiative, on which so much often depends, will be blunted if the man's actions are under constant surveillance, or if he is frequently asked to explain minor discrepancies.

Where there is mutual trust between managers and men, journey recorders can be a great value to both sides. Some of the Continental instruments show the speed of the vehicle at all times during a run, and indicate the number of brake applications and the rate of retardation. Such records can be produced in court in defence of a driver to establish the manner in which a vehicle has been driven.

If the trade unions could be persuaded to accept fully the use of recorders, bonus schemes, for the ultimate benefit of the workers, could be greatly extended. Instead, the tendency is to withdraw or avoid them. Thus the conscientious driver earns no more than the slacker and there is a general depression in the output of work.

Passing Comments

Story That Holds Water

DREDGING recently in the Victoria Docks, London, employees of the Port of London Authority brought up some interesting debris. This comprised a two-wheeled trailer, which someone remembered had been blown into the water during an air-raid. As can be seen from the illustration, the trailer is most dilapidated, but the Firestone 7.50-20 Ground Grip tyres were still inflated to their normal pressure. The gash shown was made by the dredging machinery. It is remarkable that these tyres should have held their pressure for nearly 20 years.



Surprise for a Van Thief

ONE of our somewhat critical readers asks whether there is no way of combating the mail-van robbers. In his opinion, which may not be that of others, the surest way of having valuables stolen is to send them by registered post.

Some time ago he had the pleasure of unintentionally giving a mail thief, or thieves, a disappointment. There were once biscuits known as "Punch and Judy," these characters being modelled in shortbread. As a joke he sent a Toby one, carefully packed in a small jewel case, as a birthday present to a man usually known by that name. This was registered but it never arrived, as the mail bag vanished on its journey, but he wished that he had been present when his particular package was opened.

Tubes for Coil Springs?

IN nearly all situations where coil springs are employed as, for example, in the front suspensions of many motor vehicles, the steel employed is in rod form. A recent suggestion put forward is that tubing could be used for the same purpose and it is claimed that this might well save 40 per cent. of the weight.

Obviously, the material adjacent to the centre of the metal used in a coil spring has decreasing value the nearer it gets to the middle. This has been recognized by some designers who employ tubes for torsional-suspension media.

This Firestone tyre was still holding its pressure when the trailer to which it was fitted was fished out of Victoria Docks after nearly 20 years of submersion.

A Well-merited Award

ONE of the most notable advances in lubrication has been the production of low-viscosity oils, the use of which has permitted a marked reduction in fuel consumption in practically all types of motor vehicle. Their advantages of easy starting and low frictional losses have been especially successful in vehicles which are engaged in work demanding frequent stopping and starting, and in which the engines seldom have time to reach what are considered to be efficient operating temperatures.

These oils are, of course, particularly useful in the case of vehicles normally employed in areas where the prevailing

temperatures are low.

Some operators were originally doubtful as to their merits for they are unlike the ordinary run of lubricants, in that they retain adequate viscosity under hot running conditions, whereas many of the older oils commenced by being highly viscous but quickly lost this alleged attribute when they became hot.

One of the oil technicians who played a great part in the development of the new oils is Dr. E. M. Dodds, of Esso, who was recently honoured by that well known City guild, the Worshipful Company of Carmen. He was announced as the first recipient of a new award, the Viva Shield, which includes a gold medal and citation. The object is to recognize the individual, company or corporation making the most notable contribution to the advancement of road transport.

The use of lubricants of this nature is not confined to

engines, for they have been found beneficial for transmission gear, although, of course, special high-pressure lubricants are necessary in the case of certain axle gearing in which the tooth pressures are unusually high.

Approach to Winter

NOW that we have altered our clocks to make lighting-up time 'earlier, the unpleasantnesses of winter driving seem to rush upon us all too suddenly. The late autumn is a season fraught with possibilities which can be alarming when they are not foreseen.

After a summer of uncommonly wet weather, much of the countryside has absorbed about as much moisture as it can take. A very little more and the valleys are flooded: a drop in temperature brings the risk of fogs freezing on the windscreen. Wet and slippery leaves are apt to pack on sheltered corners.

Grass verges have become soft sponges, unable to accept the weight of a loaded lorry. The driver who does not relish a wretched night de-ditching and putting the load back on an even keel will be wise to stop only on a lay-by with a good hard standing.

The cab radio sets which were to be seen on exhibits at Earls Court were received with raised eyebrows by some operators. Although such home comforts have not been part of the trunker's lot in the past, the national weather forecasts available at the touch of a switch could well make the long-distance driver's forward planning a great deal easier.

One Hears—

That intake silencers might be useful to broadcasters who gasp in the middle of long sentences.

That commercial-vehicle drivers do not appreciate epidemics of trick cycling by the very young.

That revenue receipts in the form of annual highwayuser taxes in the United States in 1956 amounted to more than \$2,000m.

That the figures for 1957 have not yet been computed, although they are expected to be higher.

That India is producing a considerable number of light and heavy industrial machines and machine tools.

Of a suggestion that in course of time the "tunnel" under the North Pole may become as overcrowded as that under the Mersey.

That Thylene, the anti-freeze made by National Benzole, can be used for the whole year, as it guards against corrosion of the cooling system at all times.

That an American research laboratory has received an Army contract to extend for a second year its study of the effects of vibrations and road shocks on military drivers.

That five American States have issued reflecting licence plates that can be seen at night 2,000 ft. away.

That this is well within the brake stopping distance of most American vehicles.

That in many country towns kerb space is practically non-existent because of cycles parked without gaps between them.

A suggestion that official cycle parks would help to obviate the trouble.



"What d'you mean, it doesn't look serious-I've got a car transporter under here!"

"Renationalization Will Hit Every Haulier"

FROM A. E. SHERLOCK-MESHER

TORQUAY, Tuesday.

MR. R. N. INGRAM, national chairman of the Road Haulage Association, in an opening statement to delegates to the Association's annual conference here today, warned hauliers, and particularly the smaller operators, against the belief that the Socialist threat to renationalize long-distance transport would not affect them.

No plan of nationalization could be effective without disturbing the businesses of practically all road hauliers in the country," he said. Socialist threat of nationalization, having been made, will stand to be carried out if the Socialist party is returned to power."

He also warned trade and industry against the danger of sitting back complacently while independent long-distance haulage was once more liquidated. "This is what some sections did on the last occasion," he added.

After Mr. Ingram's address and a discussion (see pages 440-442), the conference passed a resolution reaffirming the determination of hauliers "to use all means of preserving the present structure of the independent road haulage industry."

"The apparent confusion of thought on the part of the Socialists in their approach to possible restrictions on the C-licence holder is a mere expedient designed to obviate the more general and intense opposition which their transport policy would attract were it stated more specifically, particularly at the time of a General Election," Mr. Ingram declared.

Clear Indication

"The statements made on behalf of the Socialist party, and even on behalf of nationalized transport, indicate quite clearly that unless C-licence holders are restricted, nationalization of road haulage would not of itself be sufficient to bolster up the State monopoly.

"If trade and industry will face the facts squarely, they must surely realize that, unless they engage in active opposition to Socialist policy at the proper time, then not only do they subscribe to the risk of their being denied the competitive services of independent operators but with equal certainty they are advancing the day when their own transport facilities will inevitably be curtailed."

B.R.S. Not Major Danger

Although British Road Services had the largest fleet of vehicles in the country, they were not the haulier's most dangerous competitor. They had reacted to the stimulus of competition and now formed an effective section of the road haulage industry. The industry had settled down to a method of working, nationally and locally, both in competition and in collaboration with B.R.S., which gave trade and industry the best choice of transport.

Mr. Ingram appealed for funds for the Association's advertising and publicity campaign. It would mainly inform the public and trade and industry of the advantages of using free-enterprise road haulage, and would be aimed at persuad-

ing public opinion against the nationalization of haulage.

If each member supported the campaign, it could be launched on a scale that would keep the Socialists out of power, or, if they did take office, they would not have the courage to renationalize haulage.

Mr. Ingram told me that £35,500, including £20,000 from headquarters funds, had so far been subscribed towards the publicity campaign. He was unable to give the number of subscribers, but it was hoped that the conference, and particularly the presence of the Minister of Transport, would awaken hauliers to the danger facing them.

When I asked him when the campaign would open he said the date depended on the General Election. He would prefer a short, intensive campaign.

HOURS SUMMONSES AGAINST McVEIGH WITHDRAWN

SUMMONSES against McVeigh Transport, Ltd., Hull, alleging that they had allowed a man to drive too long without proper rest, were withdrawn at Hull, last week, after the driver had been found guilty of obtaining money by false pretences.

The magistrates were told that Ministry of Transport inspectors saw a McVeigh vehicle near Hull and later found that the driver claimed to have been in Manchester at the time. He had been given subsistence allowance by his employers for a night out when he stayed at home.

The driver was fined a total of £8 for fraud, not keeping proper records and not having enough rest. He was ordered to pay £2 2s. costs. The company were given an absolute discharge when they admitted failing to cause current records to be

PORTUGAL ORDERS BRITISH

A CONTRACT for 14 Super Hippo six-wheeled dumpers has been placed with Leyland Motors, Ltd., by Hydro Electrica De Cavado, Portugal.

The dumpers are based on 15-ft. 6-in.wheelbase chassis with O.680 oil engines, five-speed main gearboxes and under-drive auxiliary gearboxes. Each vehicle has a 15-18-ton towing jaw.

Authority Hears of Rate-cutting

A LLEGATIONS of rate-cutting and the "hawking" of a redundant A licence were made at Glasgow on Tuesday when the executors of the late John MacBride, Greenock, applied to operate a 21-ton vehicle on a new A licence.

Mr. John Smith, a Greenock petrol station and garage owner, told the Scottish Licensing Authority, Mr. W. F. Quin, that he had managed the business since August with a view to purchasing it if the licence were granted.

Questioned by Mr. A. MacKenzie for Mr. W. J. Murphy, Greenock, he agreed that the business was advertised for sale in a local paper in April. He was not aware that a number of people had been approached to buy but would not do so because there was no goodwill He knew the vehicle had stood idle from January until August. Ninety per cent. of the present work was to and from a furniture saleroom in Greenock.

After evidence of the work done since August, Mr. Quin said he was satisfied there was a business to transfer and the objectors must prove their case. Mr. Smith must understand that, even if a licence were granted, there was no guarantee that a take-over would be approved if the customers were now different

Wanted Work Back

Mr. Murphy said that formerly he did practically all the saleroom work. Mr. MacBride's vehicle had visited the saleroom occasionally but since Mr. Smith had operated it a great deal of this work was being done. When he protested he was told he must cut his rates if he wanted the work back. One of his vehicles would have to be taken off the road if the obstruction continued.

Mr. McKenzie submitted that the saleroom owner had given evidence twice recently in support of other applicants and obviously wanted transport waiting. Mr. MacBride's business had been managed since August by a prospective purchaser after a price of £600 had been agreed when there was really no good-

Granting the application Mr. Quin said evidence was thin but keen competition did not justify the refusal of a licence to carry on an existing business.

VENTURE IN DISPUTE OVER BUS STATION

DISPUTE over payment for excur-A sion buses using Consett bus station has arisen between the council and the Venture Transport Co. (Newcastle), Ltd. The council want to charge for all excursion vehicles, whilst Venture claim that some of the buses are incorporated with normal services, so their toll has already been paid.

Venture are among a group of companies in conflict with the council over rates for using the station. They have alleged that it is being run extravagantly, but the council have rejected a suggestion that the operators should run it themselves. An inquiry may be held.

Newcomer Seeks Six Tippers On B Licence: Two Are Granted

AN ambitious application by F. and P. Taggart, Croy (Dunbartonshire), to enter haulage by the transfer of six tippers totalling 17½ tons from C to B licence, with conditions of "general goods within 25 miles of base," was heard by the Scottish Licensing Authority, Mr. W. F. Quin, at Glasgow on Tuesday. There were 10 objectors, including British Road Services, British Railways, Road Services (Forth), Ltd., and J. and A. Smith of Maddiston, Ltd.

Mr. A. McKenzie, for the applicants, said it was proposed to amend the con-ditions to read: "Road and building materials within 25 miles." The company had been general contractors for the past 12 years and the six vehicles concerned were on C licence.

George Wimpey's Scottish transport manager, Mr. G. W. Dent, said although they had more than 2,000 vehicles on C licence, only about 100 operated in Scotland. They had always depended on local hauliers for site work. Building projects and a new tarmacadam plant in the area turning out 40 tons an hour for road surfacing had increased their need for transport. The applicant would be more economical than other hauliers as he was already bringing in materials to sites and could be used to cart spoil away.

Case Made Out

Mr. Quin ruled that on the evidence there was a case for the objectors to answer but for only two vehicles with a radius of 15 miles.

After evidence on behalf of Hugh Clellan and Sons; Robert Pollock, Ltd.; Alexander Dunn (Kilsyth Carrier), Ltd.; and Lawson Bros., that they had nearly 50 tippers on A and B licence and were prepared to supply Wimpey's needs, Mr. J. Law submitted that it had been amply proved that there was sufficient Some transport to meet the demand. of the objectors were nearer to the Wimpey sites at Bishop Briggs and Bear's Den than the applicants and were already taking in materials.

Mr. McKenzie said there was a distinction between Taggart and the ordinary newcomer. The vehicles had all been used by the supporting customers doing sub-contracting work and it was merely a change in operation because they no longer owned the materials carried.

Granting two vehicles, Mr. Quin said the licence would be restricted to the three companies supporting the application. The objectors would have carried more weight if schedules of availability had been produced.

The other four objectors consequently withdrew.

PLEA FOR I.R.T.E. RECRUITS

N appeal to members of the Institute An appear to memoers of the Angle Road Transport Engineers for more recruits was made yesterday by their president, Mr. G. Mackenzie Junner, editor of The Commercial Motor. He said present membership totalled 2,272, and increased subscriptions early this year had not resulted in any large-scale falling-off.

One-way Singles for Workmen's Service

THE introduction of a single fare on a workmen's service would dangerous to other operators, Mr. J. A. Dunkerley said at a Manchester hearing last Tuesday.

Blundell's Coaches (Southport), Ltd., were applying to add picking-up points at Scarisbrick. Bickerstaffe, the Rainford By-pass and Carr Mill (St. Helens) to their workmen's service between Southport and Risley. They also wanted to revise the timetables and introduce single fares.

Mr. W. Blundell said in evidence that there had been many requests for these picking-up points and passengers who were travelling only one way often had to buy return tickets.

Mr. Dunkerley, objecting for Lanca-shire United Transport, Ltd., and Gregsons Motors, Ltd., asked why no witnesses had been brought, and said that the objectors provided adequate services to Risley.

Mr. Blundell replied that many passengers still preferred to travel on single journeys with him and pay return fares. At the moment he was operating two single-deck buses a day.

Mr. T. Boardman, a L.U.T. traffic assistant, said there were no direct workmen's services from Carr Mill to Risley.

Mr. Dunkerley submitted that there was no supporting evidence to the application and there would be danger if the single fares were introduced. He pointed out that the Atomic Energy Plant at Risley employed about 5,000 people.

Mr. F. Williamson, chairman, said that if Mr. Blundell would submit a map giving the positions of the picking-up points, he would grant them all with the exception of that at Carr Mill.

The timetable must remain abeyance until the points were decided. Single fares would be granted only on inward journeys to Risley and a condition would be added to the licence to prevent more than two single-deck buses or one double-decker being operated by Blundell's on any one day.

BUSES TO BE WITHDRAWN

BECAUSE a bus service between Cawsand (Cornwall) and Millbrook Ferry (Devon) has been losing about £500 a year, it is to be withdrawn next Monday. The operators are the Millbrook Steamboat and Trading Co., Ltd.

Hauliers Are Warned: Weights Must Tally

A PPEARING for a haulier at Carlisle last week, Mr. T. H. Campbell Wardlaw declared: "I think there is not a vehicle operating in this country which is the same weight as stated on the application form." To this, Mr. J. A. T. Hanlon, Northern Licensing Authority, replied: "I shall revoke any that come to my knowledge! "

Mr. Wardlaw was representing Mr. W. Stubbs, Norfolk Road, Penrith, when he unsuccessfully applied for an A licence following the revocation of his special A licence. The Authority was told that the revocation was ordered because Mr. Stubbs was operating a 7½-ton vehicle, whereas his licence stipulated a 51-tonner.

After obtaining the licence he had fitted a heavier body and heavier tyres to the vehicle, and the necessary amount had been paid to the taxation office.

Mr. Hanlon remarked that to increase the weight of a vehicle was nothing less than cheating, and operators must take the risk of having their licences revoked.

Mr. Wardlaw pointed out that any vehicle accumulated weight irrespective of what was done to it. When the British Transport Commission sold ve' cles back to the public it was invariably found that they were heavier than described in the log books.

"Any vehicle put on the roads today and operated for three months would be heavier at the end of that time," he stated. "Practically every special A licence would be heavier than that specified on the application."

Refusing the application, Mr. Hanlon id it would be "monstrous" if the said it would be country were to be flooded with vehicles which became 21 tons heavier overnight.

R.H.A. REORGANIZE IN N.W.

STORM in a teacup has been caused A STORM in a teacup has been the by the proposal to reorganize the North Western (Western). Area of the Road Haulage Association by centralizing administrative and licensing work in Liverpool. The public relations centre at Holywell is to be closed and Mr. Haydyn Roberts, who had a roving commission in North Wales, has been taken on the Liverpool office staff.

Some 400 members, in the Wrexham, Montgomeryshire, Conway Valley. Merionethshire, Anglesey and Caernarvon sub-areas, are affected by the change.

It is understood that Mr. Roberts will no longer attend the traffic courts while the North Western Licensing Authority is on circuit in North Wales.

BIG CLEANSING ORDER

WHAT is believed to be the largest single order for cleansing vehicles has been placed with Glover, Webb and Liversidge, Ltd., by Wandsworth Borough Council. The company are to supply 20 Lodek 25-cu.-yd. barrier-loading semi-trailers and 15 20-cu.-yd. semi-trailers and, through E. J. Baker and Co. (Dorking) Ltd., 35 Scammell Scarab tractors with Perkins engines.

B11

Men in the News

MR. D. S. Jackling has on medical advice resigned from the board of the Provincial Traction Co., Ltd.

DR. G. BOELLA, a senior international salesman for Fiat vehicles, has been made a director of Fiat (England). Ltd.

MR. GEORGE SHARP has been made manager of the Guildford commercialvehicle and agricultural branch of the Haslemere Motor Co., Ltd.

MR. F. A. PERKINS, chairman and joint managing director of F. Perkins, Ltd., is engaged on a fact-finding and goodwill tour of Turkey, Greece, Italy, Malta and the Middle East. He is accompanied by MR. J. M. COLLINS, export sales manager. They are due back on October 23.

MR. R. W. JOLLEY has been appointed media officer for the British Transport Commission's road vehicle, rail and property offices, following reorganization of the Commission's commercial advertising service. MR. W. J. OLIVER becomes sales officer, with MR. F. J. FROST as promotion and research officer.

MR. JOHN C. DOOLY, manager of the road freight department of Coras Jompair Eireann, has retired owing to ill health. He had held the post since 1944.

MR. WILFRED LAMBERT WOODWARD, manager of Kennings, Ltd., Doncaster, has retired, and his successor is MR. HERBERT HUNTINGTON, who joined the group 30 years ago.

MR. C. F. HUEBNER, chief buyer for the British Oxygen Co., Ltd., has been elected president of the Purchasing Officers' Association. The new national chairman is MR. W. H. PARRY, chief purchasing agent for the Simplex Electric Co., Ltd.

MR. E. J. THOMAS, one-time managing director of the Goodyear Tyre and Rubber Co. (Great Britain), Ltd., has been appointed chairman of the American Goodyear organization. He was formerly president, and this office is now filled by MR. RUSSELL DEYOUNG. MR. P. W. LITCHFIELD has been made honorary chairman, and MR. P. E. H. LEROY, chief financial officer, becomes vice-chairman.

Critics of C-licensees Answered

ALTHOUGH the Traders' Road Tranport Association are not politically prejudiced they have found that the present Government's transport policy follows their own views. This was stated last week by Mr. S. C. Bond, president, when he spoke at the annual dinner of the Association's West Midland Region, in Birmingham.

Mr. Bond said he had noted with some pleasure that the Labour Party seemed to have slightly modified their views on road transport. This was a welcome change which had become apparent at the Labour Party Conference in Scarborough.

The commonest criticism made about the C-licence operator was of empty return journeys, but it should be remembered that these operators were businessmen accustomed to counting the cost. If they found that operating their own vehicles was dearer than using hauliers they would certainly turn to these alternative facilities.

" Change Regulations"

Mr. Bond also commented on the prospect of a European Common Market, saying it was essential that the Construction and Use Regulations should be reviewed against the background of international trade.

Mr. N. G. Lancaster, president of Birmingham Chamber of Commerce and a director of Joseph Lucas, Ltd., said that five years ago 75 per cent. of Lucas products were despatched by rail and the rest were catered for by their C-licence fleet. Now the C-licence vehicles were carrying 75 per cent. of the traffic, 20 per cent. went by contract vehicles, and only 5 per cent. had been retained by British Railways.

He explained that the company had not been dissatisfied with the railways' service but their customers had demanded more precise delivery times to enable them to reduce stocks and save space. The change had also resulted in much less documentation.

Referring to the Socialist claim that a planned transport system would ensure maximum use of existing facilities, Mr. Lancaster said he did not consider this was important. The value of a system was measured by cost and service.

Can a Subsidiary Haul These Goods?

THE question of whether a B-licence collection and delivery vehicle could legally carry goods to be hauled by an associated company was raised at Glasgow on Tuesday. Industrial Services (High Wycombe), Ltd., were applying to the Scottish Licensing Authority, Mr. W. F. Quinn, for a new B licence to cover two vehicles.

They wanted conditions of: "Collection and delivery of goods for carrying, or which have been carried, by own trunk vehicles within a radius of 25 miles of Chryston, near Glasgow."

Mr. A. McKenzie, for the applicants, said that following agreement with the road and rail negotiating committee they were now asking for only one vehicle, so a British Transport Commission objection had been withdrawn. The company were operating seven trunk vehicles between High Wycombe and Scotland, six of them on special A and one on A licence.

Five of the special-A vehicles were owned by a subsidiary company, Cook and Webb, Ltd. There were no vehicles licensed in Scotland, but there was one collection and delivery vehicle on B licence which operated in the Metropolitan area.

Mr. Quinn pointed out that it was extremely doubtful whether the conditions applied for would enable the applicants to collect and deliver goods which were carried by Cook and Webb's vehicles.

Mr. McKenzie agreed that the question of shareholding would have to be gone into and that, in any case, it would be safer to include the name Cook and Webb, Ltd., in the wording of the licence conditions

The application was adjourned.

Micrograms . . .

Civic Tour: The Lord Mayor and other members of Bradford Corporation toured the Shell oil refinery at Liverpool last week.

N.Z. to Buy More: Although New Zealand's import programme for 1959 is smaller even than that for the present year, more commercial vehicles will be purchased.

New Catalogue: The complete range of equipment and accessories stocked by James Robertson (Factors), Ltd., Glasgow, is described in a new 280-page edition of their catalogue.

Nationalization Off: Because of lack of funds, the Singapore Government will not take over the Singapore Traction Co., Ltd. Plans for the unification and eventual nationalization of transport have been abandoned.

Dearer 12-seater: The price of the new Karrier/Walker 12-seater bus has been increased by £24 owing to higher cost of labour and materials. List price of a petrol-engined version becomes £1.055, and that of the oil-engined model £1,170.

Minister as Guest: Principal guest at the annual dinner of the Institute of Welding will be Mr. Aubrey Jones, Minister of Supply. The dinner will be held on November 5, with the following two days devoted to the Institute's Autumn Conference.

New Coach Base: Les Gleave, Ltd., coach operators, have moved to Fourways Garage, Arclid, near Sandbach, Cheshire.

Rhodesian Plant: The British Motor Corporation have bought 100 acres of land near Salisbury, Southern Rhodesia, on which to establish an assembly plant.

Lower Rate: The rate paid to their tyre contractors by Sheffield Transport Department has been cut by about 1½ per cent. This represents an £880 yearly saving.

New Pirelli Branches: The Northern Ireland branch of Pirelli, Ltd., has been moved to 3-9 Thomas Street, Belfast. The South London branch also has new premises, at 50 Clapham Road, S W.9.

Visit to Brussels: The Berkshire Section of the Motor Agent's Association visited the Brussels World Fair last week and were entertained during their stay by Shell-Mex and B.P., Ltd.

Keeping Britain Tidy: The National Benzole Co., Ltd., are to provide specially designed litter bins at their garages and filling stations in South West England starting next month. It is hoped to extend the scheme later.

Scammell Trailer Brakes: With the object of increasing brake shoe life, all 10- and 11-ton semi-trailers manufactured by Scammell Lorries. Ltd., are being fitted as standard with 15½-in. by 5-in. brakes.

Strange Silence by "Tipping Brothers"

SUPPORTING a haulier's application for an extra B-licence tipper at Bristol, last week, Mr. Oliver Moore, transport manager of the Mendip Stone and Concrete Co., said that the previous day he had telephoned four operators for tippers but still had two or three loads outstanding

Mr. S. W. Nelson, Western Licensing Authority, granted the application, by Mr. G. G. Simons, Radstock, Somerset, for a vehicle to carry quarry products within 100 miles and building plant and materials within 30 miles.

Mr. T. D. Corpe, for the applicant, said the tipper concerned had been on hire to Mendip Stone and would continue to be substantially used by the quarry as there was a shortage of tippers in the area. Only 5 per cent. of the haulage would be building plant and materials.

Making the grant, Mr. Nelson said it was a small application, but he was surprised that the "usual band of tipping brothers" had not objected.

OBJECTORS WARNED

OBJECTORS appearing before Mr. Alex Robertson, Scottish Deputy Licensing Authority, will not be allowed to cross-examine applicants in future unless they have put in properly detailed objections. Mr. Robertson gave this warning last week after hearing that some objectors had failed to state whether they held A. B or C licences.

NEW TRANSPORT COMPANIES

A. Church and Co., Ltd. Cap. £100. Dirs.: Albert Church and Grace E. Church, 30 Grinstead Road, London, S.E.8. Sec.: Albert Church. Reg. office: Keystone Works, Egerton Drive, London,

office: Keystone Works, Egerton Drive, London, S.E.10.
Lacey's (Lo.W.), Ltd. Cap. £4,750. Dirs. Thomas H. Lacey and Edward Lacey, Hazelwood, Manna Road, Bembridge, Lo.W., and Rex W. Burden, Vine Cottage, St. Helens, Lo.W. Sec.: Sarah Lacey. Reg. office: Hazelwood, Manna Road, Bembridge, St. Helens, Lo.W. Sec.: Sarah Lacey. Reg. office: Hazelwood, Manna Road, Bembridge.
Dorians Transport Ca., Ltd. Cap. £500. Dirs. Albert Coles and Dorian J. Coles, 22 High Street. Pontypridd. Sec.: R. J. Mathias. Reg. office: 77 Taff Street, Pontypridd.
Bialey Haubage Co., Ltd. Cap. £2,000. Dirs.: David J. Smith and Pauline J. Smith. Sec.: Thomas A. Herbert. Reg. office: 516 Binley Road, Coventry. Robb Bros. (Removers), Ltd. Cap. £2,000. Dirs.: W. Robb, 155 Kestrel Road, Glassow, W.J.; J. K. Robb, 3 Victoria Park Drive South, Glasgow; R. Robb, C. S. Robb and R. Robb. Sec.: T. P. N. Brown. Reg. office: 77 Byron Street, Glassow, W.J. Union Street Hauliers (Southern), Ltd. Cap. £10,000. Dirs.: Arthur Wootton and Mrs. Minnie Wootton, 383 High Road, London, N.2, and Cecil G. Angel. Reg. office: 2 Union Street, London, S.E.I. Whitehall Transport Co. (Leeds), Ltd. Cap.

Wootton, 383 High Road, London, N.Z., and Cecil G. Angel. Reg. office: 2 Union Street, London, S.E.I.

Whitehall Transport Co. (Leeds), Ltd. Cap. £3,000. Dirs.: Squire Naylor, 31 Crossgates Avenue, Leeds, 14, and George A. Naylor, 3 Parkstone Grove, Leeds, 16. Reg. office: National Employers House, Ouchec Street, Leeds.

A. Vardy and Sons (Transport), Ltd. Cap. £20,000. Dirs.: Reginal Vardy and Mrs. Sarah Vardy, Stoneygate, Houghton le Spring. Sec.: Sarah Vardy. Ree. office: Stoneygate Garage, Stoneygate, Houghton le Spring. Kenfig Motors, Ltd. Cap. £1,000. Dirs.: Evan P. John and Mrs. Mary E. John, Waterhall Garage, Groft Goch, Kenfig Hill, near Bridgend. Sec.: Mary B. John. Reg. office: Waterhall Garage, Groft Goch, Kenfig Hill, near Bridgend. Rewbridge Transport, Ltd. Cap. £10,000. Dirs.: Richard W. Rewbridge, Woodfands, 5 The Croft, Neath Abbey, Glam. Sec.: Evan J. Jenkins. Reg. office: Rockfield, Longford Road, Neath Abbey, R. M. Evans, Ltd. Cap. £500. Dirs.: Richard M. Evans, 279 Church Road, Liverpool, 21, and Michael E. Sampson. Reg. office: 81 Dale Street, Liverpool, 2.

P. Kirnae and Co., Ltd. Cap. £100. Dirs.: Patrick Kirrane and Brigid Kirrane, 154 Fairswell Road, Timperley, Altrincham, Ches. Sec.: Edward Donovan. Reg. office: 154 Fairswell Road, Timperley, Altrincham.

Good Progress on the New Motorways

BRITAIN'S road programme was out-B lined by the Minister of Transport, Mr. Harold Watkinson, in London on Tuesday. He said four major projects were under way and a fifth-an improved road from London to South Walesshould be started in spring.

The schemes on which work was already proceeding included the New Great North Road, which would have dual-carriageways for 168 miles of its length, the London-Birmingham-Preston Motorway, of which the Preston By-pass would be opened on December 5. improved roads to the Channel ports and a Midlands to South Wales Motorway.

A focal point of three of these schemes was their junction near Birmingham. It was proposed to carry the connecting link on a viaduct above the railway through Smethwick and Oldbury.

In addition, many smaller but important traffic relief schemes were under way. They included the Staines By-pass, the Slough and Maidenhead By-pass and the Medway Motor Road. So far, 51 miles of trunk roads had been built, 194 miles were under construction and 856 miles were planned.

The progress of road schemes in the West Midlands and North West, which are costing £22m., was examined firsthand, last week, by Mr. Watkinson. First he inspected the Ross By-pass and the 20-mile Ross Motorway, which will be carrying much of the traffic between Birmingham and South Wales.

At Northwich he studied work on the new Northwich by-pass, before visiting the new Runcorn-Widnes Bridge, the Stretford-Eccles By-pass, including the new Barton Bridge, and the Preston and

Lancaster by-passes.

One Vehicle Struck Off: Another is Suspended for Six Months

A N A-licence vehicle operated by Cameron and Gibbon, Glentone, Monymusk, was struck off, last week, by the Scottish Deputy Licensing Authority, Mr. Alex Robertson. He suspended another A-licence vehicle for six months after describing an application by the concern as "one of the worst cases to come before me for some considerable time

Cameron and Gibbon had applied for the renewal of an A licence covering two vehicles based at Aberdeen and for permission to add five special-A vehicles to the licence, two in Glasgow and three at Birmingham. British Railways objected to the applications.

In evidence, Mr. Gibbon admitted doing long-distance work with a vehicle restricted to the counties of Aberdeen, Banff and Kincardine. He also agreed that he had changed the base of three Birmingham and two Glasgow special-A vehicles without permission, moving them all to Aberdeen.

Mr. Robertson said the concern had committed a variety of offences.

"It has been my unpleasant duty to take disciplinary action against a number of hauliers this year for irregularities committed," he declared. "In this case, the applicants lost a vehicle under A licence in June, 1953, because of their C-hiring activities. Despite this punishment, however, they continued C-hiring until the end of last year, when they converted three of the vehicles which were employed on C-hiring into contract-A licences.

He granted an A licence for the five special-A vehicles to carry mainly steel grit, paper products and eggs, to specified centres of England and Scotland, but immediately suspended one vehicle for six months. On the renewal application he granted only one vehicle instead of two, pointing out that this meant, in effect, that one had been revoked.

"THE MOTOR" ROAD TESTS

N the past year, some 40 cars have been put through their paces by the road-test staff of *The Motor*. The reports on them have been published in book form, occupying 168 pages.

"The Motor Road Tests," 1958 edition, is obtainable from all booksellers at 10s. 6d., or from the publishers, Temple Press Limited, Bowling Green Lane, London, E.C.1, at 11s. 5d. by post.

KENNINGS BUY CINEMA

CINEMA at Brampton, Chesterfield, A has been acquired by Kennings, Ltd., who are to use it as a base for self-drive business in the area.

BUS COMPANY RATING APPEALS SUCCEED

WO valuation appeals by the Trent Motor Traction Co. Ltd. were heard at Derby, last week, and in both cases a reduction was granted. They concerned the company's workshops and garage at Uttoxeter New Road, Derby.

In the first case a rateable value assessment of £655 contained in the old valuation list ending March, 1956, was reduced to £222. The original assessment conceded only partial industrial relief, whereas the new one gives complete industrial relief.

The second appeal concerned the new valuation list assessment dating from April 1, 1956. A net annual value figure of £2,500 was reduced to £2,350, and the rateable value assessment was reduced.

TIGER CUB AXLE CHANGE

N improved design of heavy-duty two-Aspeed axle has been developed by Leyland Motors, Ltd., as optional equipment in the Tiger Cub range of lightweight underfloor-engined passenger chassis. It may be fitted in all models except those equipped with Pneumo-Cyclic transmissions. The new axle has Leyland-designed hubs, brakes and axle beam and an Eaton driving head.

Objectors Demand More Evidence for A-licence "Janker" Outfits

AN A licence to cover four vehicles and four trailers, to be constructed on rail janker lines, was sought at Glasgow, last week, by McKelvie and Co., Ltd., Barrhead. They described a janker as being a normal platform vehicle linked to its trailer by a steel framework. There was a forward turntable and the total length could be extended to cater for lengthy and wide roads. McKelvie's stipulated that they did not intend to use the outfits as low-loaders, but to employ them on steel haulage.

No Renewal: "Company Out of Business

AFTER operating for 35 years, M. and J. Young (Carlisle), Ltd., were virtually put out of business when a renewal of their A licence was refused in July. This was stated last week by Mr. T. H. Campbell Wardlaw, for the company, when they sought an A licence for a vehicle to carry "road and building materials, steel, foodstuffs, agricultural produce and requisites in the Midlands, London, Liverpool, Manchester and Scotland."

Mr. Wardlaw said the renewal had been refused because of a change in the normal user. If the company had been fully conversant with the procedure, they would have applied for a substitute instead of a renewal at that time.

Like many other haulage contractors, however, they were under the erroneous belief that as long as they were holders of an A licence they could carry goods anywhere in Britain," he added.

" Little Work Done"

Mr. J. A. Young said in evidence that little work had been done since July because the decision had virtually put them out of business. Answering Mr. F. J. McHugh, for British Railways, he agreed that a number of hauliers was working for the company.

Refusing the application, Mr. J. A. T. Hanlon, Northern Licensing Authority. said Mr. Young was granted an A licence in 1948 and three years later he made the business over to his wife. While the 1947 Transport Act was in force they described their area as "Carlisle," although Mr. Young was hauling from Kilmarnock to the Midlands under a hiring arrangement.

Had their work been correctly described either they would have been nationalized, or someone would have been able to inquire into their activities. When they applied in 1956 they said nothing about a change of normal user, yet they could not have been entirely ignorant of the importance of the forms they filled in.

OBITUARY

WE regret to announce the death of MR. A. M. SAUNDERS.

Mr. Saunders, who was 48, had been executive assistant to the director and sales manager of Commer Cars, Ltd., Luton since February. Previously he had held several executive positions in the Rootes Group.

This assurance resulted in the withdrawal of one of the objectors, Robert Wynn and Sons (Manchester), Ltd., but there was further opposition from the British Transport Commission: Alex Scott (Contractors), Ltd.; and Gavin Wilkie,

Mr. James Law, for McKelvie's, said that earlier this year a change in taxation policy had resulted in the vehicles becoming classed as ordinary articulated so that their legal payload dropped from 20 to 12 tons. With the existing vehicles the result was a total fall of 48 tons in carrying capacity which they wanted to make up. A normal user of metal and metal products to any part of the country was sought.

" Vehicle Shortage "

In evidence, Mr. James McKelvie, a director, said there was a shortage of this type of vehicle, although manufacturers of flexible sheet steel and similar products were becoming increasingly dependent on road transport. The company could not hope to give the same service with a reduction of 48 tons in aggregate carrying capacity.

Answering Mr. C. E. Jauncey, for the B.T.C., he said there was no question of the vehicles becoming low-loaders; they would do exactly the same work as had been undertaken in the past. Rail jankers could carry loads up to 52 ft. long, with a 10-ft. extension if necessary, and the maximum width was 13 ft. 7 in. He had not noticed any recession in the steel industry, but rather an increasing demand for haulage.

Specialized Traffic

Mr. McKelvie pointed out that although they would have more vehicles their carrying capacity would not be increased as the traffic was highly specialized and speeds were controlled. By reason of their construction the vehicles could carry nothing other than heavy sheet metal products.

He told Mr. Jauncey that the company would be glad to limit the payloads of the new vehicles to 12 tons if this were requested. On the other vehicles special authorization could be obtained to carry heavier loads for customers who had to be satisfied.

The case was adjourned for three weeks after considerable evidence had been sought about loads carried by jankers and other vehicles. Mr. W. F. Quin, Scottish Licensing Authority, told the objectors to state precisely what information they required so that this could be given at the next hearing.

MUNICIPAL OPPORTUNITIES

Ebbw Vale Corporation are to acquire a tipper. Watford Highways Committee wish to buy a Lewin sweeper.
Southampton Borough Council are to purchase a

Southampton Borough Council are to purchase a guilly-empirer and a sweeper.
Exeter Transport Committee wish to buy five M.C.W. double-decker bodies.
Reading Education Committee seek to acquire five vans for the school meals service.
Coventry Transport Committee have authorized the purchase of a Commer 1½-ton van.
Dorking and Horfey Corporation are to buy a refuse collector and a cesspool empirer.

refuse collector and a cesspool emptier.

Leeds Corporation are to buy a Thames Trader tipper from Brown and White (Leeds), Ltd.

Heywood Corporation are recommended to obta n a Thames Sewt. van from J. P. Hensmans, Ltd.

Sheffleld Fire Brigade Committee wish to purchase a chassis for a water tender from Bentley Bros., Ltd.

Bedford Corporation are recommended to buy a refuse traiter from the Low Loading Traiter Co., Ltd.

Oldham Corporation are to buy an S.D. gully-aspool emptier, and require tenders for two Bed-

Otanam Corporation are to buy an S.D. gulty-cesspool emptier, and require tenders for two Bedford tippers.

Liverpool City Council are advised to obtain a Mortis 1½-ton van from W. Watson and Co. (Liverpool), Ltd.

Stoke Newington Health Committee seek to obtain a Compressmore and Compressmore Paladin refuse collector from Frank G. Gates, Ltd.

Sheffled Highways Committee are to order four Thannes-Eagle gully-cesspool emptiers from Brook Shaw, Ltd. The markets committee are to order a Dennis Pax tractor and three semi-trailers from Shefflex, Ltd.

Barrow in Furness Transport Committee have received consent to borrow up to £27.750 to buy 10 double-decker bodies. The cleansing committee recommend that Pye Motors, Ltd., supply a Karrier refuse collector.

recommend that Pye Motors, Ltd., supply a Karrier refuse collector.

Wandsworth Borough Council are advised to obtain two Manulectric street orderlies. The purchase of seven Bedford-Compressmore Palad n refuse collectors from Kingston Hill Motor Works, Ltd., is also advised.

Northampton Transport Committee wish to six Daimler-Roe double-deckers. The Highways committee seek tenders for the supply of a Commer Secut, pick-up, two Scammell refuse collectors, a Dennis guily-emptier, p Karrier Bantam tipper and a Bantam refuse collector. They also recommend that a Mortis Sewt, van be obtained from the Derngate Motor Co., Ltd.

Leyland-powered Tram for Blackpool

DOUBLE-DECK tram operated by A Blackpool Corporation has been fitted with a pre-war Leyland 8.6-litre oil engine. This drives a 30-year-old Mather and Platt 75 h p. electric motor so that the tram can be employed as a Dieselelectric unit. The dynamo supplies current to two underfloor 35 h.p. electric motors.

The engine was taken from a Leyland Titan TD.5 double-decker which had covered 450,000 miles in the Corporation's service, and it is mounted on a sub-frame in the lower saloon of the tram, running at a governed speed of 1,350 r.p.m.

The tram can be operated from the normal overhead wiring system, but when the current is switched off it can run along the track under its own power. Acting as a combined engineering car and mobile power station the tram has a small workshop at each end of the top deck. The Leyland engine is stated to consume about 20 pints of fuel per hour when coasting and 30 pints running under full load.

HIGHER FARES?

A N increase in fares or a reduction in services has been recommended by Mr. J. C. Wake, manager of the St. Helens undertaking. The number of passengers carried last year fell by more than 24m. compared with the previous year.

Suggestions for reduced bus services are to be put forward by Oldham Transport Committee, following a deficit of £22,006 in 1957-58

Bigger Vehicle for "Fired Van" Haulier

A MIDDLESBROUGH haulier who had alleged at a previous hearing that in 1956 one of his removal vans had been maliciously set on fire by trade rivals had his application for another large vehicle granted by the Northern Licensing Authority at Stockton last week.

He was Mr. Douglas Henry Scrivens, Marton Road, Middlesbrough, who sought a B licence to carry furniture and household effects within 15 miles of

Middlesbrough Town Hall.

Mr. Scrivens told the original hearing (The Commercial Motor, August 29) that because he was not insured for loss by fire he had to carry on his business with smaller vehicles. He now thought he had sufficient evidence of demand to justify a variation allowing him to operate a van of 2 tons 17 cwt. unladen.

For three of the four objectors, Mr. T. H. Campbell Wardlaw said competition would obviously be greatly intensified if the application succeeded. Mr. Scrivens had frankly admitted that he would compete with established removers and had, in fact, already taken trade away from them.

Mr. J. A. T. Hanlon said Mr. Scrivens had never ceased his removal work. He should be restored to the capacity and facilities he enjoyed in 1956.

"CONGESTION CAUSING BUS DELAYS"—MR. DEAN

THE bus journey from Barnsley to Leeds now takes 50 minutes compared with 35 minutes before the war, Mr. N. H. Dean, general manager of the Yorkshire Traction Co., Ltd., told the Sheffield and District Section of the Institute of Transport last week. This, he said, was entirely due to traffic congestion.

"On half-day closing, the real problem of congestion seems to disappear. One must come to the conclusion that much of the trouble is caused by indiscrimin-

ate parking of cars."

Mr. Dean said he thought that car parks should be provided 5- or 10-minutes' journey from the town centre. In the town itself there should be parking meters so that people wanting to leave vehicles there could pay for the privilege.

CORONER ADVISES "ARTIC" DRIVERS ON STOPPING

DRIVERS of long articulated vehicles should stop only at filling stations on their near side, Mr. K. T. Braine-Hartnell, Stafford Coroner, said last week. He had heard how a motorcyclist and his pillion rider were killed instantly when their machine collided with an articulated outfit at Brocton.

The vehicle was travelling towards Cannock and had pulled into an off-side filling station for fuel. Chief Insp. W. C. Amphlett said the driver was being

prosecuted.

The coroner: "I am bound to declare that this accident would not have happened if the driver had refuelled at a filling station on his near side."

"No Witnesses" Policy is Criticized

COMMERCIAL concerns who adopt a policy of refusing to send witnesses to court to give evidence in support of their transport needs were criticized last week by Mr. J. R. Lindsay, North Western Deputy Licensing Authority. He said they could not expect favoured treatment. Other people had to supply supporting evidence, and statements that certain companies would supply only letters were becoming tiresome.

O. J. Williams (Sarn), Ltd., Pwllheli, were applying to add "quarry materials to Liverpool with return loads of feeding stuffs" to the conditions of a B licence.

There were objections from the British

(Red Garage), Portmadoc.

Mr. Prichard Jones, for the applicants, said they were required to carry a special granite dust for which the vehicle, a tipper, was specially lined, and was the only one available in the district. However, the only evidence in support was a letter from the quarry owners, Cawood Wharton and Co., Ltd.

Mr. G. H. P. Beames, for the B.T.C., submitted that the whole application hinged on the evidence for the outward traffic. Were it not for the granite dust there could be no justification for entering the extremely competitive feeding stuffs field.

The application was refused.

TAKE-OVER APPLICANT TOLD: SEE SOLICITOR

A MAN who applied at Leeds, last week, for permission to take over a haulage business was advised by Maj. F. S. Eastwood, Yorkshire Licensing Authority, to get legal advice before proceeding with his application. Maj. Eastwood pointed out that there was no clause in the sale agreement to prevent the vendor from starting up in business again if he wished.

Mr. J. Thompson, Ferrand Avenue, Bierley, wanted to operate a B-licence vehicle formerly run by Mr. T. Grundy.

Adjourning the application for the production of business records, Maj. Eastwood remarked: "I am not sure that there was a business to take over, as you are paying a figure which does not even represent the value of the vehicle."

BARTON JUBILEE DINNER

NEARLY 500 guests attended a golden jubilee dinner and dance given by Barton Transport, Ltd., among them Mr. C. R. Hodgson, newly appointed chairman of the East Midland Traffic Commissioners.

Barton's history began on October 1, 1908, when Mr. T. A. Barton, now chairman and managing director, drove the first bus from Long Eaton to Nottingham. In 1928 they used the first oil engine in a bus.

Sold Business, But He Wants to Come Back

A REQUEST for the adjournment of an application by Mr. E. Jones, Llarnbedrog, for a new B licence was strongly opposed at Caernarvon last week by an objector, Mr. P. Williams. Mr. J. Edward Jones, for the applicant, told the North Western Deputy Licensing Authority, Mr. J. R. Lindsay, that he had sent Mr. Jones and his witnesses away because neither the evidence nor the figures were adequate.

Mr. Edward Jones added that in a remote area, telephones and letters, having regard to the language difficulty, were not always satisfactory. He would ask for the application to be re-listed in order that the case could be properly prepared.

Mr. Prichard Jones, objecting, said the applicant was not as naïve as was being made out. Mr. Jones had sold the haulage side of his business to Mr. Williams, and there was an agreement prohibiting Mr. Jones from obtaining a licence. This was the third time he had made an application to come back since—without appearing—and they had the continual expense of attending. The application should be refused.

Granting the adjournment, Mr. Lindsay said it could do the objector no harm. It was a bona fide application which he

could not resist.

SMALL HAULIERS FEAR COAL BY RAIL PLAN

HUNDREDS of lorry drivers and their vehicles in the Sheffield and South Yorkshire areas may become redundant through the agreement between the Central Electricity Authority and the British Transport Commission for the carriage of coal from pits to power stations by rail.

This was stated last week by a spokesman of the South Yorkshire Area of the Road Haulage Association, who said the situation was "extremely serious" and might mean that many small hauliers

would go out of business.

"We are making a strong protest to the B.T.C. and the electricity authorities," he said. The hauliers had not been consulted about the scheme and they wanted their side of the matter to be heard.

B.R.S. WITHDRAW OBJECTION TO BASE CHANGE

AN objection by British Road Services was withdrawn at Leeds, last week, after they had heard the evidence of Mr. F. E. Leighton, Fartown, Huddersfield, who wanted to change the base of a special A-licence vehicle and put it on public A licence.

Mr. P. Kenny, for the applicant, said that when the vehicle was acquired in 1955 Mr. Leighton lived at Settle and worked for a Huddersfield clearing house. Now he had bought a house in Huddersfield and, although this was 30 miles away from Settle, there would be no change of work through the new base.

Maj. F. S. Eastwood, Yorkshire Licensing Authority, granted the applica-

tion

Cookhill Transport Have Vehicle Suspended Until Next March

ONE of the four B-licensed vehicles operated by the Cookhill Transport Co., Ltd., Erdington, Birmingham, was suspended for four months by the West Midland Licensing Authority, Mr. W. P. James., last week. His inquiry followed convictions against the company for operating outside the conditions of the licence. On November 20, 1957, they had admitted 10 charges in respect of coal haulage, and last June they admitted eight similar offences.

Mr. B. Withers, managing director, told Mr. James that the November court case followed the carriage of deep-mined coal for a customer who normally had opencast coal. The reason for the lapse was that the wrong vehicle had been allocated to do the work.

In the second case he sent out a lorry believing it was going to carry opencast coal, but deep-mined coal was loaded instead. The coal had been hauled from a stocking ground which was away from the colliery, and now he did not send vehicles there unless he was certain that opencast coal was to be carried in

Mr. James said the drivers' records showed that the vehicles had made many coal journeys outside their 20-mile radius. Cautioned by an enforcement officer, Mr. Withers had said: "It worried me for some time. I knew they were working outside the radius." When he found out that the wrong coal was being carried, 14 journeys had already been made.

Authority's Comment

Mr. James added: "I would have thought you would have done something to put yourself in order after the November court hearing, but in June this year you were convicted of the same offence."

At last week's hearing, Cookhill's applied to take over two B-licence vehicles operated by G. Rowberry and Sons, Ltd. Mr. James granted this, but ordered a suspension of one of the other vehicles for four months, stating: "I cannot attach the same importance to your statement of excuse as you would like me to. When an operator is convicted twice within a year for failing to comply with the terms of his licence it raises considerable doubt as to whether he should hold a licence at all.

"I hope that you will understand that if you do this again it may mean the revocation of your licence."

T.R.T.A. MEMBERS WARNED ON RECORDS

MEMBERS of the Eastern Area of the Traders' Road Transport Association have been warned of "greatly increased activity" by Ministry of Transport examiners in respect of drivers' hours and records. The Association have told operators that in many cases records are not being kept correctly, and often the wrong type of record is being used.

Mr. R. E. G. Brown, London Divisional Secretary of the T.R.T.A., visited the Eastern Area yesterday to speak on the subject.

Reading Investigates Bus Operation

A SIX-MAN team has been appointed by Reading Transport Committee to examine the affairs and administration of the town's transport undertaking. They will submit a report and recommendations to the full committee.

Explaining the plan to the town council, Cllr. David Stoddart, transport committee chairman, said they last appointed a sub-committee in 1951, and since then undertakings all over the country had been going through difficult times. There had been falling traffic and falling revenue and they wanted to see if their present administration was the right sort to deal with the changed circumstances.

Supporting the action, Clir. J. S. Woodrow said something would have to be done to remedy the present "unhappy situation." Monthly returns showed that their losses were continuing at a fairly rapid rate, and he hoped the subcommittee would examine the possibility of reverting to oil-engined vehicles. Many other undertakings were finding them an advantage over trolleybuses.

CIIr. B. Belcher pointed out that air pollution was rising in cities using oilengined vehicles. Research had proved that there was more harm from these fumes than from cigarette smoking.

Cllr. Stoddart said it was decided last year as a matter of policy to keep trolleybuses at least until 1969-70.

Sympathy for Haulier in C-hire Trouble

ADVISING a haulier to make a fresh application for a B licence, Mr. Alex Robertson, Scottish Deputy Licensing Authority, said last week: "I might be tender-hearted and give you a short-term licence for one vehicle."

Mr. Robertson explained that he had a certain amount of sympathy with the applicant, Mr. George A. Cook, Park Crescent, Portsoy, who had committed a C-hiring offence. Normally he would pay no regard to the requirements of customers served by illegal methods because wrong-doing had to be penalized. However, in this case he might look favourably on a future application.

Mr. Cook wanted to carry timber on two lorries to Durham and Southern Scotland and agricultural produce to Edinburgh and Glasgow. This work, he said, had previously been done under a C-hire arrangement, but he now needed a B licence.

There were objections by the British Transport Commission and two private hauliers.

STRONG SUPPORT FOR NEW EXCURSIONS

A PPLYING for new excursion and tour licences at Barrow-in-Furness, Mr. Colin Atkinson, Millom, was supported by Millom Urban District Council, Millom Chamber of Trade, an operatic society, local dancers and the manager of a Barrow theatre.

For the applicant, Mr. H. B. Grayson said he wanted to run a Sunday afternoon excursion from Millom to Barrow to enable residents to visit hospitals in the Furness area. He also planned an evening excursion direct from Millom to Barrow.

Objectors were Cumberland Motor Services, Ltd.; Ribble Motor Services, Ltd.; and the British Transport Commission. The Northern Traffic Commissioners adjourned the case for three months to find out whether existing facilities were adequate.

"Excursions Would Stop Churchgoing"

A LEIGH coach company were told at Manchester, last week, that no case had been made out when they applied for new picking-up points. John Monks and Son, Ltd., wanted to introduce two new points at Croft and Fearnhead on excursions and tours.

For the applicants, Mr. J. A. Dunkerley said there had been requests from the teachers' training college near Fearnhead for the new points to be used by students, mainly on Sundays. At present the originating point of Monks' excursions was at Newchurch, and this was quite a distance from the college. The service buses did not run very frequently on Sundays.

Mr. A. Winstanley, an assistant manager, said Monks' had done quite a lot of private work for the college in the past, particularly Sunday trips. Mr. A. E. Whitehead, objecting for F. Sykes and Sons, Ltd.; Shaws Coach Tours; Shadwells Coach Tours; and Naylors Motor Services, said he did not think the tours should be run from the college as they would influence young people and stop them going to church.

Mr. I. Southern, a resident in the area, said there were often difficulties with the service buses. He produced the names of many residents who desired the extra picking-up points.

Mr. Dunkerley submitted that he had produced concrete evidence. There were no service buses on Sunday mornings and Croft was completely cut off. Religion had nothing to do with the subject.

The Chairman, Mr. F. Williamson, refused the application on the ground that no case had been made out.



Loch-Light comes to Scotland

and Austin horse-power helps to bring it

Power enough to keep a town the size of Aberdeen going—that will be the daily output of electricity from the Breadalbane Project (part of the vast Scottish hydro-electric scheme), now nearing completion.



Conference on a mountain-slife Soon Mr. Knights will have another Austin 7 tonner on the road. Mr. Carlisle (right) of Carlaw (Cars) Ltd., Glasgow, will supply it. So Big Jock Wilson takes him over the route and points out the rougher parts of his tough journey.

That power will come from thousands of tons of water; water collected from the mountain streams of Perthshire and channelled through an elaborate system of tunnels to Glen Lyon. Here, at the threshold of the Highlands, a mighty dam is almost finished. Here the pipelined tulinels converge after cutting through mountain and rock for up to 9 miles. And here the waters are already held in check . . . a great man-made loch now stretches miles back between gaunt mountain slopes.

The recky read to Gien Lyon To reach construction sites, 22 miles of foad had to be cut over the mountains between Glen Dochart and Glen Lyon. With alarming hairpin bends, the single

2,000 feet up With 7 tons of wet sand on board, the Austin 7 tonner rounds one of the perilous hairpin bends on the way to the tunnels. Driver Big Jock Wilson says: "It's an exceptionally good machine this Austin. Every other kind of truck is on this job and there's none can beat her on the hills. With a full load she goes up easy in low second."



The great sam grows Spanning Glen Lyon, the white bulk of the Lubreoch dam rises to the sky. Empty now, the Austin 7 ton tipper speeds back for its second daily load of sand.

track zig-zags perilously up the bare hillside. Overall gradient on this road is 1 in 5. Steepest drags

are 1 in 3.

Twice a day, 5½ days a week, an Austin 7 tonner climbs this steep, rocky road, carrying wet sand. The sand is collected at Doune, over 50 miles from the site. Over 2,000 tons of it have been delivered so far. And, clocking up a daily average of 225 miles, over 35,000 miles have been covered by this one lorry on this job alone.

"Aye, I will that." Of its performance, owner Walter Knights, haulage contractor of Fintry, Stirlingshire, says: "I bought the Austin in May 1957 from Mr. Carlisle of Carlaw (Cars) Ltd., Glasgow. Since then it has given me no trouble, but for one or two footery wee things. I'm getting 15 miles to the gallon out of it the now and I'm very well satisfied with it." Asked if he would buy another Austin, Mr. Knights was emphatic. "Aye, I will that," he said.

Free personal benefits for your drivers. Ask us for details



INVEST IN AN AUSTIN

alarming hairpin bends, the single THE AUSTIN MOTOR CO. LTD . LONGBRIDGE

BIRMINGHAN



AT THE PUMP

At the Pump that carries this sign your drivers will be able to fill-up with the finest quality Derv in Britain. And if they always carry a Shell and BP Derv Agency Card with them, they can get Derv on credit or for cash on Agency terms at over 1,900 sites in Great Britain.



This is the sign they should look for

New Ferry Vessel Has "Stop"-"Go" Orders for Maiden Vovage

THE latest addition to the fleet operated by the Transport Ferry Service, the 2,600-ton m.v. Ionic Ferry, made its maiden voyage from Preston to Larne last Friday. The new vessel is a sister ship of the m.v. Bardic Ferry, which was brought into service in September, 1957, and is to be transferred to the Tilbury-Antwerp service.

Both these ships were specially designed for the "drive-on, drive-off" transport of commercial vehicles, containers and cars. Up to 90 vehicles can be carried on a deck area of about 16,000 sq. ft. Accommodation is provided for 17 first-class and 36 second-class passengers and drivers accompanying their lorries.

Features of the two newer vessels of the seven-ship fleet include the provision of Denny-Brown stabilizers, stern loading doors, and a service speed of 14 knots.

The Transport Ferry Service last year carried some 40,000 vehicles and containers, with 260,000 tons of cargo, on the Northern Ireland route. There are daily sailings (except Sundays) in each direction from Preston to Larne, and a weekly service between Preston and Belfast. On the Tilbury-Antwerp route, there are three sailings weekly in each direction.

MOTORWAY PLAN APPROVED BUT NO STARTING DATE

PROPOSALS for a new motorway running from Bristol, through Somerset, to the Devon boundary have been retained in the Somerset Development Plan, which has now received Ministerial approval, but no starting date for the project is indicated.

The Minister of Housing has assured farmers that the new road will involve no early disturbance to agriculture. The plan was first put forward by Somerset County Council in a development scheme five years ago.

New Bus Stations

DROPOSALS for new bus stations at Solihull and Worthing have been shelved for the time being. Solihull Corporation planned to build one opposite the railway station so that buses could be re-routed to form a road-rail link. The project has now been deferred until the town's central area redevelopment scheme begins.

At Worthing, a new station was to be built in Market Street, but the Minister of Housing feels that the idea must be worked out in greater detail before approval can be given.

Guildford Estates Committee have agreed that the third and final stage of their bus station, designed to give many improved facilities, should commence " at the earliest possible date."

It is expected that a new bus station will shortly be provided at Knutsford, Cheshire, following a successful quotation for the work by a building company.

Crosville Motor Services, Ltd., have received approval from Crewe Corporation for a new station in the town which will include a garage and canteen

£70,500 BUS ADVERTISING

BLACKPOOL is to have advertising on its double-deck trams and buses. The Corporation have accepted an offer of £70,500 for the facilities to cover the next five years.

Nationalization Plan Amazes Lord Mills

THE attitude of the Socialists over road transport is "astonishing," according to Lord Mills, Minister of Power. He told the Conservative Party Conference at Blackpool, last week, that the Socialists intended to throw the industry into the political melting pot if they were returned to power.

He believed they did not intend to stop there, because the door would be left wide open for restrictions on C-licence holders. The Conservatives were up against an astonishing and doctrinaire approach, for it was wrong to take over industries which were competitive and upon which our exports depended.

Earlier, Mr. Norman Wigg, a Lowestoft haulier, had pleaded for some action to stop free-enterprise operators having to Subsidize the British Transport Commission.

Private hauliers were being subjected to unfair competition from the State undertaking, he declared. For instance, in East Anglia B.R.S. had cut their rates by as much as 30 per cent., and the money they were losing was to some measure money provided by free-enterprise.

We appeal, therefore, to the Minister of Transport to look at this situation and see if something can be done," he said. There are only 60,000 road transport contractors in the country, but they are all very concerned, and we look to the Conservatives to help us in this matter."

Tribunal Ruling On Contract Work

WHEN public A licences are substituted for contract-A licences, one of the things the Licensing Authority should ascertain is whether the former contract customers will continue to give their work to the haulier. This was stated last week by Mr. Hubert Hull, chairman, giving a

decision of the Transport Tribunal in an appeal heard in London.

'It is essential that an applicant should, in some way or another, make it clear to the Licensing Authority that he has no intention of taking on some other of his customers' contract-A custom," said Mr. Hull. "We hope Licensing Authorities will see that is carried out in future.

Mr. Hull made these remarks when the Tribunal rejected an appeal by Mr. Basil Henry King, Kempton, Beds, who contested a decision by the Eastern Licensing Authority. Mr. King had been granted one B-licence vehicle, but claimed that he needed two to cope with all the work he had on hand.

Announcing the decision, Mr. Hull said Mr. King had two A-licence vehicles granted last May to supplement his fivevehicle special-A fleet. The question now was whether those two vehicles had relieved him of pressure and, looking at the traffic carried by the seven vehicles, the Tribunal were satisfied that they were not fully occupied. Earnings figures showed this to be true.

For the applicant, Mr. M. D. Van Oss had claimed that the fleet was overworked to such an extent that proper maintenance could not be carried out. Mr. King had surrendered five contract-A vehicles and a lot of other work was coming in which he could not handle.



A Morris pantechnicon supplied by Wadham Bros., Ltd., to Solent Furniture Products, Ltd. The 2,000-cu.-ft. body, built by Longwell Green Coachworks, Ltd., Bristol, is 24 ft. 4 in. long and 12 ft. 6 in. high, featuring a one-piece translucent plastics roof. The chassis has a Baico extension of 4 ft. 2 in.



Bournemouth Corporation use this Austin Omnicoach for elderly and physically handicapped people. To make entry and exit easier, Lee Motor Works (Bournemouth), Ltd., Wimborne Road, Bournemouth, raised the roof by 1 ft., extending the rear doors, and provided a folding rear step.

Protection from Express Services Sought by Excursion Operators

DESPITE objections from excursion operators, five big northern companies were last week granted a new picking-up point at Irlam (Lancs) on their express services from Manchester Blackpool, Keswick, Morecambe, Kendal, Glasgow and Edinburgh. They were Lancashire United Transport, Ltd.; North Western Road Car Co., Ltd.; Ribble Motor Services, Ltd.; Western S.M.T. Co., Ltd.; and Scottish Omnibuses, Ltd.

For the applicants, Mr. F. D. Walker called 18 witnesses who supported the idea of a picking-up point at the Britannia Inn, Irlams o' th' Height. Mr. Walker pointed out that they would be saved a long walk and the stop would be convenient for everyone, particularly old people and mothers with young children.

Mr. H. Backhouse, objecting for J. W. Fieldsend, Ltd., and Martins Coaches, Ltd., asked several witnesses why they not use the two companies excursions. He was told that express coaches were quicker, and booked seats did not have to be taken up in bad weather.

Withdrawal Offer

At this point, Mr. Backhouse offered to withdraw the objections if the applicants would agree not to pick up at the inn at 11 a.m., which would give the excursion operators some protection.

G. Dawes, a Ribble traffic assistant, said this was an impossible suggestion and, in any case, there was a principle at stake. He did not see why companies running frequent express services every day regardless of weather conditions should have to give way to

people operating spasmodic excursions.

Mr. Backhouse replied that it was sometimes necessary for excursion operators to be protected because express services were becoming highly competitive and menacing. The excursion B20

operators had to rely on the Traffic Commissioners for protection because there was nothing they could do about it

In evidence, Mr. W. Hackett, for both objectors, claimed that if the application were granted the companies might lose a considerable amount of traffic.

Mr. Walker submitted that Irlam was an expanding centre of population and a substantial number of people wanted this picking-up point, which was why the application had been made.

Mr. F. Williamson, chairman of the North Western Traffic Commissioners, said it would be against the public interest to refuse the application.

Redundant A Licence Transfer Refused

SUGGESTIONS that a lapsed A licence D was being "hawked" and that pros-pective purchasers were liable to be misled were made at Caernarvon, last week, when Mr. D. H. Rowlands. Amlwch, Anglesey, applied to take over a one-vehicle A licence from Mr. G. G. Williams, Gaerwen.

Questioned by the North Western Deputy Licensing Authority, Mr. J. R. Lindsay, as to why he had made no reply to many requests for two years' figures letters from customers, Rowlands said Mr. Williams had told him that he had been round his customers on a previous occasion and they would not be prepared to commit themselves as they felt they would not be free to trade as they pleased.

He wanted the A-licence vehicle to help out in his own business which operated two caterpillar loaders on contract-A licence. The agreement was concluded six months ago and he paid £100 for goodwill and £80 for the vehicle.

Mr. J. Edward Jones, for two objectors, submitted that there was no business to sell and no customers. The applicant was simply buying a licence. He had no intention of carrying on Mr. Williams' business which had been non-existent for two years, and he had not bothered to find out whether any work was being done.

The licence had been put up for sale previously and inquiries should be instituted so that would-be purchasers would not be misled.

Mr. Lindsay said the applicant had been continually asked for information since May without result. This backdoor way of getting a licence could not be countenanced.

Hauliers Deny Buccaneer Methods

STRONG objections were put forward by two private hauliers when Isaac Swires and Sons, Ltd., Yeadon, Leeds, sought a renewal of their five-vehicle A licence last week. After hearing the evidence and legal arguments based on the Knight appeal, Maj. F. S. Eastwood, Yorkshire Licensing Authority, reserved his decision and said it would be announced in writing.

In evidence, Mr. M. H. Whaley said that in June, 1957, he acquired control of the business, which consisted of two garages and the haulage work. At that time all the five vehicles were tippers, but three were unserviceable. The main work was sand and gravel haulage.

Cross-examined by Mr. A. Goss, for the objectors, Mr. Whaley admitted that when he bought the business he embarked on a campaign to get all the haulage work he could find. His transport manager

PROFIT AND LOSS
Llandudno and Colwyn flay Electric Railway Co.,
Ltd., £69 net loss. plus £103 loss on salie of assets.
Lake and Elliott, Ltd., £154,146 net profit after
£201,926 tax. Year's dividends 10 5/6 per cent.
Spering Motor Bodies, Ltd., £163,997 profit
before £77,715 tax. Year's dividends 15 per cent.

had been given a free hand to build up the business because the vehicles were under A licence to carry anything anywhere. Some of them had now been changed to "flats" in substitutions.

Mr. H. Croft, one of the objectors, told Maj. Eastwood that he had 15 platform vehicles and two trailers on special A licence which were based half a mile from Swires' depot. He had known the Swires business for more than 30 years and was invited to buy it in 1955. It was not until June, 1957, that Swires began carrying wool and general goods. He could do with more work himself, as the haulage industry was not enjoying a period of prosperity.

Mr. Goss submitted that Swires had broken their normal user and had done so without excuse. It was a sand and gravel business which justified only one vehicle, yet they had entered the general haulage field in a buccaneering fashion.

Mr. J. Evans, for Swires, replied that the objections were misconceived and unjustified. The vehicles were operated under A licence, so they could carry any-

"Rats!" the Witness Told Maj. Eastwood

IT quite put the Licensing Authority off his lunch to hear a witness at Leeds, last week. The man was a rat-catcher and he went into considerable detail to show why he was supporting an application by B. Booth, Ltd., East Morton, Keighley, for one vehicle on A licence.

Rat-catcher Mr. R. H. Deacon explained that he had been in business for 30 years, but the railways had closed their doors to him. Live rats on our nice trains? they said. Not likely! So the only alternative was a lorry (preferably an open one because of the smell all rat-catchers have to put up with).

To do the job properly, he had to take along a gun (for big rats), a ferret (for ordinary rats), a dog (for rats that got away), and some cages (for female rats). Each cage held 100 rats, but although he was "a great supporter of the railways" he had failed to soften the British Transport Commission's heart over these ladies.

"Gruesome evidence," remarked Maj. F. S. Eastwood. "I don't feel inclined to have a large lunch!" Nevertheless, he was not to be intimidated by the ratcatcher, and he decided to adjourn the case—for further witnesses. Perhaps the rat-catcher has friends in the trade. . . .

L.T.E. COUNTRY SERVICE CUTS BEGIN

SOME changes in London Transport's Country bus services came into operation on Wednesday, and others will become effective on October 29. Altogether, 12 little-used services will be withdrawn, although in some cases other routes will be extended to alleviate hardship. Another 13 services will be withdrawn on Sundays.

To secure further economies, several routes are being converted to one-man operation or reduced in frequency, especially at week-ends.

In a statement, London Transport said the alterations were necessary because of a heavy fall in traffic. There had been a substantial increase in private transport which left insufficient demand for bus services, although alternative facilities were available in some cases.

BRITISH CUMMINS TO EXTEND RANGE

ARRANGEMENTS have been made to expand the range of British-built oil engines manufactured by the Cummins Engine Co., Ltd., said Mr. Irwin Miller, chairman of the American parent company, before his return to the United States last week.

The present range extends from 150 to 335 b.h.p., but the latest agreement will bring the British products ultimately into line with their American counterparts. In the United States, engines are offered throughout the range of 60 to 600 b.h.p.

In view of recent import relaxations, the increased scope will allow British manufacturers to offer wider choices of power units and better after-sales service.

Busmen Press for a Decision on Wages

UNION leaders of 100,000 employees of private bus companies asked the Industrial Disputes Tribunal, last Friday, for a decision on their claim for a 10s. 6d. a week wage increase. This follows the rejection by the Transport and General Workers' Union of a 5s. offer by the employers, combined with a concession to skilled night workers.

Mr. Arthur Townsend, national bus officer of the T.G.W.U., told the chairman of the Tribunal, Lord Terrington, that wage rates had risen in other industries since the busmen last had an increase. There was also a large differential between provincial and London rates for bus workers.

The British Transport Commission, he said, owned 37 of the 72 private companies involved in the claim, and there was no reason why the Commission should not extend its pension schemes to the so-called private company busmen.

HAULIER MUST OPERATE 7 MILES FROM HOME

A SCOTTISH livestock haulier undertook at Aberdeen, last week, not to base his vehicle in his home town, but to operate from a point seven miles away. He was Mr. Alfred Tennant Morrison, Land Street, Keith, who applied to the Scottish Licensing Authority to take over a B licence held by Mr. George Burnside, Mulben.

Mr. Morrison said he had been running the vehicle since last February on cattle haulage. Two local farmers gave evidence, both claiming that they would be inconvenienced if the application were refused.

Objectors were Burgess Transport (Keith), Ltd., who withdrew when Mr. Morrison agreed to work from Mulben and not to keep his vehicle at Keith. The application was then granted,

John Bull Embark on New Trading Policy

A NEW trading policy has been announced by the John Bull Rubber Co., Ltd. Garages will now be able to obtain the company's whole range of tyres from the same distributors and motor trade factors who handle other makes.

A number of district stock depots has been closed because new depots in London, Bristol, Leeds and Glasgow are to be opened shortly. Each will be a self-contained unit carrying a complete range of tyres and accessories.

A separate tyre division has now been set up under the control of two John Bull directors, Mr. Trevor Laker and Mr. Gordon Barrett. Sales manager is Mr. Bryn Lewis, formerly national sales manager of Tyresoles, Ltd., and his deputy is Mr. C. R. Mitchell, Mr. Laker's personal assistant for the past two years.

Mr. A. L. Oran controls the export business and Mr. D. R. Burrows has taken charge of advertising and publicity matters.

Early next year a completely redesigned and extended range of John Bull giant tyres will be listed in sizes up to and including 10-in. sections and in various ply ratings.

CASH COMPENSATION?

CEYLONESE bus operators who had their businesses taken away through nationalization last January will be paid compensation in cash if the Government agrees to a suggestion by the Minister of Nationalized Services and Road Transport. The original idea was to compensate them with Government bonds, but foreign creditors have been pressing the former operators for hire-purchase agreements to be settled.

Compensation, to be fixed by a special tribunal, will cost the Ceylon Government about £1,857,000.

B.R. Not Fast Enough-Merchants

ALLEGATIONS that British Railways were unable to provide a service under four days between Halifax and Witney, Oxon, were made at Leeds, last week, when Oliver and Sons, Greetland, Halifax, sought a B licence to carry machine parts to Witney and Stroud.

They were opposed by British Railways and British Road Services, but the applicants claimed that B.R.S. took nearly as long as the railways—they wanted to carry full loads so small consignments had to wait.

For Oliver's, Mr. Butterfield said the service envisaged was a desirable one which would be far better than existing facilities. The company were wool merchants and at present operated the vehicle on C licence, involving a lot of empty running. The application was designed to enable them to carry pieces of wool and urgent orders for textile machinery parts to deal with breakdowns in mills. Previously they had done this work free as an "act of kindness."

The loads would be small, and full consignments of their own materials would be returned to Halifax. Two journeys were made each week.

For B.R.S. it was stated that they had foreign-based vehicles reporting at Halifax for backloads, whilst vehicles from Oxford and Birmingham would be prepared to carry the small consignments mentioned to avoid empty running.

Mr. T. B. Atkinson, for the British Transport Commission, was invited by Maj. F. S. Eastwood, Yorkshire Licensing Authority, to rebut the evidence that the railways took four days to do the work. Mr. Atkinson said he had to agree with the witness, but the application was still an undesirable one which would take the bread and butter away from existing operators.

Maj. Eastwood said need had been proved for a restricted licence, probably allowing only machinery to be carried. He would announce his decision on the case later.

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Stillage Loading for Cars

CLAIMED to be an original method of carrying complete cars to the docks, a stillage system has been introduced by Morton's (Coventry), Ltd., Binley Road, Coventry, which enables six sports cars, destined for export, to be loaded on to a standard 10-12-ton articulated trailer having a platform length of 27 ft. On a specialized car transporter of the same nominal capacity it would normally be impossible to carry more than five similar vehicles. To the manufacturer the system has the particular merit that the service can easily be

Stillage loading in the ship's hold and delivery by stillage from the destination port to the agent's premises would then afford complete and uninterrupted protection to the cars from the factory line to depot or showroom.

The car stillages are constructed of welded tubular sections, the two side sections being identical. These comprise an open rectangular frame with a vertical member in the centre and diagonal members between the outer ends of the upper longitudinals and the lower end of the centre post. Two end-frames of angle

Novel Method Makes Good Use of Vehicle Space and Permits Flexibility

to enable endless slings to be used. Sideways movement of the wheels is prevented by two curved runners attached to the frame by tubular supports.

A modified form of stillage will shortly be built having a hinged end section and equipped with channel-section guides for the car wheels. These features will materially reduce the time required to mount the car in the stillage, which is normally performed by one man. The

The Hands semi-trailer of this Commer was crane-loaded with six Triumph sports cars in about 16 min. Lashing occupied almost the same time.

(Below) Securing the load may be done by two men. This method of carrying cars has many advantages which outweigh the time factor involved.





expanded in an emergency by the use of platform lorries.

Although a conventional car transporter offers an advantage with regard to loading and unloading times, the operators are confident that extension of the stillage method could provide outstanding benefits to manufacturers, shipping companies and overseas agents. Triumph TR3 sports cars are now conveyed by road from the works of the Standard Motor Co., Ltd., to Coundon Wharf in Coventry, where they are transferred to special collapsible stillages designed to accommodate them with the least waste space. The stillages are loaded on to the trailer by a crane, owned by the vehicle operators, and the cars are removed from the stillages at the docks.

If the cars were loaded into the stillages at the end of the production line, they could be safely stacked five high in any available storage space, which in some cases would avoid the use of a dumping ground remote from the works. sections are bolted to fish plates on the main vertical members.

Four coupling-mounted cross tubes are employed to support the wheels of the car and to brace the structure on the lower side. The couplings are slidably mounted on the lower longitudinal tubes and then locked by a bolt. This enables the car to be located in the stillage in either direction after the cross supports have been adjusted to the appropriate wheel position; upwards displacement is prevented by canvas straps. Cross bracing at the top of the stillage is provided by a similar type of tubular member mounted in couplings.

Pallet feet are welded to the six uprights of the structure to support the legs of the stillage stacked above it. Provision is made for lifting the stillage by means of hooks, endless slings and fork truck. Brace members welded diagonally across the upper corners of the side frames are drilled to receive a hook, and S-type hooks can be fitted to the members

prototype of a saloon-car stillage has been built and tested.

Dimensions of an open stillage include a length of 13 ft. 2 in., an approximate width of 5 ft. 6 in. and a height of 3 ft. 4 in. The docks service is being operated by a Hands semi-trailer with Scammell coupling which is loaded with six stillages stacked three high to a total height above ground level of 14 ft. 6 in. The prime mover is a Commer tractor.

A stillage can be dismantled by one man in about 20 min. by removing the coupling and fish-plate bolts and with-drawing the cross tubes. It weighs 5 cwt., and when closed occupies a space of 13 ft. 2 in. by 3 ft. 2 in. by 1 ft.

A representative of The Commercial Motor who watched operations at Coundon Wharf confirms that crane-loading of the stillages can easily be completed in about 16 min. Lashing down occupies about 15 min., but this will be reduced when a special type of cable-and-turn-buckle equipment is employed.

"Anti-freeze Better Than Draining"—L. J. Cotton

Because of the Possibility of Failing Completely to Drain a Radiator, and the Build-up of Salt Deposits, Nightly Emptying in Winter is Better Avoided

N outstanding case for the use of anti-freeze solutions in winter, rather than draining the cooling system nightly, was made out yesterday by Mr. L. J. Cotton, technical manager, cars and commercial vehicles, Unilever, Ltd.

He was opening the 1958-59 lecture session of the Institute of Road Transport Engineers in London. Speaking on "Summer and Winter Protection Against Corrosion in Engine Water-cooling Systems," he pointed to the dangers of using tap- or rain-water without the addition of anti-freeze solution or inhibitors.

Problems which could arise from nightly draining included the difficulty of completely emptying the system when taps became partially blocked, or where bad design or the fitting of a heater caused pockets of water to remain in the system.

Moreover, unless the water used for refilling was soft, a continuous deposit of hard salts occurred. This altered the heat-transfer rate from the metals of the engine and blocked the water passages, to cause overheating and adversely affect performance. Rain or surface water supplies could also vary. For example, in some areas rain-water could have an acid content, which would cause corrosion in the cooling system whilst in other areas surface water contained chloride, which could also corrode metal.

Waste of Time

Regular draining exposed the internal cooling surfaces of the engine to air and thus allowed oxidation to take place. Without anti-freeze, the radiator could still freeze when driving into a high wind with an air frost. Time was also wasted in draining and refilling the engine, which could otherwise be used for additional operation of the vehicle, whilst the provision of heated garages or an external steam heating system was extremely expensive.

Even though some of these problems could be overcome by adding a separate inhibitor to the cooling liquid, a suitable anti-freeze solution had greater advantages.

To be completely effective, the solution should have a viscosity no greater than that of water; should be suitable for mixing with any other anti-freeze compound and be safe in solution with tapwater. Primarily it should give complete protection against freezing of the coolant and allow a vehicle to be driven away immediately the engine was started under any condition, whilst making no reduction in the heat-transfer rate.

Its anti-corrosion properties were of great importance, as it should cause no

deterioration in hoses made of rubber or synthetic materials, and not corrode metals. It should also withstand leakage of exhaust gases into the coolant and be suitable for use in all types of car, commercial and industrial engine.

Other desirable properties were that it should be non-inflammable and nonvolatile, and have a distinguishable colour. The perfect anti-freeze solution was, however, not yet available.

Two types of anti-freeze compound were commonly used. One had a high boiling point and contained methanol. This was sold in America. It was cheap and had a low viscosity, but these advantages were outweighed by a high rate of evaporation and the possibility of the production of toxic fumes, coupled to an added fire risk.

Solutions with high boiling points which were widely used in Britain normally contained ethylene-glycol, prophylene-glycol and glycerol, these being grouped chemically as polyols. All anti-freeze solutions containing these chemicals shared a high flash-point and an evaporation point above that of the engine coolant.

Increased Viscosity

Glycol and glycerol had a tendency to seep through small apertures and thus might increase coolant leakages. Moreover, all this group of compounds increased the viscosity of the coolant, thus reducing the heat-transfer rate, and could cause overheating before radiator boiling became apparent.

As the three compounds of the solutions with high boiling points could be broken down chemically into organic acids, which caused rapid corrosion of the metallic parts of the engine and electro-chemical corrosion of dissimilar metallic parts, inhibitors were added to the solutions to make them more innocuous than water.

These inhibitors generally took three forms. Phosphates or soluble oils could be used to form a protective film over metal parts of the cooling system.

Another approach was to add alkaline chemicals, such as borax, to the liquid, thus neutralizing any acidity which might arise. To eliminate the problem at source chemical combining agents were used to prevent decomposition of the anti-freeze liquid.

The most suitable inhibitor for any type of engine depended on the metals employed in the construction of the unit and on the kind of operation. Engines working at continuous full load were more prone to breakdown of the antifreeze solution and subsequent damage than were lightly stressed units.

To obtain the greatest benefits from

anti-freeze and inhibitors, the engine manufacturer's recommendation should be sought as to the most suitable preparation to use. Drivers and maintenance staff alike should have impressed upon them the use of anti-freeze as a means for preventive maintenance.

It was particularly important that the cooling system should be thoroughly cleaned before the introduction of either anti-freeze solution or inhibitors. All hose connections and similar points where leakage could occur should also be checked. Cylinder-head nuts should be pulled down to their correct torque rating to eliminate the possibility of leakage of exhaust gases into the coolant: thus causing its rapid deterioration.

If too little anti-freeze were used, ice crystals might form, producing a mush which could cause blockages in the system. On the other hand, too much glycol anti-freeze would raise the viscosity of the coolant and might precipitate serious overheating.

Altering Properties

The maximum concentration of an ethylene-glycol-based anti-freeze used in this country would not exceed 35 per cent. of the volume, giving protection against 42° of frost. Up to 50 per cent. might be used overseas to cater for 69° of frost. The maximum permissible concentration was 55 per cent., as any further increase would alter the chemical properties of the coolant and actually could give reduced protection against freezing.

Anti-freeze should be added to the system at the end of the summer and removed in the spring. By this time, the inhibitors in the solution would probably be depleted.

It was a pity to offset the advantages gained in the winter with inhibited antifreeze by using plain tap-water during the summer. The use of a proprietary inhibitor with tap-water would continue to keep the engine clean, particularly in districts where the mains water was notoriously "hard," and deposits would, consequently, form rapidly.

Where chemical laboratory facilities

Where chemical laboratory facilities were available, checks of the anti-freeze solution for any trace of chemical breakdown, or the existence of "suspended solids" in the coolant would provide valuable guidance to the condition of the mixture. Mr. Cotton foresaw the day when maintenance staff would have simplified equipment for making such checks.

An interesting point discussed was that as leakage of exhaust gases into the cooling system produced a rapid chemical breakdown of the anti-freeze solution, it was possible, by coolant analysis, to discover cylinder-head gasket failure some time before symptoms became apparent in operation.

If vehicle manufacturers dispatched new vehicles with either inhibited water or anti-freeze solution in the cooling systems, and if such compounds were used throughout the life of the vehicles, defects such as blocked radiators would, in all probability, become a thing of the past. WITHOUT implying that the latest Leyland Atlantean double-decker design is the complete answer to every bus operator's prayers, I would suggest that it is perhaps the nearest approach to the ideal configuration so far offered on the British market. Its layout offers many benefits over more conventional vehicles—all at no chassisprice disadvantage—and it should do much to arrest the decline in income at present being felt by the majority of undertakings.

The appeal of the Atlantean is widespread: passengers will appreciate the easy loading, low engine noise and smooth ride; drivers will find it less tiring to handle in all respects; conductors will have reduced responsibilities; maintenance me will welcome the high degree of engine accessibility; and general managers should find that passenger-mile costs are lower.

These are my conclusions after making the first road test of this new design, the test vehicle being the Alexander-bodied 78-seat high-bridge bus exhibited the previous week at the Commercial Motor Show. This bus was built to the order of Glasgow Corporation Transport, with whom it is now in service as No. LA1, and the full-load testing was made with the equivalent of 82 passengers, driver and conductor.

On standard tyres, the Atlantean chassis is rated by the makers at a gross vehicle weight of 13 tons 15 cwt., but



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ATLANTEAN CHANGES TH

the Glasgow bus was tested at about half a ton more than this. Some of this excess was probably in the construction of the body, this being the first Atlantean body to be produced by Alexander's. It should be possible to cut the body weight to less than the 3 tons 4 cwt. of the test vehicle by judicious paring, and so bring the gross running weight, even with standing passengers, to under 14 tons. Low-bridge bodies built onto this chassis will be at least 5 cwt. lighter, and because of the reduced passenger capacity, should operate at up to half a ton less than the weight of the test bus.

On test, the Atlantean was shown to have acceleration at least as good as that of a normal 27-ft. double-decker running some 3 tons lighter, whilst the braking power was more than sufficient for a high-capacity passenger vehicle. The vehicle had covered less than 1,100 miles before the

test, despite which quite reasonable fuel-consumption figures were returned under a variety of operating conditions. These gave good economy in terms of passenger-m.p.g.

The Atlantean chassis was fully described and illustrated in the September 5 issue of *The Commercial Motor*. It has many interesting features, including the use of a load-carrying chassis frame which allows a wide variety of body types to be mounted on it without the need for highly stressing the body components. It will be recalled that the original Atlantean design was fully integral, thus it was restricted in the type of bodywork suitable.

The rear engine layout has several advantages, not the least of these being that a wide, low-step entrance platform can be incorporated ahead of the front wheels and in full view of the driver. This platform is 4 ft. 8 in. wide. The rear engine also means that there is less noise in the body—

First Road Test of New Leyland Atlantean Reveals Good Overall Performance, High Standard of Passenger Comfort, Ease of Driving and Excellent Engine Accessibility

The appearance of the Atlantean from the rear is "definitely different" but it should not take long to get accustomed to the unusual rear outline. The separate engine cowl gives first-rate engine accessibility and there is no loss in seating capacity, whilst the rear engine layout makes possible the use of a wide, low-height entrance ahead of the front wheels.



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Johi Mo A.M.J. the engine compartment being separate from the lower saloon—and accessibility and removal are much easier than is possible with forward-engined buses.

The low frame height has been achieved without the use of independent suspension at either axle, thereby simplifying the design, and this low height makes it possible to mount bodies with an overall height of 13 ft. 4 in. unladen with a side gangway only at the last three rows of seats on the upper deck. The test bus had an overall unladen height of 14 ft. 4½ in. The chassis would be eminently suitable for high-speed double-deck coaches also, whilst it should be relatively easy to produce a long-wheelbase version for 35-ft. single-deck bodies for export.

The dry weight of the test bus was 8 tons 16 cwt, according to the weight figure on the side of the vehicle, and with full tanks and various items of test equipment aboard the kerb weight was 9 tons ½ cwt. Iron weights totalling 5 tons ¼ cwt. had been placed in the body, so that there was the equivalent of approximately 44 passengers in the upper saloon, this being the seating capacity upstairs.

Braking tests were attempted on the Southport road at Tarleton, but only one full-pressure stop was made, this

(Left) Because of the excellent forward visibility, which extends over a wide arc and gives good upward vision also, the Atlantean is no trouble to handle in city traffic. Manauvrability is further assisted by the simplicity of the gear change, the powerful brakes and the light steering.

THE PICTURE



The Atlantean has good acceleration, which enables it to pull clear of other icles when getting away from the traffic lights. The electro-pneumatically Pneumo-Cyclic gearbox allows fast and smooth gear changing under full onditions and the centrifugal clutch provides a smooth take-up of drive a standstill, with maximum transmission efficiency at normal speeds.

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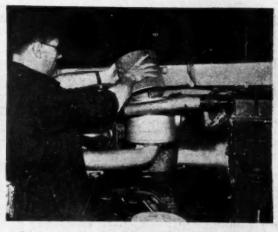
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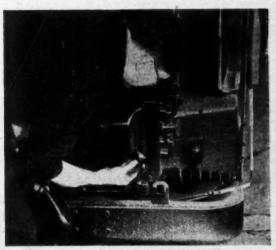
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being from 20 m.p.h. and resulting in the loose weights shifting in a dangerous manner. The stopping distance of 25 ft. was sufficient to prove that the brakes are highly efficient however, and had it been possible to make a stop from 30 m.p.h. a figure of no more than about 56 ft. should have been obtained.

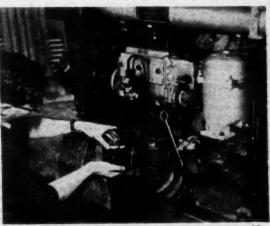
The one stop that was made revealed the retardation to

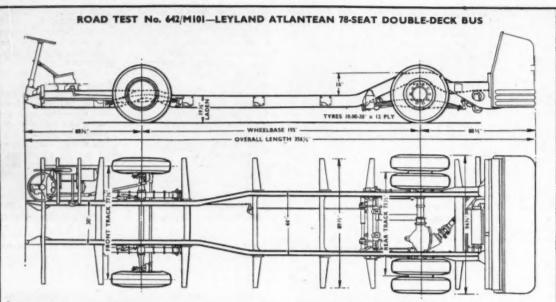


(Above) An accessory innovation on the Leyland 0.600 engine which powers the Atlantean is a paper-element air filter. This is mounted alongside the engine where it is early to reach for element cleaning and replacement. The element was removed in 24 seconds and replaced in 24½ seconds.



(Above) The filler-and-level plugs in the main gearbox and bevet box are both well placed for level checks and topping up. The same spanner fits both plugs. (Below) There are two paperelement main fuel filters, grouped side by side and well placed for instant access.





MODEL: Leyland Atlantean PDR1.1 16-ft. 3-in.wheelbase rear-engined double-decker bus chassis with Alexander 78-seat high-bridge body.

WEIGHTS: Unladen (kerb weight) Payload Driver, observer, etc.		 Tons 9 5	cwt. 0 0 5	qr. 2 1
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ENGINE: Leyland O.600 six-cylindered directinjection oil engine; bore 121.9 mm. (4.8 in.); scroke 137.7 mm. (5.5 in.); piston-weept volume 9.8 litree (597 cu. in.); maximum net output 125 b.h.p. at 1,800 r.p.m.; R.A.C. rating 48.5 h.p.; maximum net torque 410 lb.ft. at 900

TRANSMISSION: Through 16.25.in.-diameter single-dry-plate centrifugal clutch to Pneumo-Cyclic four-speed semi-automatic epicyclic gearbox and 48° bevel box, thence by one-piece propeller shaft to the fully floating spiral-bevel rear axle.

GEAR RATIOS: 4.28, 2.43, 1.59 and 1 to 1 forward; reverse 5.97 to 1; overall final drive ratio 5.334 to 1.

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FRAME: Pressed-steel channel section with three tubular cross-members, four channel-section cross-members, body-mounting outriggers and engine sub-frame bolted in position.

STEERING: Maries cam and double roller.

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FUEL	L-CO	NSL	IMP.	TION	ANA	LYSIS

TOTAL CONTROL ANALYSIS						
Payload * (passengers)	Gross weight (tons)	Test	Average m.p.g.	Average m.p.h.	Gross ton-m.p.g.	Time-load- mileage factor
H2 H2 H2 H2 H2 H2 H2 Nil	14 2875 14.2875 14.2875 11.9 11.9 9.275	Non-stop Two stops per mile Six stops per mile Non-stop Two stops per mile Six stops per mile Non-stop	11.0 8.3 6.47 11.95 8.75 6.95 12.1	28.9 22.9 16.0 28.9 23.0 16.3 29.4	157 119 92 142 104 83 112	4,537 2,725 1,472 4,104 2,392 1,353 3,293

* Numbers of passengers based on rate of 16 per ton ; numbers quoted are additional to driver and conductor.



FIRING ORDER 1-5-3-6-2-4 COMPRESSION RATIO 15-75:1 VALVE CLEARANCE 0-020° SUSPENSION: Semi-elliptic springs, with levertype dampers at front axle and anti-roll stabilizer at rear axle.

ELECTRICAL: 24v. compensated-voltage-control system with 174 amp.-hr. battery.

FUEL CONSUMPTION: See separate panel for

TANK CAPACITY: 38 gal.

ACCELERATION: Through gears, 0-20 m.p.h., 13 sec.; 0-30 m.p.h., 27.2 sec.; direct drive, 10-20 m.p.h., 17 sec.; 10-30 m.p.h., 37.6 sec.

BRAKING: From 20 m.p.h., 25 ft. (17.3 ft. per sec. per sec.). No figures taken from 30 m.p.h. because of unsecured test weights.

WEIGHT RATIO: 0.438 b.h.p. per cwt. gross weight as tested.

FORWARD VISIBILITY: To within 5.5 ft. of front panel at ground level on centre line.

TURNING CIRCLES: 58 ft. both locks: swept circles; 66 ft. both locks.

MAKERS: Leyland Motors, Ltd., Leyland, Lancs. Bodywork by Walter Alexander and Co. (Coachbuilders) Ltd., Falkirk, Scotland.

be quite smooth, despite the fact that all the test weights moved, and there were no signs of grabbing. Because of the sudden transference of load the rear wheels locked for a short distance, and heavy marks on the road indicated that the front wheels were just on the point of locking also.

When driving normally I found the brakes to be entirely proportional to pedal effort and completely safe under all conditions. For steady retardation only light pedal pressure is required, which makes driving more pleasant in heavy traffic. A stop was made on the hand brake from 20 m.p.h. and this produced a Tapley meter reading of 21 per cent., which is good for a fully laden 78-seater.

A 5.9-mile circuit of the Southport road was used for the seven fuel-consumption tests, the road being almost entirely level and thus tending to compensate for the mechanical stiffness of the chassis. During most of the tests there was a strong n26

cross-wind which would further tend to offset the absence of gradients along the course.

The first three fuel tests were made with the full test load aboard, the tests consisting of one running non-stop, one making two stops of 15 seconds each per mile, and one making six stops per mile. A fuel-test tank was used for maximum accuracy and the average speeds quoted for the stopping runs do not include the times spent at each stop, being based on the time that the wheels were turning. Normal acceleration and braking were used at each stop, and the bus was not coasted at any time. The engine was kept idling at each stop.

These three tests were later repeated with 2 tons 7½ cwt. of the test load removed, the remaining weights being equivalent to 42 passengers. With this part load it was possible to start from rest in second gear, as would be the practice of drivers in service, and, as with the full load, the maximum speed attained

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between stops when making six per mile rarely exceeded 25 m.p.h

The final fuel test was conducted with all the test weights removed, and this run was made non-stop. As the consumption analysis shows, the figures obtained were between 2 and 3 m.p.g. heavier than those to be expected from a 27-ft. bus carrying about 20 passengers fewer. This gives a worthwhile advantage in terms of passengers per m.p.g.; furthermore, these extra passengers can be carried without additional wages for driver and conductor. This asset is invaluable for efficient peak-period operation.

The fully laden tests were made in an ambient temperature of 60° F., and at the end of the six-stops-per-mile test the engine oil and water temperatures were taken, these being 157° F. and 154° F. respectively. These temperatures are a little lower than might be desired for maximum efficiency and economy, but they do show that the Atlantean has ample cooling capacity for high-density operation in hot weather. At the end of this test there were no obvious indications of brake fade.

For the gradient ability test I drove the bus through the centre of Preston and out to Kittlingborne Hill, where the maximum gradient is I in 6½. Facing up the slope, the bus was stopped and held quite easily on the hand brake. A bottom-gear restart was then made, a slight amount of initial roughness at the centrifugal clutch being noticed. Facing down the hill, the bus was again stopped and held satisfactorily on the hand brake. A restart in reverse was then made and this time the transmission was entirely smooth in take-up, reverse gear being lower than first and therefore requiring less torque through the clutch.

During the run through Preston I found the Atlantean almost child's play to handle. The forward visibility is outstanding, it being possible to see to within 5 ft. 6 in. of the front of the bus at ground level, and the finger-tip gear-change lever makes it simple to engage the most suitable gear for traffic conditions and

so keep journey time down to a minimum.

Following the hill performance tests, I took the bus on to the Lytham road for acceleration tests. For the standing-start times the Atlantean was started off in bottom gear and the average figures obtained are first rate for a vehicle running at over 14½ tons gross weight, particularly in view of the high wind resistance given by the large, flat frontal area of the vehicle. Smooth gear changing was noted, despite the continuous use of full throttle, and better times would hardly have resulted even had the fully automatic version of the Pneumo-Cyclic gearbox

been fitted, this being optional.

Despite the fact that the centrifugal clutch does not engage fully in top gear until a road speed of about 14 m.p.h. has been reached, good direct-drive times were obtained also, the acceleration between 10 and 15 m.p.h. and 15 and 20 m.p.h. being almost constant, with a slight fall-off between 20 m.p.h. and 30 m.p.h. The maximum speeds in each gear were: first, 9 m.p.h.; second, 18 m.p.h.; third, 29 m.p.h.; and top, 45 m.p.h.

Impression of Floating

The Atlantean handled well at all times during the two days of testing and irrespective of the loading or road surface. The driver almost gets the impression of "floating" along because little engine noise penetrates that far forward. This absence of engine noise does much to relieve driving fatigue and it does not affect gear changing because no finesse is required to operate the semi-automatic gearbox. In any case, the speedometer gives sufficient indication as to gear-changing speeds, and the gearswitch box incorporates a sliding gate to make it impossible to change down from top to second or first without engaging third.

The steering is well balanced, being comfortably firm at speeds up to 45 m.p.h. with a helpful degree of castor action to be of assistance when cornering. Bends can be taken at high speed without excessive roll being noticeable in either saloon, and there is a wide roll safety margin, the tilt test having been taken

When manœuvring at fairly low speed the steering is by no means heavy: indeed, many forward-engined 27-footers have much heavier steering. It should not take drivers long to get used to the size of the front overhang, this being about the same as that of a front-entrance single-decker. The deep windscreens are of great assistance in judging the front sweep when turning in confined spaces. The two-spoke steering wheel is pleasant to use and there are 5\frac{3}{2} turns from lock to lock.

The suspension attains a high standard whether laden or

empty. From the rear seats in the upper saloon it is possible to see a certain amount of fore-and-aft pitching, but this is accentuated by the length of the bus and is not felt as much as it is seen. In the lower saloon the ride is as good as can be possible with steel springs and air suspension could not give much better riding characteristics. Supplementary air springs are offered for the front axle for trial service, however, principally to ensure a constant-loading platform height.

This smooth ride is one of the advantages of this design that passengers will appreciate. Others are the low engine noise throughout the bus—in the upper saloon the engine is almost inaudible, and even at the rear of the lower saloon it is no worse than that of an underfloor-engined single-decker; the easy loading through the wide front entrance; the five-abreast seats at the rear of each saloon; the absence of surge when accelerating; and the minimum transference of engine vibration, even when the power unit is idling. The absence of a centre bearing avoids another possible source of vibration.

The driving compartment, which is reached through a half-door leading from the entrance platform, is quite roomy. The seat is fully adjustable and the steering column is comparatively short, with the result that the steering wheel is at waist height—a restful position. The longish gear-change switch can be operated without the need to remove the left hand from the steering wheel, thus further reducing the driving effort. All electrical switches are well placed for quick operation, and the dip switch is on the floor.

The Alexander body was found to be quite free from creaks and rattles during the test and the standard of finish is high. The front panel, which is a plastics moulding, is attractively styled and helps to offset the somewhat austere appearance of the bus caused by the flat front outline.

Limited Pram Stowage

The luggage rack over the off-side front wheel is handy for small cases and parcels, but mothers will miss the space for a folding pram which is found beneath the stairs of a rear-entrance bus. With the Deans jack-knife doors closed an annoying whistle occurred, caused by the gaps between the two door sections and between the doors and the floor.

Maintenance tests were confined to the engine and gearboxes, these being accessible through the plastics cowl at the rear of the bus. Other routine maintenance has been cut to a minimum by the provision as standard of a 24-point automatic lubricator, leaving only three points on the propeller shaft to grease manually, and the use of Bendix-Westinghouse slack adjusters at the brakes. Pit jobs are pretty well confined to lubrication of the rear axle and periodic brake adjustment.

The engine cowl is secured in place by five spring fasteners, actuated by a budget key, and it took me 35 seconds to raise and support this cowl. On the test bus the cowl was a prototype moulding with a flexible lower edge, but this is to be reinforced on production vehicles so that it does not foul the engine when it is raised, as occurred when I did it. Similarly, a telescopic support will be provided on production vehicles, whereas I had to use a separate prop to keep the cover up. A light is provided for first-aid repairs at night, the bulb being on a swinging arm.

This done, I checked the radiator water level in 7½ seconds, the engine oil in 7 seconds, the gearbox oil in 24 seconds and the bevel-box oil in 34 seconds, the filler and level plug in this last-mentioned having tight threads, hence the longer time. The paper-element air filter is easy to reach, and I removed its element in 24 seconds and replaced it in 24½ seconds.

There are two main fuel filters, grouped side by side, and I removed the element in one of these in 31 seconds, replacement taking 50 seconds. Thus, both elements can be renewed in under 2½ minutes. As a final task, I removed No. I fuel injector, this taking 2 minutes 54 seconds, I minute 9 seconds of this time being spent in removing the tappet cover to gain access to the injector. Replacement took 3 minutes 45 seconds, the cover replacement alone taking I minute 32 seconds of this time.

I then bled the fuel system in 53 seconds and closed and locked the cowl in 55 seconds. Engine and transmission accessibility is really outstanding on this design and all engine jobs can be carried out while standing alongside the unit, as opposed to hanging head first over a high front wing. Removal of the engine-transmission unit complete is simple also, and once taken out the engine can be run on its sub-frame when connected to an external fuel and exhaust system.



Mr. H. H. Crow (Crow Carrying Co., Ltd.), one of the national vice-chairmen, toasts conference success.



Mr. W. Bingley (C. H. Preston, Ltd.) upholds the flag for Yorkshire road haulage operators.



On his home ground: Mr. D. O. Good (Pioneer Haulage Co., Ltd.), one of the national vice-chairmen.



Mr. P. S. Woodhouse, Metropolitan and South-Eastern Area secretary, arrives from London.

R.H.A. Conference

Mr. Watkinson Backs

E will go into this battle against renationalization together and I am quite convinced we shall win it," Mr. Harold Watkinson, Minister of Transport, told members of the Road Haulage Association when he opened their conference at Torquay on Tuesday.

It was a historic occasion for the R.H.A. for it was the first time a Minister of Transport had inaugurated such an event.

Mr. Watkinson declared that the Conservative Party wanted competitive co-existence in road haulage and not the inflated costs and rigid inefficiency that would result from a State-imposed monopoly. But he supported the belief of Mr. R. N. Ingram, national chairman (see page 424), that renationalization remained firmly in the Socialist programme. He also emphasized the point made later by Mr. Ingram that the C-licensee, as well as the haulier, was threatened.

The Minister was not criticizing the man who ran the nationalized industries. "We are all trying our best to work towards the greater efficiency of these industries by reform, rationalization and modernization," he said. "But this is

a long and difficult job. In the meantime, these industries remain a monument to the futility of renationalization as a method of management in the second half of the 20th century."

Replying, Mr. Ingram revealed that the Association were preparing a new statement of policy which, after approval by the area committees, would be presented to the national council next January. It would be widely circulated.

Mr. Ingram was critical of the trend of licensing and particularly of the need for a closer definition of normal user.

"If applicants for A licences make a sound case, and licensing authorities show a reasonable flexibility in their consideration of the practical problems of operation, even the recent somewhat narrow decisions of the courts may not bring to the industry the gloomy future that these decisions at first indicated."

Licensing was one of the questions to be considered in the new policy statement. This would deal also with "problems affecting the capital and financial structure of the industry" (meaning, among other things, the effect of Government fiscal policy and loans to the railways), ownership of the industry, relations with other bodies—including the British Transport Commission labour relations, and questions concerning rates.

Amid acclamation, Mr. Watkinson promised to give careful consideration to the question of the A licence and normal user which, he said, he had been watching for some time.

A resolution proposed by Mr. Ingram reaffirming opposition to renationalization and pledging the Association to use all means for preserving the present structure of the independent road haulage industry was carried unanimously without discussion.

Commenting on the chairman's statement, Mr. A. R. Butt said the licensing authorities had been lax in not requiring normal user to be stated clearly on licence application forms, and it was unreasonable that they should now come down on hauliers like a ton of bricks.

Compulsory Records Opposed

DISCUSSION of the eight scheduled resolutions began with one proposing that "in the interests of safety and economy and in order to provide accurate



Mr. C. Collins (Collins Express Parcel Service Ltd.) and Mr. R. G. Crowther (F. Crowther and Son (Wakefeld), Ltd.), the immediate past chairman.



Mr. L. J. Stokoe, secretary of the Scottish Area, with Mr. W. B. Foster, secretary, Devon and Cornwall Area, responsible for the administration of the conference.



Mr. R. Morton Mitchell, chief executive officer, has to go to Torquay to meet his brother, Mr. J. B. Mitchell, one of the four national vice-chairmen.

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Mr. J. R. Bradford (Bradford Sand and Haulage Co., Ltd.), chairman of Devon and Cornwall Area and host to the conference, with Mr. W. J. Duckham from Cornwall.



Mr. A. R. Butt (Morris Transport Co., Ltd.), a forceful speaker, and Mr. G. F. Goodwin, the assiduous secretary of the important West Midland Area.



Mr. R. P. Miers (Miers Transport, Ltd.), a champion of milk hauliers, exchanges a word with Mr. R. N. Ingram, national chairman, on Association policy.

Association's Fight by A. E. Sherlock-Mesher

Minister Convinced That State Monopoly Can Be Resisted: Public Industries "Monument to Futility" of Renationalization

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records it should be a legal requirement that time recorders be fitted to all goods vehicles as standard equipment and maintained in a serviceable condition."

It came from the West Midland Area and was rejected by a large majority. Among those who feared the enactment of further legislation were Mr. F. Rudman, Mr. D. W. Winterbottom, Mr. A. Neely, Mr. W. Bridge, Mr. R. C. Crouch and Mr. A. S. Ward.

Mr. A. R. Butt, who proposed the motion, thought time recorders would give employers some protection in cases in which they were prosecuted when drivers had broken the law while away from home. They would also enable specific evidence of delays at docks to be produced.

Mr. R. A. Edwards, who supported

Mr. Butt as an experienced user of recorders, said they were most valuable and drivers did not complain about them. Mr. E. W. Wilkins, who was not in favour of more legislation, thought that recorders should be fitted by general agreement.

Nothing but good came from their use. In his case they had been responsible for large savings in subsistence allowances and in wages that had not been legally earned. Drivers were not opposed to them and, indeed, since his company—E. Wright (Transport), Ltd.—had fitted recorders, drivers had stayed much longer than before.

Mr. J. S. Wright, who seconded the resolution but strangely wound up the debate, said he had used recorders since 1934 and drivers accepted them. On one particular occasion in which one of his drivers had been charged with manslaughter, he had been able to produce the record to prove that the man was elsewhere at the time of the accident. The honest operator had nothing to fear from legislation.

Delegates were clearly much concerned about the standard of accommodation for

drivers. Their anxiety was expressed in the resolution asking that the appropriate Ministry should be requested to lay down a standard of fitness for road transport drivers' cafes, with particular reference to the cleanliness of all accommodation. It came from the Northern Area and was remitted to the Association's executive committee without vote.

Mr. R. Clifford, proposing the motion, said it was an attempt by the employers to secure better conditions for their workers. It should have been sponsored by the Transport and General Workers' Union, but they were too busily engaged in trying to secure higher subsistence allowances which cafe proprietors promptly pocketed by raising their charges. He spoke of overcrowding and the difficulty of finding good long-distance drivers because of bad accommodation.

Mrs. D. G. Parkin said that in certain hostels men were sleeping eight in a room.

To put the matter in perspective, Mr. R. Morton Mitchell, chief executive officer, pointed out that under the auspices of the R.H.A., the Traders' Road Transport Association, British Road Services



Mr. J. S. Wright, who takes a great interest in the training of staff.



Mr. J. Williamson (J. Williamson, Ltd.), stalwart Northern Area member.



Mr. N. T. O'Reilly, a national vice-chairman, watches R.H.A. finance.



Mr. Frank Lyon, Association's public relations officer, in typical humour.

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and the unions, a catering and accommodation committee was in existence and published a register of accommodation which had been inspected by representatives of the unions. The unions had not complained about the quality of the recommended accommodation.

Mr. N. T. O'Reilly thought the R.H.A. should discuss with the Automobile Association the possibility of their recommending suitable accommodation. This suggestion was taken up by Mr. R. Cropper, who thought that in the first place efforts should be made to raise the standard by voluntary work rather than by Ministry interference. Mr. W. A. Heymann suggested the star system of grading accommodation as used by the A.A. in the present members' handbook.

Employers' Records Liability

DELEGATES unanimously carried a resolution on employers' liability from the Yorkshire (Hull) and Metropolitan and South Eastern Areas. It sought to ensure that employers could not be prosecuted for offences against Section 16 of the 1933 Act where it could be shown that drivers' falsification of record forms, or their failure properly to complete them, were in breach of employers' written instructions, and that the employers had taken all reasonable steps to prevent these offences.

A carefully prepared case was submitted by Mr. T. W. Jackson. He made it clear that he did not disagree with the law on drivers' hours, but thought the duty to keep records should lie between the drivers and authorities. It was impossible for an employer to ensure that records were not falsified. He emphasized that for offences concerning hours and records, the operator could be punished both in the civil courts and the Traffic courts.

When drivers falsified records, it was usually for their own personal gain. The only action an operator could take was to prosecute the driver for obtaining, or attempting to obtain, subsistence allowances by false pretences. Nevertheless, the operator could later be charged for failing to cause current records to be kept.

Speaking from recent painful experience, Mr. R. G. Crowther emphasized the vital need for supervising log sheets carefully. Mr. J. T. Turner warned operators of the possible consequences of altering records that had been found to be incorrect.

With little discussion members carried a resolution calling for the use of some of the tax revenue for the provision of toilet accommodation on main roads.

There was little support for a proposal from the Yorks (Hull) Area that all users of oil fuel should pay tax at the time of purchase, and those who were entitled to do so should, at the end of an agreed period, apply for a rebate. Mr. A. E. Acey claimed that some people were using untaxed fuel to carry for hire or reward which was unfair to hauliers.

If the tax were paid first and the rebate claimed afterwards, this loophole might be closed. Mr. B. K. Taylor pointed out

that domestic consumers might be caused hardship and would be placed in great difficulty to prove that fuel had been used for a non-taxable purpose. The motion was rejected.

A hardy annual—a motion deprecating purchase tax on commercial vehicles, from the Metropolitan and South-Eastern and South Wales Areas—was passed unanimously.

Mr. J. W. Oliver, of the Metropolitan and South Eastern Area, expressed the anxiety of operators about unfair competition from farm tractors and trailers. He was proposing a resolution dealing with the use to an increasing extent of farm tractors and trailers for the haulage of agricultural goods for hire or reward. This was stated to be a menace to the general haulier in rural areas and the Ministry of Transport were asked to take action to prevent abuse. The resolution was carried.

Mr. J. Mallinson said that the trouble was caused mainly by hauliers who were small farmers and not by genuine farmers.
Mr. F. Rudman thought the question should be tackled by compelling anyone who carried for hire or reward to hold an A or B licence and to end concessions to farmers.

A resolution—the last in the series—advocating the transfer of responsibility for road construction and maintenance to a public highway authority was referred to the Association's executive committee, on the chairman's suggestion. Mr. N. T. O'Reilly was in favour of the idea and was supported by Mr. A. R. Butt, who pointed to the multiplicity of road authorities and the anomaly under which road grants could not be carried over from one year to the next.

Mr. Rudman, Mr. W. A. Heymann, Mr. T. F. Rice, Mr. E. Willmott, Mr. W. Bridge and Mr. J. B, Mitchell were among those who ranged against the proposal. Their general theme was that local authorities should have greater autonomy and that operators should take more interest in local road affairs.

Pyrotechnic Brains Trust

THE conference came to a sparkling conclusion on Wednesday with the Transport Forum conducted by Mr. F. H. Grisewood, of B.B.C. fame. The presence of two M.P.s on the panel—Mr. Mark Hewitson (Lab., W. Hull) and Mr. T. L. M. Iremonger (Cons., N. Ilford) ensured a pyrotechnic display.

ensured a pyrotechnic display.

Mr. T. D. Corpe, legal adviser to the Western Area of the R.H.A., was in his most provocative form, and Mr. D. H. Joyce, supplies and transportation manager of Shell-Mex and B.P., Ltd., provided an industrial leavening to a largely political discussion.

Perhaps the question taken most seriously was one from Mr. A. Neely, who asked the team whether they thought any change was desirable in the licensing system and, if so, what.

Mr. Joyce said categorically that the licensing system had gone too far and it was time it was retracted. Licensing was necessary 25 years ago because of the

appalling economic condition of the country, but it should interfere as little as possible with freedom.

Mr. Hewitson held that the system had worked satisfactorily. To give hauliers more freedom would ruin the industry. This was obviously Mr. Corpe's question. He argued that to abolish licensing would cause untold damage to the industry. The 1953 Act had made it easier to obtain licences if there were proof of need, but many changes could still be made for the better. He suggested five,

He was loudly applauded when he said that the Licensing Authorities had gone too far in their interpretation of normal user, but an amending Act would be needed to overthrow the decisions of the Transport Tribunal and the Divisional Court. He would like power to subpoena witnesses.

He referred to "fiddling" under Chiring margins, and said that this loophole should be stopped. Licensing Authorities should also be empowered to award costs against an applicant who did not appear to support his application.

Although not strictly a licensing question, something should be done, said Mr. Corpe, to limit employers' responsibility for breaches of the law by drivers.

Encouragement to Traders

Mr. Joyce made a strong point when he said that if witnesses could be subprenaed there would be a strong encouragement to traders to buy more C-licensed vehicles. He thought more weight should be given by the Licensing Authorities to written evidence.

Discussing a question from Mr. F. Rudman about renationalization, Mr. Hewitson caused an electric silence when he said "renationalization of road transport will not come in the next Parliament." It would not be on the next Socialist Government's priority programme, but it would definitely come at a later date.

Mr. Joyce maintained that the Labour proposal to restrict road-haulage competition was not justified, but on the other hand, the financial affairs of the railways must be settled, and they might have to have a State subsidy.

Mr. W. J. Duckham wondered why the public were uninformed about road transport and the extent of existing nationalization. He got a straight answer from Mr. Hewitson, who said that hauliers themselves were responsible for any public ignorance.

There were, said Mr. Hewitson, two ways of renationalizing—the honest and the cruel. The honest way was to take over businesses and to pay compensation. The cruel method would be to increase the size of British Road Services, and run hauliers off the road. This remark was greeted with derisory laughter, but Mr. Hewitson said quite seriously that the suggestion had been canvassed.

Mr. Iremonger declared that Mr. Gaitskell, the architect of Socialism, had himself in a book he had written destroyed the case for renationalization of road haulage.

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ret quar braking system on certain models; the use of paper-element air cleaners; and changes in the standard cub.

The disc brakes fitted to the 54G dumper are Girling type 46 units. The discs are 15) in, in diameter and the friction pads

are i in, thick, there being two sets of pads this type of brake only hydraulically (except for mechanical hand brakes), and because a disc brake has no self-servo effect. some form of servo has to be applied to the bydraulic circuit. Consequently, an air-hydraulic system bas been used for the front brates, whilst the rear brakes are straight airpressure cam - operated units



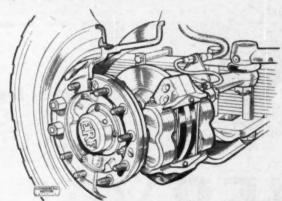
per disc. So far it has been possible to actuate this type of brake only E.R.F. FIRST WITH DISC BRAKES

(Right) Air-beaked eight-wheelers have Girling wedge-operated front brokes actuated by a new compact air cylinder. This replaces the normal hydraulic cylinder and occupies little more room.

The heart of the braking system is the combined servo act and air valve, which is mounted on the fram cab and linked to a convent mal brake in the event of a complete failure of the ompressed-air supply, the brak

gate the front brakes through the master onal manner, but without assistance ticularly robust chassis frame fabrica leel pressings is used in the 54G du Kirkstall double-reduction rear axle is ex perates the rear understang springs to reduce the body floor of a complete failure of the brake pedal will continue to

Reproduced by courtesy of The Commercial Motor



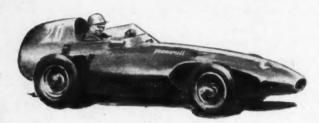
The new E.R.F. 54G dumper is the first standard commercial vehicle in Britain to be fitted with disc brakes. The brake is Cirling: the brake pads are Ferodo, of course.

Racing cars, production cars, public service vehicles and now commercial vehicles—every application of disc brakes has seen Ferodo Brake Pads specified. Manufacturers know that Ferodo Disc Brake Pads inherit all the outstanding qualities that have made Ferodo Anti-Fade Brake Linings first choice for so many years.

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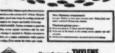
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Exit The Horse-and-Cart Mentality—Maj.-Gen. Russell

Operators Must Look Ahead and Develop New Techniques to Create Traffic

the problem of the atomic era with a horse-and-cart mentality."

Maj.-Gen. G. N. Russell, chairman of British Road Services, said in his presidential address to the Institute of Transport on Monday.

He was speaking on "Management in Transport" and was pointing out some of the shortcomings of the transport industry, and the fundamental differences between it and other industries.

Transport men, far removed from management control, were trusted servants and moved about on their own. Transport was a much more individualistic industry than most. It was also susceptible to rapid change.

Changes in the shape of transport facilities were matched by changes in the types of goods to be carried, and variations in the habits and requirements of users had to be accommodated.

To survive, transport had to adapt itself to change. In this connection, a supply of young recruits was essential. In the road haulage industry the young pioneer of 40 years ago was now approaching 70 years of age, and the enthusiasm which gave so great an impetus in the early days could not be relied upon to carry on the industry for

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The development of transport techniques had not generally kept up with progress in vehicles. The scientific approach to the problem of locating and assessing users' present requirements and forecasting future needs was vital.

New Demands

"It cannot be too often stressed that the provision of facilities can and does create new demands, and the far-seeing manager will strive to see a need before those in need are even aware of it themselves," said Maj.-Gen. Russell. "Much can be done by way of thinking for one's potential customer, and devising novel ways and means of meeting his requirements. This is an aspect of the management system of transport undertakings which has recently been severely neglected."

Dealing with the science of management, he said it was necessary first to have a clear objective. Even the owner-driver must have in mind exactly what it was he was setting out to do. In a large undertaking it was important that everyone should know to what end he was working.

Maj.-Gen. Russell was not in favour of the functional form of organization, in which the technical expert at the top had a direct line command running right down to the scene of operations. In such an organization, the chief engineer would be entirely responsible for the

repair and maintenance of vehicles at all levels.

The system preferred by Maj.-Gen. Russell was that in which the manager was supported with all the technical advice he needed and was given complete responsibility for everything that happened within his allotted sphere. The chief engineer would lay down technical standards, with which his subordinate engineers would be bound to comply, but he would have no power to give them orders. All instructions would be issued in the name of the general manager and would be addressed to the manager at the next level.

It was important in this type of organization that the senior technical man should be in the headquarters team. The best technical advice must be available to top management, and in his field the chief engineer must be regarded by all the other technical men as their leader.

In the system of communications, Maj.-Gen. Russell recommended quarterly meetings between the general manager and those managers directly responsible to him, together with his departmental heads. The general manager would explain, shape and communicate policy, and use the ideas that emerged from the conferences as material for future development.

If necessary, these meetings could be reproduced at lower levels in the hierarchy. Each manager should, using the headings of a balance sheet, render an account to his superior for his part of the business at frequent and regular management meetings.

Instructions should be kept to a minimum and should be built up into a carefully indexed manual. They should be brief and clear, and should be kept up to date.

Basic systems of communication must

be supplemented by devices such as staff magazines, bulletins, posters, notices and suggestion schemes. It was necessary not only to inform the staff, but to know what the staff were thinking.

In transport there was a long way to go before the principles of joint consultation were properly understood and effectively applied. The idea was novel to some and to the others the fear of "workers' control" acted as a deterrent. Management should boldly face the fact that they could learn a great deal from the man at the wheel or the bench, and it was sheer foolishness to spurn the benefits of joint consultation.

Discussing leadership, Maj-Gen. Russell said that however large the organization, the man at the head must be known as a person. He must be seen as frequently as possible by all his subordinates. He must know what was going on at the lowest level and be aware of the reactions to orders issued from head-quarters. These considerations applied equally to junior leaders.

Rhyme or Reason

"The days are gone when the boss could hire and fire without rhyme or reason and issue orders that needed no more justification than his whims or fancies," he said. "The logic of the situation must be allowed to dictate the decisions, and not mere arbitrariness.

"Wages and conditions of service must be properly settled by agreed methods of collective bargaining. Promotional procedures must provide adequate opportunities without fear or favour. Trust must replace fear. Disciplinary machinery must determine the assurance of a fair deal, in contrast to the arbitrary punishments and summary dismissals of bygone days."

Courage, willpower, judgment, knowledge and flexibility of mind were 'he qualities that should be sought in a leader. It was the duty of transport undertakings to ensure the supply of good leaders and a proper understanding of management, but the Institute of Transport had an important part to play in the educative process. Encouragement should be given by the more senior people to the younger generation to qualify by the Institute's examinations.

Coach Operator Was "Forcibly Ejected"

A COACH operator, concerned about the way a competitor was running late services for dancers, was "forcibly ejected" from a dance hall when he tried to take up the matter with the organizers.

This was alleged at Bishop Auckland, last week, when the Northern Traffic Commissioners adjourned applications by Richardson Bros., Oxford Road, West Hartlepool, and Doreen Coaches, Blackhall Colliery, for licences to run late buses from dance halls at the Hartlepools.

Objecting to the proposals, Mr. R. J. Redpath, Blackhall Colliery, said there was unfair competition between operators catering for dancers, and any grant

would affect his traffic. In the past he had boarded private party coaches run by Richardson's and found that at some dances the vehicles were available for anyone who bought a ticket at the dance.

Once he and a friend tried to approach the organizers of a dance, but they were both forcibly ejected.

Mr. K. Patterson, for Richardson's, said the dance hall vehicles were run on a private-hire basis, and the operators had no knowledge of fares being asked for in the dance hall or on the coaches.

Mr. J. A. T. Hanlon, chairman, said the allegations would be investigated, and a hearing would be held at West Hartlepool.

New Equipment and Publications

Combating Acid Attack

A CLAIM that oil-change periods may be greatly extended by the use of their Magna Power plug has been made by Magnaloy Products, Ltd., 37 Windsor Street, Chertsey, Surrey. The plug is made of a magnesium-aluminium alloy and is fitted in place of the sump drain plug.

The principle of its action is to protect the working parts of the engine from attack from sulphuric acid, as the alloy

attack from suppuric acid, as the anoy is particularly susceptible to acid attack. It therefore acts as a neutralizer by absorbing almost all the harm that the acid may do.

It is stated that 80 per cent. of acid

(Right) A product of Thompson Bros. (Engineers), Ltd., this hand winch is a quadruple-geared unit designed for 50-ton trailers and costs £200.

(Left) The latest Wrigley battery-electric appliance is of the fork-reach type and has a capacity of 14 tons at 2-ft. load centres. The power unit and driving wheel can turn through



which may accumulate in a crankease is reduced by the use of the plug, and that an engine requiring an oil change at 2,000 miles will accept a change at up to 10,000 miles if fitted with the component. A substantial extension of sparking-plug life is also claimed.

Fork-reach Truck

HAVING a capacity of 1½ tons at 2-ft. load centres, a battery-electric fork-reach truck has been produced by Wessex Industries (Poole). Ltd., West Street, Poole, Dorset. The mast may be retracted 2 ft. from the fully forward position and has a lift of 12 ft., the amount of free lift being 6 ft. The power unit and driving wheel turn through 180 degrees so that the machine can be turned within a 12-ft. 6-in. circle. This is stated to enable the truck to operate in gangways 6 ft. 8 in. wide, carrying pallets measuring 3 ft. 4 in. by 4 ft.

The Wrigley model weighs 5,000 lb.,

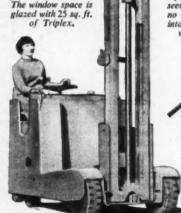
The Wrigley model weighs 5,000 lb., including batteries, and is 6 ft. 3 in. long by 3 ft. 6 in. wide.

U.C.L. Dispensers

DISPENSERS for C-type uppercylinder lubricant containing graphite are available from Jenograph, Ltd., 13-17 Rathbone Street, London, W.1, at £2 12s. 6d. trade price. Capacity is 1 gal. The units are also offered free with initial orders for 5 gal. of lubricant. Delivery of 5 c.c. is sufficient for 2 gal. of petrol.

Winch Gear

TWO types of winch have been added to the range of Thompson Bros. (Engineers), Ltd., Archery Road, London, S.E.9. The model 36 is a quadruplen36 (Left) This Yale 51 8,000-lb. works truck, shown fitted with an adjustable jib attachment, was supplied by the Yale and Towne Manufacturing Co., Wednesfield, Staffs, to the Metropolit an-Vickers Electric concern, of Trafford Park, Manchester, and features a special cab of sheet steel as it is intended for outdoor duties. The window space is glazed with 25 sq. ft. of Triplex.



geared hand winch designed to be fitted to 50-ton trailers and costs £200, whilst the model 18 is an underslung poweroperated type with a line pull of 10.000 lb.

It is intended to be mounted on prime movers either under the body behind the cab, or in front of the radiator so as not to take up floor space. Its price is £127.

Visual Check

A VISUAL means for checking the oil level in a sump is provided by a dipstick marketed by Tudor Accessories, Ltd., Beaconsfield Road, Hayes, Middx, at 12s. 6d.

Known as the Oilcheck, the accessory

(Above) The Philips fluorescent inspection lamp costs £5 complete and is built to withstand hard treatment.

(Right) The Tudor dipstick has a hole in the tube at critical sump-oil level, and replenishment may be seen to be due when no oil is sucked up into the plastics bulb when squeezed.

is a brass tube, of the same dimensions as the standard dipstick, but with a transparent plastics bulb at the top. Midway between the

180 degrees.

normal maximum- and minimum-level marks, a hole is set so that when a pint of oil is required, the oil level is below the hole.

When the oil supply is adequate, finger pressure on the bulb draws a supply into view; at the same time it may be possible to judge the quality of the lubricant from its colour.

Fluorescent Lamp

A FLUORESCENT inspection lamp produced by Philips Electrical, Ltd., Century House, Shaftesbury Avenue, London, W.C.2, has a hand grip and hook of neoprene and a tube of acrylic plastics to withstand abuse and resist attack by oil and grease. The lamp is a 9-in. 6-watt unit costing 13s. 10½d., including purchase tax.

"Torsion Bar"

VEHICLE designers will find "Torsion Bars," published by the English Steel Corporation, Ltd., Sheffield, 9, of value. It contains a description of the design and manufacture of such components, together with mathematical formulæ for the calculation of stresses.

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N.A.F.W.R. Autumn Conference

Pallets No Use to Removers

Preferable to Train Staff to Higher Standards and Use Better Equipment, Says Mr. F. F. Babb

"I CONTEND palletization would not be an economic proposition in our trade." This was the opinion expressed by Mr. F. F. Babb, senior vice-president of the National Association of Furniture Warehousemen and Removers, at the Association's autumn conference in London last week.

The nature of the remover's work, and the great variety in size, shape, quality and material of household goods, made the use of pallets extravagant and impracticable. Where it had attracted the attention of some members, Mr. Babb suggested, it might be "the fascination and magic of strange new words." It was important to examine and test them for commonsense.

Admittedly, pallets were used to a greater extent in America, but public psychology was very different there and Americans were sometimes "over-sold" on an idea.

British removers delivering goods from America had been surprised at the continued use of barrels for china or glassware at the demand of American customers, despite the costly waste when travelling at a rate of freight by measurement. Although this was now realized in America, the customer had been so much "sold" on the idea of barrels that in introducing a new type of square packing for china and glassware it had been found desirable to term it a "square barrel."

Public "Sold" on Pallets

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The American public had also been persuaded of the merits of pallets for removals and storage—to the chagrin of removers, Mr. Babb believed. Although Americans almost demanded pallet storage, the higher capital expenditure required for special buildings, pallets and fork-lift trucks made it uneconomic.

Three kinds of pallet—soft pile, hard pile and residence loading—were used in the U.S.A. In addition to the heavy expenditure both for pallets and fork trucks, special flat vehicles would be required to take full advantage of them, particularly in the case of the residence pallet.

If the warehouse had wooden floors, exposure to a concentrated wheel load would necessitate special precautions to be taken. No significant reduction in the amounts paid in settlement of damage followed the adoption of pallets, and a loss of space was noted in storage because of the difference between the inside and outside measurements of the pallet. There was a further loss through the need for working space between pallets.

Pallets were worth using only for certain homes of great value, where need for exceptional care exceeded the need for economy, was Mr. Babb's conclusion.

Removers should concentrate on persuading customers to realize real cost, with the object of striving for better prices.

Staff should be trained to higher standards and more supervision should be given. Wrappers, equipment and all working materials should be of better quality. Moreover, the practice of two charges into store should be adopted.

During subsequent discussions, it was doubted whether, in the case of residence pallets, the initial cost could be recovered even in America, and still less in the United Kingdom, as they might not be disturbed for two to three years.

Six new American depositories had been geared to the use of pallets, three pallets being carried per vehicle, with a track down the centre to provide virtually press-button loading. Yet the total capacity per vehicle was only around 750 cu. ft., thus limiting it to short-haul work.

Space Lost

By comparison, most of the depositories in the United Kingdom were in older buildings, few having been built since the war. If a warehouse had at present a loading height of 10 ft., the adoption of a system of 7-ft. pallets would result in a loss of 3 ft. of storage space.

Referring to estimated costs of £2,920 to convert a 35,000-cu.-ft. depository to pallet storage, it was considered that it would take at least four years to recover the initial investment, by way of reduced labour costs. Moreover, as compared with conditions in the United Kingdom, the conversion or rebuilding of depositories in America was to some extent coupled to tax relief.

"Win the Customer's Confidence"

DISCUSSING the standard of service in the removing industry, Mr. G. E. Pearson, junior vice-president, asked whether it was deteriorating, or could be improved, or was remaining static. In his view, the public were receiving as fine a service as was provided by any other industry, considering the outlay which had to be provided.

It paid to spend a little more time with customers than might be strictly necessary on business grounds, so as to gain their confidence. Many reception offices and their staffs could be improved. Faded photographs of a 1908 job did not impress modern customers. The receptionist must show a personal interest in their particular problems and nowhere was this more important than over the telephone, which was often the first source of contact.

Similarly, when the order was being

booked, the staff should be impressed with the necessity of getting full details of the way to the customer's premises. Incomplete information could result in a late start, with bad repercussions on both the customer and the workmen.

Reference was made to the American practice of submitting alternative charges for various services such as the packing of glass, china and objets d'art, when each item was packed separately in new material in front of the customer. Folding wardrobes were also supplied for the conveyance of clothes. Although this meant additional outlay of capital, revenue could be achieved by careful selling to the better class of customer.

Some members doubted, however, whether it was reasonable, or advisable, to expect staff to vary their standards according to the rate of payment for the job. It would be better, they considered, to concentrate on the better class of removal and include the cost of the higher service in the price.

Employer-Worker Relations More Cordial

IN reviewing wage and labour relations, Mr. A. P. Godfrey, a member of the executive council, made a comparison of wages and conditions applying to a foreman in the removal industry during this century. In 1900 the rate was £1 8s. per week, with no holiday. By 1938 it had risen to £3 6s, with a seven-day holiday, and to £5 7s. by 1948. Today the rate was £8 7s., whilst the actual earnings could be £12 or more.

Mr. Godfrey claimed that the relationship between the employer and the worker was now much closer and more cordial. Bonuses were commonly paid and pension schemes widely introduced. It was now possible for a manual worker or lorry driver to gain promotion through the office and so to management.

Commenting on the trend of wage negotiations, Mr. Godfrey suggested that the pressure from the union might become less as commodity prices and wages became more stable. Moreover, public reaction to wage claims was hardening, as was shown in the recent London bus strike.

Off-street Loading Facilities Needed

E ARLIER Mr. A. Samuels, chairman of the London and Home Counties Traffic Advisory Committee, commenting on the introduction of the Mayfair parking-meter scheme, claimed that if meters were not being used, it supported the committee's contention that the long-term parker was not prepared to park in the street if he had to pay for it.

Both new buildings and modifications to existing premises must provide facilities for off-street loading and unloading. To solve the parking problem any responsible government must take their courage in both hands and provide money from central funds, as they were now doing for new motorways and road-improvement schemes.

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National Safety Congress

Delegates Divided on Value of Hand Signals

Is the driver's hand signal outdated under present-day road conditions and ready to be superseded by automatic indicators? This question prompted considerable argument at Bridlington last week, during the annual National Safety Congress of the Royal Society for the Prevention of Accidents. But no decision was reached, because the Congress was equally divided on the problem.

Chief Insp. W. Spray, North Midland Accident Prevention Federation, put forward the proposal that on vehicles other than cycles and motorcycles there should be compulsory direction indicators

of a standard specification.

He claimed that the correct place for a driver's hands when approaching a hazard was on the controls of his vehicle, and not out of the window. In poorlylit areas it was virtually impossible to see any signals given at night

The Unseen Signal

Chief Insp. Spray was supported by Clir. Mrs. D. Ashley, Clowne R.D.C., who made special reference to the difficulty of picking out lorry drivers' signals at night due to the dark overalls they usually wore.

Opposing the motion, Mr. F. Longley, Cyclists' Touring Club, said hand signals, even if they were misinterpreted, were an indication that something was about to happen, so consequently other road users were alerted

Another speaker, Mr. E. W. Limes, West London Road Safety Committee, pointed out that mechanical indicators could not convey the sense of urgency which could be put into a hand signal.

Replying, Mr. J. W. B. Armstrong, principal of the Ministry of Transport's Vehicle Regulation Taxation Department, said although a good hand signal was hard to beat, the Ministry were considering the problem of standardizing flashertype indicators, taking into account their colour, intensity and position. The Ministry were also studying the controversial overtaking signal which was frequently misinterpreted.

For the third successive year the question of precedence at roundabouts and "Y" junctions was discussed. It was brought up by Mr. F. G. Parry, West Bromwich road safety organizer, submitted that precedence should be given to vehicles on the right. The Highway Code gave no clear indication on the matter, and the rule which he suggested had worked well in other countries would soon become accepted here.

Mr. D. F. Allen, assistant secretary of the Ministry's Road Traffic Division, pointed out that the proposal was based on an old theme. With a touch of humour he suggested that statistics showed the bigger vehicle had priority at

a roundabout.

Precedence at Roundabouts Discussed for Third Year in Succession

To this, Mr. Parry replied that although the Ministry had been considering the problem for some time they had still taken no action. This remark was greeted with cheers, and the resolution was passed unanimously

A proposal by the South Wales and Monmouthshire Accident Prevention Federation that the present system of lane marking on three-lane carriageways be abolished, was carried by a large

majority.

Supt. K. G. Bowen, Glamorgan, said statistics of accidents on three-lane roads were not available, but there was evidence that such accidents often had fatal results. He described the overtaking lane as an "invitation to disaster" which promoted congestion and irritation. double white line system should be adopted throughout the country and its violation made an offence, he added.

Mr. Allen replied that between 400 and 500 miles of road had now been converted to the double white line system and the law would soon be amended.

A General Speed Limit?

A maximum speed of 50 m.p.h. on all derestricted roads other than dual carriageways and motorways was put forward by the North Lancashire, Cumberland and Westmorland Accident Prevention Federation. Mr. G. N. C. Swift, clerk to Cumberland County Council, pointed to the maximum speeds of up to 70 m.p.h. imposed on all American roads and suggested that Britain should follow suit. Accidents caused by skidding had increased substantially in the past three years.

In opposition, Ald. G. C. Adams said only 38 per cent. of all accidents occurred on unrestricted roads and a 50 m.p.h. maximum would promote congestion and greatly affect traffic economy.

Mr. Allen said it would not be in the interests of road safety to impose a maximum speed limit which, in any case, would be difficult to enforce.

The motion was defeated by a large majority.

The final proposal was that punishment for some road traffic offences should be altered to include, in certain cases, attendance at a re-education centre for training in road behaviour. It was submitted by Mr. B. N. Bebbington, Chief Constable of Cambridge, for the Eastern Accident Prevention Federation.

Opposing the motion, another Chief Constable, Mr. G. Goodman, Halifax, said an offender's licence should be revoked and re-issued only after a test.

Mr. R. Lloyd, principal of the Home Office Police Division, replied that most convicted drivers were not necessarily incompetent and they would be able to pass a test without any further tuition.

The resolution was defeated. Statistics show that although the provision of modern street lighting increases traffic speeds by 2 to 3 per cent., road accidents at night are reduced by up to 30 per cent. This was stated by Mr. Granville Berry, Coventry's engineer and surveyor, and president of the Association of Public Lighting Engineers.

The Cost of Accidents

He pointed out that the total yearly cost of traffic accidents to the country was £175m., or £550 for every accident in a built-up area. A 30 per cent. accident reduction would be financially equal to the cost of installing lights on all main traffic roads.

The provision of good lighting was the biggest single contribution for keeping death off the roads. Referring to the new motorways now under construction. Mr. Berry said that continuous lighting should be installed along their entire length.

He claimed that the cost would be an insignificant figure amounting to only 1-2 per cent. of the road itself.

Mr. J. W. Peter Blenkin, chief constable of the East Riding, said he would like to see more signs written actually on the road, rather than at its side. He disliked, too, the confusion caused by advertisement posters and neon lights.

Mr. R. M. Peak, transport manager of the 1,600-strong fleet of G. and T. Earle, Ltd., Hull, spoke of the importance attached to careful driver selection among commercial-vehicle operators. Selection should be based on the results of an interview, medical examination, oral test and driving test.

Mr. Peak was strongly in favour of competitions and awards for good driving. Apart from making a driver safety conscious, such awards were a passport for

getting a good job.

Chocolate Tankers Granted to N.M.U.

NEW development in the chocolate A trade—the carriage of bulk liquid chocolate mainly for the coating of biscuits and sweets—was described at Leeds, last week, when N.M.U. (1953), Ltd., York, asked for two tankers on B licence to cover this work. They said it would be done for Rowntree and Co., Ltd., and their subsidiaries.

A representative of the hauliers said the carriage of this commodity had been in its experimental stages for a year. A tanker could carry 2,400 gallons of chocolate, but the vehicles had to be of a special heated type or their loads would

solidify.

Maj. F. S. Eastwood, Licensing Authority, granted the application.

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The use of light alloys is not by itself, however, the complete answer to satisfactory body building. The body must be scientifically designed for the job it has to do-and this is where our unrivalled resources and experience come into their own. We started building in light alloys in 1926. During the 32 years which have elapsed since then, we have accumulated 'know-how' which can be of immense value to you. The next time you are considering the purchase of a Luton or box van body, ask us to quote. We are certain that we can save you money.

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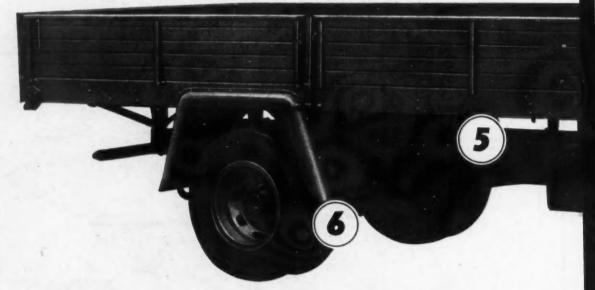
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7 ton Petrol Lorry £1,195 plus P.T. £229.18.9. £1,424.18. 9. 7 ton Diesel Lorry £1,320 plus P.T. £261.3.9. £1,581.3.9.



A big advance in normal control

Features of the new 7-tonner

- \$\ 63\%\$ more glass area and new sloping bonnet line give superb visibility and a close-up view of road directly ahead... whilst retaining all the indisputable advantages of normal control engine accessibility. Rear quarter lights, too, for unrestricted reversing view!
- 2 Bedford's own 6-cylinder diesel with direct injection for maximum long-and-short journey economy. (300 cubic inch petrol unit optional.) Slogging power to combine with an all-new transmission team of the close-ratio gearbox and new, heavy-duty 2-speed axle.
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- 4 Britain's most sensible cab! Extremely comfortable for long distance work — cool in summer — warm in winter. Ideal for stop-and-start deliveries, too, with step in/out height only 22 inches!
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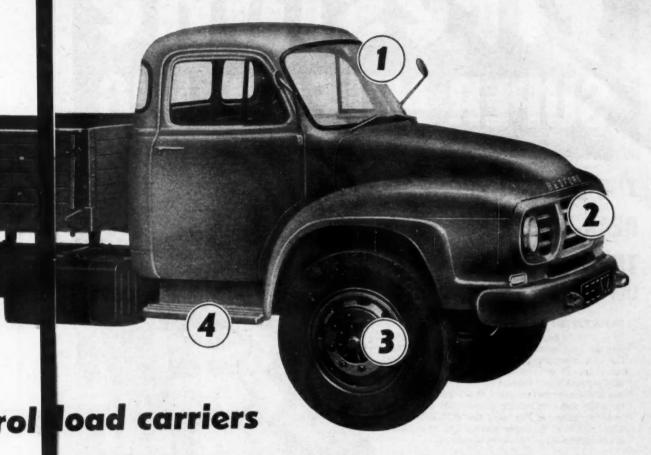
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new 7 tonners...



At last! A general purpose normal control 7-tonner designed for long distance or local work. Here, sensibly designed into one tough, work-consuming truck, are all the long-awaited requirements of the trunk carrier and the local, multiple-call operator.

Run over the main specifications NOW, with your own individual needs in mind. See if this new Bedford 7-tonner doesn't come up with the right answer *every* time, and remember it is backed by the world's best truck service. See your Bedford Dealer too—he has every detail you will want to know, or write direct to Vauxhall Motors Limited, Luton, Beds.

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The NEW Tirestone SUPER MILEAGE LUG

THE DUAL-PURPOSE
REAR-WHEEL
TRACTION TYRE with all
the features you're demanding

POWER BITE TRACTION

Be it on main roads, by-roads, or no roads the Super Mileage Lug tyre's cross grooves, heavy shoulder lugs and circumferential ribbing will combine to give maximum bite and traction and long safe wear. The dual-purpose Super Mileage Lug helps reduce mechanical maintenance too. Many so-called dual-purpose tyres slip and spin causing undue strain on engines and transmissions. But with the POWER BITE TRACTION of the Super Mileage Lug, this profitdraining problem is practically eliminated.

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Deeper non-skid pattern than in ordinary highway tyres gives thousands of miles of sure-footed highway hauling.

SUPER STRENGTH BODY

Super Gum-Dipped, Tension-Dried cords make a really strong, durable body which gives big dividends in tyre mileage and vehicle efficiency.

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any tyre of its kind. Specially designed for on-and-off-the-road service where a large part of the work is off-the-road and particularly severe.

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44 Factories throughout the world.
Firestone total sales exceed £1,000,000 per day.



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Political Commentary

By JANUS

Beyond Hypocrisy

ONTRADICTIONS are inevitable in party politics. When the support of several million people is solicited, politicians must hedge, or say different things at different times. The leaders of the Labour party go even further. They contrive to contradict themselves on one and the same occasion, apparently without their supporters noticing anything wrong. This behaviour on the part of the leaders makes it easy to pick holes in their argument, but creates a barrier for anybody wishing to come to an understanding with them.

That hauliers, or a good many of them, would like to do so was clear to any observer at the Torquay conference of the Road Haulage Association this week. It is also clear that hauliers can find nothing encouraging or inviting in the discussions at the Labour party conference at Scarborough a fortnight previously.

Mr. Harold Wilson, shadow Chancellor of the Exchequer, set the tone in an early session by his remarks on nationalization. He was presenting, for the inevitable approval, the economic policy statement entitled "Plan for Progress," which, he explained, proposed nationalization for steel, road haulage, and any industry or concern found to be failing the nation. "Believe me," he said, "failing to maintain an adequate rate of investment or modernization would be a crime."

He made no attempt to prove that road haulage had failed in this way, or that the nationalized industries had succeeded. He seemed not to care particularly that his statements clashed with each other. It was his task merely to reassure the audience that there were some industries definitely on the list, and that others could be added.

"Vicious Situation"

Mr. Aneurin Bevan carried paradox a stage further. He condemned the threatened industries for running publicity campaigns in their own defence. This was, he said, a "vicious situation." Employers were able to finance their politics at the expense of the consumers of their goods and the Chancellor of the Exchequer. "I think there is something fundamentally wrong," he fulminated, "when Socialists have to finance Conservative propaganda every time they buy sugar, and there is something rotten in the State of Denmark when we consume steel and have to finance our enemy's politics."

A somewhat belated sense of the absurd may have prevented him from saying that it was wrong for Socialists to help the Conservatives every time they used the services of a haulier. The rational thing is to go where the best and cheapest service is available, but if other Socialists feel as strongly as Mr. Bevan does, they can give their custom to a nationalized transport undertaking. If Mr. Bevan's party ever get their way, the Conservative will not have the freedom of choice now presented to the Socialist; he must use nationalized transport or nothing.

Although Mr. Bevan avoided a direct reference to transport in his remarks at Scarborough, he made it clear, like all the other speakers, that there should be one law for his party and another for his opponents. The expenditure of money to fight nationalization might be wrong; but, speaking as treasurer of the Labour party, he called upon the trade unions to subscribe for a campaign to help win the next election.

As it was a Socialist conference, there was nobody present to point out that many trade unionists are Conservative,

and that it was "fundamentally wrong" they should have to finance Socialist propaganda every time they paid their union dues. It is doubtful whether Mr. Bevan would have listened to, much less have grasped the point. Not that he was necessarily being hypocritical. His state of mind lies somewhere far beyond hypocrisy, and his remarks corroborate the impression already given by Mr. Wilson, that the subject of nationalization is one on which the Socialists can speak only in contradictions.

Ample evidence was provided during the discussion on transport. It arose from a resolution urging the speeding up of a review of future transport policy by the special standing committee. The very existence of such a committee might seem to indicate an honest doubt on the subject, but the debate at Scarborough showed clearly that the issue had been prejudged. The committee know exactly what conclusions they must reach.

Reasonable Request

One speaker after another proceeded to set up a case and at once knock it down. Mr. S. Greene, of the N.U.R., who introduced the resolution, made the reasonable request that British Railways should be allowed to compete with road transport on equal terms. Within a minute, he was asking how far it was practicable to restrict C licences so as to force traffic back to the British Transport Commission. Mr. Frank Cousins, of the Transport and General Workers' Union, was in favour of giving more autonomy to local officials, whether they were handling passengers or freight. Hardly pausing for breath, he went on to sing the virtues of integration and co-ordination.

Not to be outdone, Mr. Ernest Davies, M.P., once more tried out his favourite paradox. There was excessive competition within the transport industry, he said, and as a result the independent hauliers were running their vehicles and even their drivers to death. Neither Mr. Cousins nor any of the other union officials, who are in a better position to know the facts than Mr. Davies, said anything on this latter point, which is as much a slur on their members as on hauliers. It is, in any event, hard to understand how excessive competition, which must mean that there are too many vehicles for the available traffic, can also involve the excessive use of those vehicles.

Replying for the national executive committee, Mr. Ray Gunter, of the Transport Salaried Staffs Associaton, may have felt he had a difficult task in summing up. Knowing that he had his listeners with him all the way, he took to the easy assumption that everything desirable would flow naturally from state ownership of transport. Traffic would have to go by the best way possible, he said, presumably meaning that the decision on the best way would be reached by the B.T.C., with the guidance of a Labour government.

There would be cuts in the railway system, said Mr. Gunter, and these were "obviously" much easier to accomplish if road passenger and freight services were under the same ownership, enabling alternative provision to be made. No doubt equally obvious, to Mr. Gunter, was the truth of another unsupported assertion. "Many C-licences today operate uneconomically," he said, "and these would be more economic in a larger system." Once again, it is left as an assumption that what is economic would be decided by somebody other than the person chiefly concerned, in this case the C-licence holder.

Bird's Eye View

Skates On

By The Hawk

TUESDAY was a busy day for that quiet tornado, the Minister of Transport. Mr. Harold Watkinson formally opened the Road Haulage Association's annual conference at Torquay-the first time a Minister has done so-shortly after 10 a.m., and at 4 p.m. he was presiding at a Press conference at the Ministry in London, giving the latest news of the road programme.

He relied on British Railways to get him to London by 3.35 p.m., where a car was waiting for him. What a pity he could not have travelled all the way by motor road,

International Aura

ON Wednesday Mr. Watkinson rose from the mundane to the sublime to preside at the ninth session of the Council of the European Conference of Ministers of Transport at Lancaster House, London, which was opened by the Prime Minister. He is chairman of the Council for the coming year, succeeding Signor A. Angelini, the Italian Minister of Transport. I understand that some of the leaders of the road transport industry were able to meet the European Ministers at a reception at Lancaster House given by Mr. Watkinson.

Seventeen countries are members of the Conference, which was established in 1953 under the ægis of the Organization for European Economic Co-operation. Its object is to allow Ministers to discuss together questions affecting the efficiency and development of European economy, with particular reference to inland transport.

Out of Control

NOEL COWARD was quite right when he said that "mad IN dogs and Englishmen go out in the midday sun." By far the largest proportion of accidents (38.54 per cent.) not involving personal injury in Derbyshire last year was caused by dogs straying in the road. On the other hand, pedestrians crossing the road heedless of traffic were responsible for the greatest number (20.23 per cent.) of accidents involving injury. The untrained dog and careless human are equal menaces.

The Little Miracle

A FARMER who had foolishly allowed himself to run out of fuel in the middle of the harvest held a long and earnest telephone conversation on the subject with his suppliers, Staffordshire Farmers, Ltd. While he was calling down heaven's wrath upon them, Mr. R. North, manager of the machinery depot at Cannock, put down the receiver and busied himself with the two-way radio that links fitters' vans and fuel tankers with the denot

By a remarkable coincidence a tanker was passing the farmer's gate and before he had time to conclude his imprecations, the vehicle was in his yard. Rumour has it that he has signed the pledge.

The Right Type

ONE of the problems of operators in the less developed countries is to find supervisors for native mechanics. Experience has shown that, with the improved education of natives, the European fitter is no longer a suitable foreman.

The supervisor must have first-class technical knowledgeas distinct from manual dexterity—presence, sympathy with the workers and the ability to lead. The days of whip-swinging are long past. The right class of man is being found among well-educated apprentices in their early twenties. They can expect to earn about £1,200 a year in Africa, with the possibility of promotion to works manager.

Patience

RANK MILTON, the Northern Area secretary of the Road Haulage Association, is one of those men who never seem to age. He was in his usual exuberant spirits at the R.H.A. conference this week, full of anecdotes, as ever.

One I like specially concerns a haulier who telephoned Mr. Milton to ask how to have a licence transferred from his father's to his own name. His father had died, he said, but he could not remember the date.

"Well, how long ago did it happen?" asked Mr. Milton.
"Nine-and-a-half years," said the haulier.

Colour Sells

WAS blinded the other day by a van painted a vivid yellow, green and red. It was operated by a prominent maker of headache remedies. After a quick glance at the vehicle I was in urgent need of the potion advertised. It occurred to me that a soothing colour scheme might, however, have been more appropriate to a pain reliever, although perhaps the operator's object was to create his own customers. Possibly this is another application of the currently fashionable shock-treatment.

July Exports the Highest This Year

EXPORTS of commercial vehicles in July, at 12,678, were the highest since January and nearly double June's figure, but such a result was expected as docklabour difficulties restricted June shipments and the vehicles held up during that month went to swell the July total. Details appear in the accompanying table.

During July, 22,801 goods vehicles, road-haulage tractors and special-type vehicles were produced, together with 165 battery-electrics, and the total passengervehicle output was 582. Weekly average output was 5,887 of all types, making 23,548 for the month.

Of the goods vehicles, road-haulage tractors and special types, 14,107 were of under 15-cwt. capacity, 4,052 3 tons, 2,646 3-6 tons, and 1,996 over 6 tons. Of the passenger vehicles, 438 were single-deck and 105 double-deck motorbuses and 39 were trolleybuses.

In the seven months ended July, **B44**

183,147 goods vehicles, road-haulage tractors and special-type vehicles were produced, made up of 100,551 vehicles of up to 15-cwt. capacity, 43,772 15-cwt.-3 tons, 22,134 3-6 tons, and 16,690 over 6 tons.

There were also produced 1,126 batteryelectrics and 5,380 passenger vehicles, of which 3,890 were single-deck and 1,319 double-deck motorbuses, and 171 trolleybuses. Overall total for the seven months was 189,653.

NEW COMMERCIAL VEHICLE EXPORTS-JULY

Туре	July		January—July	
	No.	Value £	No.	Value €
Goods vehicles, complete and chassis, assembled and unassembled Mocorbuses and trolleybuses, complete and chassis Road haulage tracters Complete and Chassis Road haulage tracters Complete and Mocorbuse descriptions, complete and	10,664 614 56	6,453,365 1,098,622 240,205	68,380 3,549 372	41,740,887 6,433,174 1,156,068
chassis Dumpers and dump trucks ndustrial trucks Trailers	1,240	391,391 241,453 197,079 336,718	599 — 5,879	1,730,351 1,994,066 1,353,539 1,882,942
Totals	12,678	8,958,833	78,779	56,291,027

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South Africa Biggest Money Customer for British Commercial Vehicles

LAST year the Union of South Africa, in terms of money, was the biggest overseas buyer of British commercial vehicles, purchasing 13,300 to the value of £9,127,170. In numbers, Australia was the largest purchaser, taking delivery of 15,950 vehicles to the value of £8,013,300.

Next largest markets were New Zealand (8,142 vehicles, £4,582,510) and British West Africa (8,077 vehicles, £6,197,880). Biggest non-Commonwealth customer was Argentina (4,848 vehicles, £4,720,842), followed by Denmark (4,692 vehicles, £2,346,003) and Belgium (3,257 vehicles, £1,672,661).

Exporters' Data

These figures are given in the 1958 edition of "The Motor Industry of Great Britain," published by the Society of Motor Manufacturers and Traders, 148 Piccadilly, London, W.I. A special feature of this edition is the tabular form in which the construction and use regulations of 136 different countries have been prepared. This is a more comprehensive and easily read treatment than has been applied before, and enhances the value of the book to exporters.

Figures are also given for the overseas trade of various other vehicle-producing countries. From these it can be seen how Britain's efforts have produced results second only to those of the U.S.A., whose lead over this country is largely maintained because of her trade with other dollar territories.

In 1957, the U.S.A. exported 193,982

vehicles, 127,996 of which were exported to other American countries. This figure exceeds total British exports of 123,283 which, however, compares favourably with Western Germany's total overseas sales of 82,033. Next largest competitor was France, who produced 33,355 vehicles for export, 20,935 of which went to Africa.

People per Vehicle

An interesting table lists the numbers of commercial vehicles in use in different countries and the heads of population per vehicle. The territory with the fewest persons per vehicle is Alaska (12) followed by Australia and New Zealand

with 13, Canada and certain islands with 15, and the U.S.A. with 46. In Britain there are 38 persons per vehicle, Russia 67, France 35 and Western Germany 73.

Apart from the U.S.A. with over 11m. commercial vehicles in operation and the U.S.S.R. with an estimated 3m., Britain with 1.3m., France 1.27m. and Canada 1.1m. were the only countries with commercial-vehicle strengths running into seven figures, although Japan almost approached this magnitude.

West German Total

Countries next strongest in commercial vehicles were Western Germany with 758,887 and Australia with 726,593.

Members of the Society are entitled to a free copy of the book on request. Additional copies to members are sold at £2 2s, whilst the price to non-members is £2 10s.

Synthetic Rubber - New Haulage Traffic

BRITAIN is now making synthetic rubber in bulk for the first time. A new £6m. 54-acre plant has been set up for the purpose by the International Synthetic Rubber Co., Ltd., at Hythe, Hants.

The company has been formed by Dunlop, Firestone, Goodyear, Michelin and Avon. The plant has a capacity of up to 70,000 tons a year. Britain is now independent of overseas sources of supply and more than \$25m. a year in hard currency will be saved. The material will also be exported.

Synthetic rubber is used partly in the manufacture of commercial-vehicle tyres. It is stated to be superior to the natural

substance in resistance to abrasion, but slightly inferior in resilience. It is cheaper than natural rubber and its quality and price are consistent.

Main ingredients are styrene and butadiene. Styrene arrives by road, rail and sea tankers from Forth Chemicals at Grangemouth, and from the Shell plant at Partington. Butadiene is piped 11 miles from the Esso refinery at Fawley.

The new plant has good road access and rail connection. It was envisaged that road and rail would equally share outgoing loads of synthetic rubber, but, in fact, most of the outward traffic is at present by road. Much of the material is collected by manufacturers' or hauliers' vehicles, although I.S.R. have a small fleet and have vehicles on contract. There is a long, covered loading bay.

The synthetic rubber is made up into 80-lb. blocks and is protected by a plastics envelope. As an experiment, unit loads of about a ton are being made up in collapsible cardboard containers standing some 5 ft. high. They are handled on expendable fibre-board pallets by Coventry Climax fork trucks.

Mr. G. E. Beharrell, chairman of I.S.R. and of the Dunlop Rubber Co., Ltd., said last week that synthetic rubber was not an inferior product and gave "more

pence per mile." The world demand for rubber was 3m. tons a year, but only 1,8m. tons of natural rubber could be produced. This meant that the demand had to be met to a great extent by synthetic rubber. The new plant would help to fulfil the requirements.

Road-Rail Container Handling Simplified

A DEVELOPMENT of their container loading system has recently been introduced by A. C. Penman, Ltd., Dumfries. The latest application facilitates the transfer of a container from a road vehicle to a railway wagon without the use of lifting tackle.

The system employs a ramp consisting of parallel bars with downswept ends, and is erected on each side of the railway track. The containers, which may be of

any type, are provided with two stout retractable tubes at each end of the body sides. When the road vehicle is reversed between the walls of the ramp, the tubes engage with the upper bars, lifting the container clear of the vehicle.

wehicle.

A "conflat" railway wagon then takes the place of the lorry and a simple device engages the container, drawing it on to the wagon. In a British Railways test, a 4-ton load was transferred from an Austin 5-tonner to a train and

returned to the lorry again in less than four minutes. This load was inside a standard railway container converted to the system.

British Railways have shown a keen interest in the development and plan to demonstrate its advantages at a freight carriage exhibition which is to be staged at Battersea from October 30 to November 5. A prototype of the Penman system will be in operation.



This means for transferring container loads has been developed by A. C. Penman, Ltd., Dumfries. It is intended to facilitate road-rail inter-working.

Planning for Profit

Rate-cutting—or Higher Efficiency

O subject is probably discussed among transport operators in more heated terms than rate-cutting, or, to be more precise, alleged examples of this evil. Allegations of rate-cutting have become more persistent in recent months following a slowing down of production in some branches of industry with a resulting decline in available traffic.

The purpose of the series of articles on costing which has appeared in *The Commercial Motor* over many years has been to impress on both operators and would-be operators the need to acquaint themselves with the principles of commercial-vehicle costing. Only thus would they be able to estimate with reasonable accuracy their own costs and so know whether any charge submitted to a customer would show a profit or a loss.

Whether or not rate-cutting is done unwittingly, any advantage the operator gains is inevitably short-lived. Unfortunately for his fellow hauliers, the trouble such a policy causes is not limited to himself.

Before accusations of rate-cutting are made, however, it is most important that it should be clearly understood what is implied. In a limited sense, it might be claimed that until a schedule of rates was both accepted and generally acted upon there was no standard by which it could be determined whether a rate had, in fact, been cut. Even, however, where no accepted rate schedule existed it could be said, in more general terms, that rates were being cut if they did not allow for a reasonable margin of profit, or, worse still, were below the actual cost of operation.

Thereafter it would be more prudent to ascertain all the facts before complaining that this or that competitor was cutting rates. For example, two hauliers might tender for a particular contract. The first may carefully estimate his probable cost and submit his quotation after allowing for a reasonable profit margin. Subsequently, having lost the contract, he may learn that his competitor did the work at a lower rate. To those not conversant with the principles underlying commercial-vehicle costing, it might be considered that this was a clear case of rate-cutting, as the second haulier must have quoted a rate lower than what would provide an adequate return to the first.

In other words, the two terms "lower rate" and "ratecutting" would appear to the uninitiated to be synonymous. Such a conclusion, however, could be totally erroneous. Far from operating at a loss, it could even be that the haulier who got the job in this instance might have allowed a higher margin of profit than his unsuccessful competitor. There could be several reasons for this, falling roughly into two groups centring on either the vehicle or load. For example, a wide knowledge of the traffic carried and its particular "loadability" factor or, alternatively, the availability of mechanical means for loading, might well mean the difference between operating at a profit or a loss.

Relative Factors

Two factors relative to the vehicle employed on any particular job are of great importance to the total operating cost, and ultimately to the charge made to the customer. Briefly, they are suitability and utilization. In the many inquiries received from operators these two important items are either overlooked or considered to be of secondary importance. Opinions are requested as to whether or not this or that rate is reasonable without any mention being made as to the size of vehicle which it is proposed to operate, or the mileage it is expected will be averaged.

I will now take examples from the new 43rd edition of "'The Commercial Motor' Tables of Operating Costs" to emphasize the significance of one of these factors and the extent to which it affects costs and charges.

Regarding the suitability of the vehicle, consideration will be limited here to alternative carrying capacities, although obviously there are other factors, such as alternative petrol or oil engines and rigid or articulated construction.

Dealing first with 3-ton oilers, a platform version is estimated

Often an Operator Will Complain That a Competitor is Quoting Uneconomic Charges Whereas There is Actually a Difference Between the Ways in Which Each Haulier Runs His Business

to cost £1,310 with an unladen weight of 2 tons 8 cwt. Annual licence duty would therefore cost £30 or 12s, per week. Drivers' wages, in accordance with R.H.64 Grade I, would amount to £8 19s, per week. This includes an allowance for contributions to annual insurance and employers' voluntary liability insurance and two weeks' holiday with pay. Rent and rates are assessed at 9s. 6d. per week, whilst vehicle insurance at 10s. per week is based on an annual premium of £24.

Interest, calculated at 3 per cent. on the initial outlay, adds a further 15s. 7d. per week to the standing cost, which thus totals £11 6s. 1d.

The first item of running cost, namely fuel, is calculated to cost 2.09d, per mile. This is based on a consumption of 22 m.p.g. and a cost of 3s. 10d. per gallon for oil fuel. Lubricants are expected to add a further 0.23d, per mile. With a set of tyres costing around £110, tyre costs per mile are estimated at 0.96d.

Residual Value

The remaining two items of running cost, maintenance and depreciation, will be calculated on the assumption that the vehicle operates 400 miles per week. Maintenance is therefore reckoned at 1.45d. per mile and depreciation at 2.02d. This latter figure is obtained by deducting the cost of a set of tyres from the initial vehicle price together with an estimated residual value of 12½ per cent., leaving a balance to be depreciated of £1,050. Assuming a vehicle life of 125,000 miles, a depreciation cost per mile of 2.02d. is thus obtained.

The five items of running cost therefore total 6.75d. for this 3-tonner which, when added to the standing costs, give a total operating cost of 13.53d. per mile when 400 miles per week are operated. Making allowance for overhead or establishment costs and a profit margin of 20 per cent., a minimum charge of 1s. 7d. per mile is recommended.

Making similar calculations for a 5-ton platform oiler, the initial top price of the vehicle will now be around £1,530 and the unladen weight in the 2½-3-ton tax category. Annual licence duty payable therefore now becomes £35, the equivalent of 14s, per week. As the carrying capacity of 5 tons is still just within the same wage category, the weekly cost allocated to wages remains the same at £8 19s. A slight nominal increase is allowed for rent and rates at 10s. 6d. per week.

Because of an increase in both carrying capacity and initial cost price, the annual vehicle insurance premium is now £42, giving a weekly insurance cost of 13s. 7d. Interest at the same rate as before now becomes 18s. 3d. per week. The total for these five items of standing cost is £11 15s. 4d.

With an estimated fuel-consumption rate of 18 m.p.g. and oil fuel purchased in bulk at 3s. 10d. per gallon, fuel costs per week will amount to 2.56d, with lubricants adding a further 0.24d. With a set of tyres now costing £160, tyre cost per mile is raised to 1.41d. compared with the smaller vehicle. Maintenance is likewise assessed a little higher at 1.94d.

Depreciation is calculated on the same method as before and in this instance a balance of approximately £1,200 has been written off, resulting in a depreciation cost per mile of 2.30d. Running costs thus total 8.45d. per mile, again assuming 400 miles per week are operated.

With the same weekly mileage applying, the addition of the standing and running costs gives a total operating cost per mile of 15.51d. Including overhead or establishment costs and profit margin, the minimum recommended charge would be 1s. 94d.

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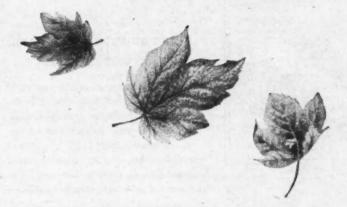
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An example of a 7-ton platform oiler is taken from the popular range of vehicles costing around £2,080. With an unladen weight of 3 tons 4 cwt., the annual duty will amount to £38 15s., or 15s. 6d. per week, allowing for two weeks when the vehicle is off the road for overhaul.

Wages will now be payable in accordance with the rate applicable to the next highest category, namely 5-10 tons. Allowing for insurance contributions and holidays as before, the weekly cost will now be £9 6s. 3d. Rent and rates are reckoned at 11s. per week, whilst insurance now becomes 16s. per week. Interest as before at 3 per cent. will cost £1 1s., making the total standing cost £12 9s. 9d. per week.

A fuel-consumption rate of 15 m.p.g. would give a cost per mile of 3.07d. Lubricants are adjusted to 0.25d. per mile. Tyre costs are also slightly higher at 1.76d., assuming a set now costs £200. Still assuming the vehicle averages 400 miles per week, maintenance is reckoned

> (Right) Kennings, Ltd., Westcliff-on-Sea, Morris-Commercial distributors for south-east Essex, supplied Commercial distributors for south-east Essex, supplied this 5-ton long-wheelbase oil-engined Luton van to E. K. Cole, Ltd. The bodywork, featuring an integral cab, was built by Sunny Dawes, Ltd. (Below) This Thames normal-control van supplied to Messrs. Briers Bros., Shepshed, Leics, transport contractors, has composite bodywork by G. C. Smith (Coachworks), Ltd., Long Watton, Loughborough, Leics.





at 2.37d. per mile and depreciation at 3.15d., giving a total running cost of 10.60d.

With the addition of the standing cost, total operating cost per mile will thus be 18.09d., whilst the minimum charge per mile will become 2s. 11d., after having made the same proportional additions as before.

If, therefore, in a hypothetical example three competing hauliers are operating severally a 3-, 5- and 7-tonner and a load of 3 tons was offered, it would be possible for the haulier with the smallest vehicle to quote a rate of 1s. 7d. per mile after having made reasonable allowances for overhead and profit margins.

The operator with the largest vehicle, however, would find that such a rate was only slightly above his own bare operating costs, and if these were the only factors involved the haulier with the smallest vehicle would, presumably, get the job. It would be quite wrong, however, to say he had cut the rate to do so. Rather would it be that he was fortunate in having the most economical size of vehicle in this particular instance.

Precisely the reverse would occur, of course, if a load of 6 or 7 tons had been offered. In that event the largest vehicle could have handled the traffic in one trip at an operating cost of 18.09d. per mile, whilst the smallest vchi.le would have had to have done at least two trips costing in total 27.06d. per mile. In many cases the question as to whether traffic could be carried economically at a reasonable rate is virtually decided by the relativity of the size of load and available

vehicle, rather than by any preconceived rate policy on the

part of the haulier.

Compared with day-to-day activities, this example would be an over-simplification because of the multiplicity not only of possible sizes of vehicle but also of load or part-loads offered. Even so, the underlying principles still remain, namely, that the operator who was fortunate enough to have the most appropriate vehicle would be in the most favourable position to offer attractive rates to the customer. - S.B.

Basildon May Be New Haulage Centre

BASILDON could become the nucleus for transport on the East side of London because of its proximity to Tilbury Docks and the oil refineries in the Thames Estuary. This prediction was made by Sir William Black, managing director of A.C.V., Ltd., when opening the new premises of Commercial Vehicle Repairs (Essex), Ltd., at Cranes Close, Basildon, last week.

The new organization, which is a subsidiary company of Harold Wood, Ltd., the bulk transport contractors of Heckmondwike, Yorks, was originally planned to carry out servicing of the fleet. However, it was soon realized that there must be other haulage operators who would welcome such facilities in this area and so Commercial Vehicle Repairs came into existence offering service for any make of

Workshop floor space of 9,000 sq. ft. is provided by the new building, which also houses office accommodation. equipped injection pump and injector servicing shop has been installed and a Cuthbertson line-borer caters for complete engine overhauls.

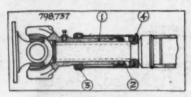
As a large proportion of the work carried out will be on tankers, oil-fired steam-producing plant is provided which, with caustic-soda, is used for internal and external vehicle cleaning. tiled pits with red surrounds and flush lighting are provided in the well laid-out workshop.

It is hoped by the new company that they will eventually be given an A.E.C. servicing agency.

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Sealing Sliding Joints

UNIVERSAL joints used for propeller shafts often include a splined member for permitting change in length and this complicates the problem of oil sealing. A device to alleviate this fault is shown in patent No. 798,737. (Gelenkwellenbau G.m.b.H., Westendhof 7, Essen, Germany.)



As shown in the drawing, one member of the joint is formed into an internally splined sleeve (1) which receives the propeller shaft. The end of the splined joint is partially closed by a rubber seal (2) held in a metal ring.

To provide additional oil-tightness, a metal sleeve is placed over the outer splined member and closed by a rubber ring (3) at one end. This can slide axially with the propeller shaft. The other end is attached to the shaft by a second rubber seal (4) which engages with a necked portion of the shaft.

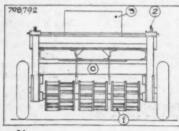
STARTING PETROL-INJECTION ENGINES

To assist the cold starting of engines employing petrol injection, a small quantity of fuel is drawn off while running and held in readiness for the next cold start. It is then injected before the main injection system has had time to come into operation. A bimetallic controller prevents the scheme working while the engine is warm. Patent No. 797.657, from S.I.B.E., 190 Avenue de Neuilly, Neuilly-sur-Seine, France.

SNOW-REMOVING MACHINE FOR ROADS

PATENT No. 798,792 shows a machine for clearing roads of snow. Its function is to compress soft snow into compact blocks, which can then be swept aside or picked up by another vehicle. If the snow is already compacted by the passage of vehicles, then the machine will crack it into easily disposable blocks. (Council for Scientific and Industrial Research, 5-11 Regent Street, London, S.W.1)

The drawing shows an end view of the

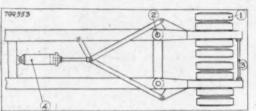


mechanism, which may be carried by a trailer or a self-propelled vehicle. Rollers (1) are made up from discs and radial blades, all of which are sharp-edged to form cutters. The working height is controlled by adjusting jack-screws (2) which can raise or lower the axle carrying the cutters.

The units must be heavily loaded, about one ton per roller being necessary. This is provided by a ballast weight (3). The machine may also carry an angular blade to sweep the blocks sideways off the road.

BOGIE FOR SIDEWAYS MOVEMENT

VEHICLES for transporting heavy machinery often have to deposit load in a confined space, and increased manœuvrability in these circumstances is the aim of a novel scheme shown in patent No. 799,553. This shows a vehicle having eight rear wheels in a row, the wheels being capable of swinging through an angle of 90 degrees. (A. Nooteboom, Kerklaan 9, Kethel, Gem. Schiedam, Holland.)



The drawing shows the rear of a trailer according to the invention. The rear wheels (1) are divided into two sets of four, each set being carried on an assembly that can swing about its pivot (2)

After disconnecting a tie-bar (3) a hydraulic ram (4) and its associated linkage is used to swing the wheels outwards until they are all in line at right angles to the frame.

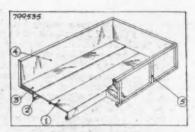
The hydraulic ram is not indispensable; the wheels can be spread by disconnecting the tie and then slowly driving the vehicle backwards. Conversely, forward motion would bring them together again.

FLOOR FOR DESTRUCTIVE LOADS

BUILDERS' material such as sand, ballast and hardcore, can have a very destructive action on the floor of a vehicle and patent No. 799,535 discloses the design of a hard-wearing floor for this duty. (Anthony Hoists, Ltd., 107 Piccadilly, London, W.I.)

Many of these loads are shot in from overhead and this imposes a heavy load on the centre of the floor. To withstand this, the central portion is made of an extra-deep channel-section member (1) having inturned edges, as shown at 2, to give additional strength.

The side members (3) are of lighter construction, and are bent upwards to



form the sides (4) of the body. These are strengthened at intervals by angle-irons (5) attached to both the floor and the sides.

The unitary side construction is particularly useful when carrying sand; not only does it prevent spilling but also resists the pressure developed by this free-running load.

AN IMPROVED AIR-INTAKE FILTER

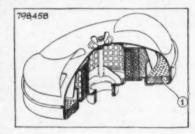
ACCORDING to patent No. 798,458 the normal type of oil-wetted air cleaner is inclined to spill its liquid during periods of violent acceleration or braking. The patent proceeds to describe a design in which this defect is minimized. (Compagnie Generale D'Electricite, 54 Rue La Boetie, Paris 8e.)

loetie, Paris 8e.)

The drawing shows an oil-wetted filter

of conventional design in which the incoming air is made to impinge on a pool of oil. This pool, normally subject to spillage, is in this case restrained from violent movement by being soaked up by a stack of perforated rings (1). These are made of vinyl

plastic and are corrugated so as to present a large area for the oil to adhere to.



DISC-CUM-SHOE BRAKE

PATENT No. 799,157 describing a combined disc and shoe brake comes from Bendix Aviation Corp., South Bend, Indiana, U.S.A. The disc brake is applied, and the resulting circumferential motion is used to operate a free floating shoe system acting on the drum portion.

LIGHT-ALLOY LORRY FLOOR

LiGHT-alloy floor planking is the subject of patent No. 799,166, which comes from Bonallack and Sons, Ltd., Nevendon Works, Basildon, Essex. The planks are a hollow extruded section, tongued and grooved to ensure alignment. To prevent longitudinal deviation, interlocks are provided between them.

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781-171

BURGH HEATH SERVICE STATION. BRIGHTON RD., Burgh Heath, Surrey. Phone, Burgh Heath 2059, Heath

1957 COMMER Cob. 15,000 miles, £375. COMBS COMMERCIAL (GUILDFORD), LTD.
Ports no 1th Rd., Guildford, Surrey. Phone. Guildford, 781-44

SMITH AND BLACKWELL, LTD., offer:-1956 COMMER 8-cwt. van, blus, very good condi-lion, fold-in floor rear seat, one owner, £373. 1954 COMMER 8-cwt. van, green, very good condi-1950 COMMER OX, "-ton short-wheelbase drop-1950 COMMER OX, "-ton short-wheelbase drop-1950 COMMER OX, "-ton short-wheelbase, engine overhauled, platform body, £240, 325 ESSEX RD., Islington, N.I. Canonbury 6451, 781-363

1953 COMMER vans, plais, from £265.

L. SPRING, 108 Alexandra Park Rd., N.16.
Enterprise 7667.

Commer Wanted

COMMER long-wheelbase TS3 wanted, state body length, weight and tyres. R. Dakin, Park Avenue, Kidagrove, Staffs.

DENNIS Max 8-ton Diesel trucks, unregistered, ex-etc., 6420 each. L. W. VASS, LTD. Ampthill. Bedford. Ampthill 222-697.

ONE DENNIS Diesel-engined Paz 6-ton double-drop-iode truck, first registered March, 1952, generally in toric condition, including practically brand-new tyras with produced truck of the condition of the condition of the immaculate vehicle, £565. Aima Garages (Bristob), Ltd. 74 Feeder Rd., Bristol, 2. Phone 77667.

1955 DENNIS Stork 15-ft. drop-sider. What offers?
1945 DENNIS Max, 18-ft. platform, £275.
JOHN JORDAN, Manor Garage, Sandys, Beds. Phone
271.

1947 DENNIS Pax lorry, normal control, petrot.
APPLY Denniss Garage, Ltd., Sutton Rd., Wisbech, 781-320

DODGE

DODGE 7-ton 1955 R6 18-ft. body, 146 model, 900 x 20 tyres, 2-speed Eaton sale, now being checked ower in our workshop and available for inspection at:
SHELDON MOTOR SERVICES. 219 Covening &c. Birmingham, 26. Sheldon 4385-7-8.

222

ES

Used Goods Vehicles (contd.)

A VAILABLE in 2-3 weeks, 1949 DODGE 5-ton flat, Perkins P6 engine. J. B. Hudson, Dixies Garage, Westmordand, Westmordand, 1981-92

DOGE 5-6-tonner, long wheelbase, October, 1956, exceptional condition, fitted Enton 2-speed axie, well tyred, ready for work, £800. Dartmouth Garage, High St., West Bromwich. Phone, Wes 2441-6. 781-105

1956 DODGE 105 P6, insured, first-class order, reconditioned engine, £480. Bridport 2997. 781-109

1955 DODGE 106 P6 16-ft. drop-side truck, very good tyres, general condition good, £693. J. Urquhart and Son, £td., Butts Rd., Alton, Hants. Phone 781-167 781-167

DODGE 105 P6, long-whelebase, registered No. LYO 72, recent new engine, cab, body, steering box, rewired, price £475. Phone, Watford 36528 or 31863. 781-311

MAIN DODGE DISTR:BUTORS. FERRARIS OF CRICKLEWOOD, LTD., 200-20 CRICKLEWOOD BROADWAY, N.W.2. Gladstone 2234-5-6-7.

ALL new models prompt delivery.

FULL range of spares for all models.

SALES and service. Perkins Diesel service. SEE our Miscellaneous Section advertisement for used DODGE vehicles. 781-317

G.T.C. (COMMERCIALS), LTD.

1955 DODGE 5-ton short-wheelbase tippers, one owner, choice of two, £425 each,
G.T.C. (COMMERCIALS), LTD., 2 Addington Rd.,
Ground Station.) Advance 542-5.

1947 DODGE 5-ton pantechnicon, 1,200 cu. ft., very 1948 pood condition, £300.
1948 podd condition, £300.
1948 ports communication (£35).
1948 portsmouth Rd., Guildford, Surrey. Phone, Guildford (£397).
1949 portsmouth Rd., Guildford, Surrey.

1956 DODGE 106 P6 cattle conveyor with Baico catension, body length 18 ft. with double-berth loading, one C-licence operator, £575. William Ripley, 17 Heath St., Dartford, Kent. Dartford, 5480, 781-294

1951 3-ton boxvan, Ford 4D engine, £350. EAST GREENWICH GARAGE, LTD., Trafalgar Rd., 781-285

DODGE 105P6 16-ft. truck, 1951, good condition, well shod, 6275. Hoddesdon 2775.

Dodge Wanted

WANTED, DODGE, 1951 onwards. Phone or write CHANDLERS MOTORS, LTD., 71 Greenwich South

GRE 2033-4.

E.R.F.

1938 E.R.F., excellent condition for age, £195. Hamblins Garage, Rectory Rd., Rushden 3211. 781-1111

E.R.F. Tractor unit with Crane pole trailer, unit ago, rear ask renewed six months ago, new cab recently, in very good condition and ready to work. Apply Box CMB10, care of "The Commercial Motor." 781-119

1948 E.R.F. 12-ton 6-wheeler boxvan, double drive, 24-ft. body, 6LW engine, 5-speed box, in good running order, £475.

RUSH GREEN MOTORS, Langley, Hitchin, Herts. Stevenage 175.

NEW E.R.F. 44G, 4-wheel, 20-ft. platform, immediate delivery.

1940 E.R.F. Twin-ateer, light 6-wheeler, 4LW, £395.

JOHN JORDAN, E.R.F. Distributors

FODEN

FODEN 12 on 6-wheel trucks, unregistered, Gardner 6 LWs, on 1400 by 20 by single tyres, £900 each. by 8 twin rears, £1,000 each. L. W. Vass, Ltd. Ampthill, Beatard Ampthill 3255.

ONE 12-yd. FODEN tipper, 1936, 4LW engine, £200 o.n.o.; one 12-yd. Foden tipper, 1941, 4LW engine, £375 o.n.o. Amply Cawood Wharton and Co., Ltd., King's Highway Garage, S.E.18. Wen 1766, 781-89

1951 FODEN 8-wheelers, FG6 models, 6LW engine, 5-speed box, double-drive, 25-ft. platform and drop-sided bodies, in excellent running order, choice of

1948 FODEN 4-wheeler with 19-ft, drop-sided body, 4LW engine, clean and in very good order, any trial, £325. FODEN 8-wheeler, 24-ft. platform body, £LW engine, 5-speed box, doubte-drive, in very sound and clean condition, £650. Terms and exchanges. PLUSH GREEN MOTORS, Langley, Hitchin, Herr., 84-67.

POBEN 7-ton platform lorry Model DG5, with Gardner 5LW Diesen engine, rebuilt forward control cab. 15-to-body, in resular Model ANDS MOTORS (THUNDERSLEY), LTD., Wannor Trading Estate, Church Rd., Thundersley, Emex. South Benfleet 2788.

1951 FODEN & wheeler drop-side, 6LW engine, ready for work £1,150.

R YLAND GARAGE, LTD., Ryland St., Birmingham, 16. Edwhatton 4501-5, Grams "Diesel." 781-444

FORD THAMES AND FORDSON

4 X 4 WOT6, ex-W.D., delivery mileage of and rebuilt trucks, also Canadians, and Stewart. Ltd., Alfreton, Derbyshire. Leabrooks 477.

1951 FORDSON ET7, P6 engine, good runner, £150.
781-136

1955 Thames 3-ton long-wheelbase (4-cylinder) 4D heavy-duty Diesel truck, excellent condition and repainted, £525. Bryan Bros., Ltd., The Centre, Bristol, 1. 781-158

1951 Z-ton FORDSON van, petrol driven, colour black, low mileage. Apply The Secretary, Gale, Balss and Co., Ltd., 274 liderton Rd., Peckham, London, 781-106

1955 4D long-wheelbase Diesel van with well, 800 wood Broadway, N.W.2. Gladstone 2226. 781-39

1951 P6 Diesel Sussex 8-ton 6-wheeled lorry, very mall mileage, £295 MEADWAY COMMERCIALS. Bordesley Green Rd.. 781-75

1951 P6 Diesel, 5-ton long-wheelbase drop-side truck, one C-licence user only, £245.

MEADWAY COMMERCIALS, Bordesley Green Rd., Birmingham, 9. Victoria 4943.

1956 FORD 4D 4-yd. tippers, only used in factory.

JOHN JORDAN, Manor Garage, Sandy, Beds. Phone
781-64

J 271.

CHOICE of several FORDS, fitted P6 engine, 5-ton long-wheelbase flats, clean, unlettered, £250 each, PRICE'S (EARL SHILTON), LTD., New St., Earl Shilton, Leios. Phone, Earl Shilton 3321-2-3, 781-169

CORDSON 5-ton ET6, 1950, excellent box body, 13 ft.

6 in. by 6 ft., roller-shutter rear door, good tyres,
very good mechanical condition, complete overheaul and
replacement engine 15,000 miles ago, £125, Watford
781-214

Two 1947 FORDSON pantechnicons, 900 cu. ft., £80 cach.
COMBS COMMERCIAL (GUILDFORD). LTD.,
COMBS COMMERCIAL (GUILDFORD). LTD.,
Guildford, Surrey. Phone, Guildford,
781-244

GORDON KING MOTORS, LTD.,

FORD AND THAMES DEALERS.

TRADER 4D Diesel 4-ton chassis, fitted with 1,250-cu-ft, low-loading Luton body, new and unregistered, ex. 25.

Thames 10-cwt. van, perfect order, 12,000 miles, 1275.

Thames 5-cwt. van, all extras, unwritten, choice of many, from £295.

THAMES 15-cwt. chassis and cab, fitted builder's truck body, new and unregistered, ex works, £585.

HIRE-PURCHASE deposit now from 10%.

ALL Thames models in stock for early delivery; any body built to your requirements.

MITCHAM LANE, S.W.16. Streatham 3133-4.
781-251

1956 FORD 4D 4-yd. tipper, very good condition. 781-255

Ravensbourne 3430.

A 1956 FORD Sussex 6-wheel Diesel van, 34,000 miles, one owner, fitted searly new tyres, approx. 1,500 ca. ft. aluminium body, no wheel boxes, the whole vehicle being in super condition, has not been working for the best six months, £1,150.

HURCH CALD MOTORS, LTD., Hadleigh, Essex. Phone, Had 57271; night calls, Southend 47348.

WEYBRIDGE AUTOMOBILES DISTRIBUTORS. LTD.

QUEEN'S ROAD, WEYBRIDGE.

Weybridge 233.

1957 FORD 7-cwt. van, in primer finish, fitted heater, passenger seat, mileage 14,190, one owner, taxed end of year, £345.

1955 FORD 4D 5-ton long-wheelbase platform, good Condition throughout, £485.

E. J. BAKER AND CO. (DORKING), LTD., 55-61 London St. Chertsey 2391.

781-371

1957 FORD 5-cwt. Thames van, duo colours, in 1957 very good condition throughout, £335. 1953-54 FORD 5-cwt., in very good condition Rd., N.W.6. Willesdem 0046-8, 2018-0046-8, 781-401

1955 Thames 4D drop-side long-wheelbase, H.D. equipment, excellent condition, £450, 1956 Thames 4D, 12-ft, drop-side tipper, H.D. equipment, exclent condition, £475. A. E. Hawley and Sons, Matlock 370, Derbys.

Used Goods Vehicles (contd.)

FRANK G. GATES, LTD.,
MAIN FORD DEALERS,
GATES CORNER, E.18.

1954 FORD 4D long-wheelbase truck, £395.
1957 FORD Trader 5-ton 6-cylinder petrol truck, £395.
UNREGISTERED 5-ton FORD 4D Trader chassis and cab, £925.

C. D. BRAMALL, LTD., Queens Rd., Sheffield, 2, phone 24096-7, for the FORD Thames. 781-452

GUY

GUY Invincible, 18-ft. 94-in. wheelbase, double drive, chassis and cab, fitted with 6LW Gardner engine, 5-speed gearbox, air brakes, 100 by 20 12-ply tyres and driver's cab heater. This vehicle is brand new and unregistered and has been used for exhibition purposes only, can be fitted with any type of body if required, bargain price £4.100, or near offer. Alma Garages (Bristol), Ltd., 74 Feeder Rd., Bristol, 2. Phone 77667. 781-219

1950 GUY Vixen 1,400-cu.-ft. Luton van, one owner, in good running order, for quick sale, £245.

KARRIER

4 X 4 Unregistered low-mileage ex-W.D. trucks, c/w winches if required. Cundey and Stewart, Ltd., Alfreton, Derbyshire. Phone. Leabrooks 477. 22-649

LAND ROVER

1956 LAND ROVER model, excellent condition, low mileage, £450, mileage, £450, ER 107-in. fitted with Turner Discrete major, £550, LAND ROVER, good condition, £375.

1954. October, LAND ROVER station wagon, 6550.
1955. LAND ROVER, excellent condition, many
1955. EAND ROVER, 86-in, wheelbase, with hard
COMBS COMMERCIAL (GUILDFORD). LTD.,
Portamouth Rd., Guildford, Surrey. Phone, Guildford,
2007.

LEYLAND

1954 LEYLAND Comet tipper, alloy body, good condition, Livesey, Leamington Rd., Ainsdale, 784-6669

1953 LEYLAND Octobus 8-wheeler. 5-speed gearment, 24-ft. 6-in, platform body, in very good condition
throughout, available end of September, £2,400, byers and
BROWN AND ADAM, LTD. Bleachers, Dyers and
Finishers. Transport Dept., Old Hall St., Kearsley,

1952 LEYLAND Octopus 8-wheeler, 600 engine, C Heen-e since new, in excellent order, any trial. RUSH GREEN MOTORS, Langley, Hitchin, Herts. Stevenage 175.

CAMPBELL PARK, LTD., offers:-

1956 LEYLAND Octopus 8-wheel, double drive, and very good tyres.

We also have coming in shortly a LEYLAND 8-wheel, double drive year 1955, at a reasonable price.

CAMPBELL PARK LTD. Childwall Valley Rd., Gate-acc, Liverpool. Phone, Gatecare 1331. "81-209

1950 LEYLAND Steer, 21-ft, platform body, 9.00 by 20 12-ply tyre equipment.

ARLINGTON MOTOR CO. High Rd., Ponders End., Enfield, Middx. Phone, How 1266. 781-281

LEYLAND Beaver tractor and 20-ton low-load machinery trailer, K.O. back axie, 16-ft, well. B CM801, care of "The Commercial Motor." 781-3

1946 LEYLAND double-drive 8-wheeler, 8.6 engine, 6 tons 16 ewt, mechanically sound, fitted 1954 cab; £130. 9 Newthorpe Common, Eastwood, Notts. Phone, Langley Mill 2623.

1953 LEYLAND Octopus 8-wheeler, 5-speed gearbox, 24-ft. 6-in. Platform body, in very good order throughout; also a similar vehicle with double-panelled lift container, 24 ft. 6 in. by 7 ft. 8 in. by 7 ft. 8 in. presented effects of the property of the pr

MAUDSLAY

THREE unregistered MAUDSLAY 8-ton Diesel trucks, fitted Gardner 4LW engines, excellent condition, £375 ach. L. W. Vass Ltd., Ampthill, Bedford. Ampthill 3255.

1950 MAUDSLAY twin-steer, rebuilt 1957 with replacement engine, axle, gearbox and new Mercury cab, 21-ft, drop-side body, 10.00 by 20 tyres. G. H. Kendrick, Ltd., Carters Green, West Bromwich 19778.

1946 MAUDSLAY, 4LW Gardner, 5-speed gearbox, ampton. Phone 26590

MAUDSLAY fitted 4LW, £150.

PRICE'S (EARL SHILTON), LTD., New St., Earl Shilton Lcics. Phone, Earl Shilton 3321-2-3.

1948 MAUDSLAY Mogul Mk. II, 15-ft. tipping cracked, £275. Would dismantle for spares. Body and tipping gear by Pilot. 9 Newhorpe Common, Eastwood, Notts. Phone, Langley Mill 2623.

Used Goods

MAUDSLAY fullest details of Co., Ltd., Kno

MORRIS A

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MORRIS A RELIABLE

PALMERST Penrhyn

1954 M. SF L. Enterpr 1949 M 1953-54 Motors, Cav

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loader Box 81-309

engine, weight . £350. angley 81-305 arbon, pment, ghout; tainer, offers

rucks. £375 npthill £2-870

with new tyres. mwich \$1-148

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MORRIS AND MORRIS-COMMERCIAL

4X4 Unregistered ex-W.D. M.o.S. rebuilds, also compressor trucks, Cundey and Stewart, Ltd., Alfreton Derbyshire. Phone, Leabrooks 477. zzz-650

MORRIS 1-ton van, 1954, repainted and ready for work, extremely low mileage.

SHELDON MOTOR SERVICES, 2119 Coventry Rd., Birmingham, 26. Sheldon 4386-7-8. 781-155

1956 MORRIS-COMMERCIAL 10-ton forward-control prime mover, Diesel, Eaton 2-speed axie. James and Crockerell, Ltd., Durrington, Walts. Phone, Durrington Walls 348.

Phone, Durrington Walis 348.

1955 MORRIS-COMMERCIAL Diesel 5-ton drop-policy forward control, long-wheelbase, in sound condition, one owner, £325. H.P. available at:— HERWINS, of Woolwich Ol68, Herwin Canny and Co., Ltd., 40 Artillery Place, Woolwich, S.E.18.

PALMERSTON OF KINGSTON,

MORRIS AND MORRIS-COMMERCIAL RETAIL DEALERS.

RELIABLE used vehicles in stock.

PALMERSTON COMMERCIAL MOTORS, LTD., 75-7 Penrhyn Rd., Kingston 5618.

1954 MORRIS MINOR 4-ton van, 6265.

L. SPRING, 108 Alexandra Park Rd., N.10.
781-410

1949 MORRIS 5-cwt., very good condition, £125 Willesden 0046-8. Motors, Cavendish Rd., N.W.6

Willesden 0046-8.

1953-54 MORRIS J-type 12-cwt. van, in exception-ally good condition throughout, £245, Cavendish Motors, Cavendish Rd., N.W.6. Willesden 0046-8 781-402

1952 November, MORRIS CDD3 5-ton long-wheel-base double-drop-side oiler, replacement engine approximately one year, 83.55. The Barnstapie Motor Co. Phone 2264. Telex 46-302.

SCAMMELL

CAMMELL 8-wheeler for sale, best offer. Phone, Bermondsey 4577, or call at J. and H. Transport Services (Pecknam), Ltd., Mobility House, Croft St., 781-101

MIDLAND ROAD TANK SERVICES, LTD., Middle-more Lane, Aldridge. Phone 52915-6-7. SCAMMELL tractor with 24-ft. 16-ton Scammell flat platform semi-trailer, in excellent condition. 781-95

1950 SCAMMELL articulated unit, 6LW engine, 6 in exceptionally clean and good order with choice of 25-ft, platform trailer or 25-ton low-loader trailer. Term and exchanges. Also various other good Scammel

webteles in stock.

1949 body, 40 by 8 tyres, air brakes, in excellent running order, choice of two, £750 each.

RUSH GREEN MOTORS, Langley, Hitchin, Herta. Stevenage 175.

MIDLAND ROAD TANK SERVICES, LTD., Middle-more Lane, Aldridge. Phone 52915-6-7. SCAMMELL tractor with 24-ft. 16-ton Scammell flat tractor semi-trailer, in excellent condition. 781-127

1944 SCAMMELL tractor, 6LW Gardner engine, fully floating axie on twin 40 by 8 tyres, 6600, Kerbey Motors, New Southead Arterial Rd., Hornchurch, Hornchurch 776.

SEDDON

1953 SEDDON artic., fitted Eaton 2-speed axie,
WEST TOWN DIESELS, Broad St. Garage, Dewabury,
Phone 3504.

1949 SEDDON long-wheelbase truck, exceptionally clean, mechanically sound, £175. 9 Newthorpe Common, Eastwood, Notts. Phone, Langley Mill 2623. 781-303

1955 SEDDON, long-wheelbase, aluminium body, as-new condition, £675. 373 Eastbank Rd., 8hemeld 29139, 37529 781-379

1955 SEDDON Diesel 7-8-ton drop-side, one owner, work, choice of three.

1954 SEDDON 7-8-ton long-wheelbase drop-side.
1949 SEDDON Tasker 22-ft. articulated.

RYLAND GARAGE, LTD., Ryland St., Birmingham, 16. Edgbaston 4501-5. Grams: "Dieset." 781-446

1954 SEDDON Diesel P6, long-wheelbase truck, immaculate condition. Coppels Motors, 92 Broughton Lane, Salford, 7. Phone, Blackfriars 7781-441

THORNYCROFT

4 X 4 Unregistered ex-W.D. trucks, very good selection. Cundey and Stewart, Ltd., Alfreton. Derbyshire. Phone, Leabrooks 477. zzz-651

Derbyshire. Fnone, Leavestand Any Offers. THORNYCROFT long-wheelbase, rear axie, gearbox, radiator, springs, excellent condition. Mrs. E. Hales, 7 Manor Rd., Wales, nr. Sheffield. 782-6702

Used Goods Vehicles (contd.)

1954 THORNYCROFT 8-wheeler with 24-ft. plating one in excellent order, any trial, bargain.

1942 body, 64-bk Reference and the control of the

THORNYCROFT 4 x 4, ex-Government, unregistered, t-s-cylinder Rolls-Royce petrol engine, 1,200 x 2 (vres. This vehicle is brand new, having done only 2,000 miles, would make ideas heavy breakdown vehicle, £250. Edgware 257

THORNEYCROFT Trident Model RGCR6/1. short wheelbase, 1954, double drop-side panel body. Editor tipper, vehicle good, tyres new, price 6550. A. Corbett and Son, Wearhead. Phone, Wearhead 218. 781-42026

1949 THORNYCROFT 5-ton long-wheelbase plat-maintained, £215.

COMBS SERVICE STATION, LTD., By-pass Rd., Guildford, Phone 62962-3-4.

1955 Sturdy Star long-wheelbase, one owner, 18-ft. and condition, fully recommended for discernial owner can decide the star owner of the star owner owner. By LAND GARAGE, LTD, Ryland St., Birmingham, 16. Edgaston 4991-5. Grams: "Diesel." 781-445

TROJAN

1955 TROJAN 1-ton long-wheelbase van. one owner, room, very sood condition, finished primer, 2325.

FRANK WATSON (CROYDON), LTD., Thornton Rd., Thornton Heath. Tho 4221.

VULCAN

A NY offers. VULCAN, chassis, gearbox, rear axle, springs, radiator, all in excellent condition. Mrs. E. Hales, 7 Manor Rd., Wales, ar. Sheffield. 782-6703

1952 VULCAN 7G (win-ram tipper, 4-cylinder good condition, £495.

E. J. BAKER AND CO. (DORKING), LTD., 55-61
L. Landon St., Chertaey 2391.

UNCLASSIFIED

L. A. RICH

OFFERS

(LOW-MILEAGE, UNREGISTERED EX-MINISTRY VEHICLES).

PIVE BEDFORD QL 4 x 4 950-gal. refuelters, price E175 each TVE 4-wholed 900-gal. Bowser trailers, price E150 PIVE BEDFORD Model QY 5-ton fixed-side trucks, price 890 each.

PIVE BEDFORD 200-gal. water tankers, price 690 each. each LIVE AUSTIN 4 x 4 fixed-side trucks, price £100 each

10-cwt 2-wheeled trailers, fitted steel bodies and 600 by 16 tyre equipment, price £20 each.

COLDHAMS LANE, Cherryhinton, Cambridge. Phone 97597.

APPLEYARD OF LEEDS. LTD., OFFER THE FOLLOWING VEHICLES FOR SALE.

1955 ALBION Chieftain (export model), platform body, painted to customer's choice.
1955 ALBION Claymore, 16-ft. 6-in, drop-side body with Burtonwood tail lift, painted to client's requirements. requirements.

1955, drop-side truck, power steering, Eaton 2-speed age, ex-Citicence operator.

1955, September, MORRIS B.M.C. 7-ton 17-ft. plantage of the power steering. Faton 2-speed speed age.

THESE volicies are in excellent mechanical condition and are sold with a guarantee.

APPLEYARDS OF LEEDS, LTD., NORTH STREET, LEEDS, 7. Phone, Leeds 32731 (24 lines). 781-6689

SELLERS AND BATTY (SALES), LTD., COMMERCIAL VEHICLE SPECIALISTS. Phone, Peterborough 4048; Midgate 320.

E.R.F., FORD SENTINEL.

NEW E.R.P. heavy-duty 4-wheel tractor unit, fitted Rolls-Royce oil engine, air brakes, double reduction rear axie. D.B. 10-speed gearbox, exhaust brake equipped for twin-line air trailer brakes, heavy-duty specification throughout, immediate delivery, special price.

1954 FORD Thames ET7 platform borry, fitted FORD Thames ET7 platform body, separal condition were good.

AND

H.P. TERMS

October 17, 1958—THE COMMERCIAL MOTOR 57

Used Goods Vehicles (contd.)

ROOTES, LTD., OFFER FOR SALE THE LARGEST STOCK OF USED VEHICLES

FROM THIS SELECTION.

LONDON, W.10.
LADBROKE HALL, BARLBY ROAD.
LAD 3232.

1958 COMMER 1-ton Diesel van, primer, 1.600 miles, 6980.
1958 KARRIER Bantam 3-ton long-wheelbase truck, 1050.
1050 Diesel, green, 6.50 by 20 tyres, 3,000 miles.

21,050.
200 miles, 81,775.
200 miles, 81,775.
200 miles, 81,775.
200 miles, 91,775.
200 m

BIRMINGHAM, 18.
GREAT HAMPTON STREET.
CEN \$411.

CEN 8411.

1950 COMMER forward-control 5-ton petrol platform truck, £145,
1950 COMMER forward-control 7-ton petrol dropsider, £165,
1951 BEDFORD 5-ton petrol drop-sider, £190,
1952 COMMER 25-cwt. forward-control van, £100,
1948 COMMER Q4 drop-sider, 18-ft. body, £108,
1947 COMMER 2-3-ton tipper, £75.

Manchester, 15.
OLYMPIA, CHESTER ROAD.
BLA 6677.

1953, January, COMMER 15-cwt., painted red, fair 1953, February, FORD 2-3-ton van good tyres. 1951, March, BEDFORD 7-ton tipper, R6 engre, tipping rear, good condition, £175. Warden, BEDFORD 7-ton tipper, R6 engre, tipping rear, good condition, £175. Covember, TEGEN/CROFT Trident, Die-el 1952, engine, 8-ton tipper, twin rams, good consdition, £300.

MAIDSTONE.
LEN ENGINEERING WORKS.
PHONE 3333.

1955 FORD 4D truck, Diesel, blue, 6425.
1956 FORD Thames 4D tipper, Diesel, green, 6665.
1955 COMMER Express delivery van, petrol, golden and, 6335.
1951 aUSTIN A40 van, petrol, blue, windows and seats, 6225.

ROCHESTER. HIGH STREET. CHATHAM 42231.

1953 COMMER 3-4cos pick-up, one owner, excel1957 COMMER ED van, blue, one owner, excel1957 COMMER ED van, blue, one owner, as sew,
1945 FORDSON 4-con van, brown, one owner, 899,
1950 November, Bradford van, green, mechanically
1950 Sound, good tyres, £199,
1956 BEDFORD van, brown, one owner, bester,
1961 EDFORD van, brown, one owner, bester,
1962 EDFORD van, brown, one owner, bester,
1963 EDFORD van, brown, one owner, bester,
1964 EDFORD van, brown, one owner, bester,
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1965 EDFORD van, brown, one owner, bester,
1966 EDFORD van, brown, one owner, bester,
1967 EDFORD van, brown, one owner, excel1968 EDFORD van, brown, one owner, excel1968 EDFORD van, brown, one owner, excel1968 EDFORD van, blue, van, blue, van, brown, one owner, excel1968 EDFORD van, brown, one owner, bester, blue, van, blue, van, brown, one owner, blue, van, brown, one owner, blue, van, blu lent condition. E349.

1956 COMMER Cob light van, beige, one owner, as seen, excellent condition, 3499.

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1957, BEDFORD 3-ion 500-cu.-ft. van, petrol.

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1954, body.

1955, body.

1956, body.

1957, betwie body.

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BEDFORD 7-ton R6 long-wheelbase timber tipper COMMER Q4, P6 long-wheelbase drop-side trues. August, AUSTIN P6 tipper.

August, AUSTIN P6 tipper.

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THE vehicles advertised have been conditioned up to our well-known standard and are covered by our USED GOODS VEHICLES WARRANTY. SIGNED by a director of the compan

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QUALITY TESTED USED VEHICLES

1949 BEDFORD 30-cwt. Spurling 3-way van.

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6-in. tipping body, Edbro 2LN tipping gear, first-class condition throughout, quality tested; another, 1956, with P6 engine, similar to the above specification, also Quality

OTHER BEDFORD short-wheelbase petrol tippers from

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1957 truck, Ritted with Bedford's own 300-cu.-in.

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1950 vULCAN Diesel 6-7-ton long-wheelbase lorry.

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SEVERAL 6- and 8-wheelers in stock.

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DENNIS Stork Diesel 3-ton van, one owner, SEDDON 3-ton Diesel truck and tilt, 4550. BEDFORD short-wheelbase tipper, petrol, £495.
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1952 VANGUARD 10-cwt, van.
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FORK-LIFT trucks, 3,000 to 6,000 lb, capacity, 9-ft, and 12-ft, lift; also Morris Versatile 5-ton mobile crane, electrically operated, with Perkins P4 Diesel unit mousted on 4-wheel chassis, all in new condition.

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IMMEDIATE delivery BEDFORD Duple service buses, petrol and Diesel models, 30 and 43 seats, full details and prices from Duple Motor Bodies, Ltd., Hendon, N. W. 9. 781-365

1950 Vista, certificate of fitness 1960, one owner, and our Coaches, 110 Buxton Rd., Stockbort. Day Stock Port 4763. P.M. Stepping Hill 2686.

1952 BEDFORD Duple 36-seater, interior green fitness, 1961, £1,500. Hire-purchase arranged. Pieton and Gibbs, Ltd. 744a St. Albana Rd. Garston, Watford, Herts. Phone, Garston 2720.

Used Passenger Vehicles (contd.)

BEDFORD-DUPLE Super Vega 41-scater, registered July, 1957, mileage to date 22,150, indistinguishable from new inside and out, red and cream exterior, autumn tints interior, fitted two heaters, Formica waist panels, fog lamps, taxed December 31, bargain at 22,675; deferred

CYRIL H. THOMAS, LTD., Vauxhall, Bedford Main Dealers, Calne, Wilts. Phone 2411.

1957 BEDFORD 41-seater Duple or Plaxton, low mileage.

CAMPING'S COACHES, Park Creacent. Brighton 781-7

BEDFORD 10-14-seater coach wanted, 1950 onwards. Spurling type preferred. Woolfenden's, Ltd., Breck Rd., Anfield, Liverpool. And 4688. 783-6712

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1950 COMMER Avenger, 33-seater luxury Plaxton body with courier seat, certificate of fitness up to July, 1959, body, engine and chassis in excellent

condition.

1955 COMMER TS3, 37-scater luxury Burlin
up to October, 1959, engine recently overhauled, a
class luxury coach.

THE above can be viewed by appointment.

A LLENWAYS, LTD., 380 Moseley Rd., Birmingham 12. Phone, Calthorpe 3191-2. 781-160

7 12. PROME CHINGE ROOTES Diesel 41-seater Duple 1957 luxury reaches, overdrive, heaters, certificates of fitness 1964, painted and lettered to your instructions, 83.200. Don Everall, Ltd., Wolverhampton 23212.781-197

1949 COMMER Q4 30-seater coach, certificate of Sydenham 6345.

14-SEATER COMMER Reading luxury coach, 1955, £1,100. Phone 53619. Grove Coaches, Alfall Rd., 781-x2070

COMMER Avenger, 33-seater Plaxton, 1950, £450, 93 Woodnide Rd., Wyke, Bradford 76227. 781-x2071

CROSSLEY

1952 CROSSLEY, downdrausht engine, 37-senter, tificate of fitness 24.6.62, part-exchange Bedford 29 Duple. Phone, Great Bentley 241, 781-x1881

1949 CROSSLEY P.S.V. chassis, £185 o.n.o. Conches and Components, Ltd., 469-475 Holloway Rd., London, N.7. Archway 2647.

DAIMLER

JUNE. 1955 DAIMLER Freeline Duple Britannia 41-seater fitted with heaters and radio, nearly new tyres, this coach is in outstanding condition, small mileage, any examination or trial. Write Box CM814, care of "The Commercial Motor."

FIVE double-decker buses 1943-45 DAIMLERS, with 7.7 A.E.C. ensines, certificates of fitness 1961, in very good condition, £250 each. Kerbey Motors, New Southend Arterial Rd., Hornchurch. Hornchurch 776. 781-368

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1949 Onwards, DENNIS'S 35-seater Duples. Box CM8117, care of "The Commercial Motor." 781-240

FODEN

1951 FODEN 39-seater, repainted, engine, clutch overhauled, certificate of fitness October, 1959, £1,350. Phone, Sonning 3171. 10 Warren Rd., Woodley, 783-6691

LEYLAND

1950 Comet, Strachan 33, red-maroon, excellent Thornton Heath 6422.

Used Passenger Vehicles (contd.)

FOUR LEYLAND double-deck buses, £100 each. Autorex (Liverpool), Ltd., Holmes Lane, Liverpool, 21, Waterloo, 2321.

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COLBRO, LTD., offer:-

THREE GUY deckers, certificate of fitness 1959 and 1950, from £175, NE Beadle Cub single-decker, 1949, certificate of fitness 1952 Elbs.

One Beadle Cub single-decker, 1949, certificate of fitness 1960, 1949 body, £195, decker, certificate of fitness 1960, 1949 BRISTOL single-deckers from £100-£150 each.

TWO GUY deckers, 6LW, offers,
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CHOICE of 20 LEYLAND high-bridge and low-bridge
ALL vehicles actually in stock.
ENGINES, axies, gearbox

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782-6687

1950 BEDFORD Vista, Planton 33-seater, certi-ficate of fitness 1966, Persper dome, road and quarter-terminess of the property of the con-duction of the control of the control of the con-trol of the control of the control of the con-trol of the control of the control of the con-trol of the control of the control of the control of the property of the control of the control of the control of the con-trol of the control of the control

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1949 COMMER S-seater Harrington, fitted P6, very cood condition, £150.

1947 BEDFORD 29-seater, good mechanical order, body needs attention, £140.

1948 EEDFORD Utility, £85.

1939 A.E.C. 64-seat double-deckers, first-class order, £150; choice of two.

BRICES COACHES, Broughton Astley, Leicester, Phone, Satton Elims 361, 781-664

EYLAND TS8 coach, June, 1940, 8.6 Diesel, full-front Harrington body, been used as mobile furniture show-room, good mechanical condition, good tyres, £135, 1943 BEDFORD coach, 28 teats, good conditions, good tyres, £135, 1945, 1

COACHES AND COMPONENTS. LTD.

469-475 HOLLOWAY ROAD, LONDON, N.7. Phone, Archway 2647 (five lines).

1950 MAUDSLAY, A.E.C. 7.7 engine, 33-seaser all round, red moquetic, exterior red, marcon, white, certificate of fitness to December, 1959.

1950, July, GUV Visen, 29-seater Thurgood body, 1950, 195

April, 1969.

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April, 1969.

BEDFORD 29-scater Vistas, areem code, certificate of fitness to December, 1958.

1949.

May, CROSSLEY, 33-scater Duple body, red-form code, certificate of fitness to December, 1959.

1949.

June, CROSSLEY 33-scater Duple body, red-form code, certificate of fitness to May, 1959.

June, CROSSLEY 33-scater Whitson coach, red modulate, and concerns carefully compared to the c

moquette, exterior cream-blue, noner, value II, fitted with May, 1959, November, MAUDSLAY Mark II, fitted with 1947, A.E.C. 7.2 Diesel engine, 35-easter Duple, red moquette, exterior red-cream, clock, beater, sliding road, certificate of fitness December, 1961.

WOLSTON GRANGE

LONDON ROAD, RUGBY. Phone, Wolston (Coventry) 330. On the A45.

TRADE INQUIRIES INVITED. PASSENGER VEHICLE DISPOSALS, LTD.,

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1940—39 LEYLAND, choice of 25 high- and lower height beyland double-decks, fitted 1948-49 Leyland all-metal bodies, in very good mechanical and body condition. Certificate of fitness to end of 1958, some 1959 will re-certify at very little expense, to clear, price £150-£175 each.

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PHESE are only a few of the vehicles we have in stock available for immediate inspection and test.

1949, price £250. 1940 39 BRISTOL L-type 35-scater saloons, 5-speed by good mechanical and body condition, several cl

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1938 -39 LEYLAND, choice of two, fitted 35-seater backet of the control of

pillars done this year, will re-certify at little expense, it is not considered to the year, and the year of the year, fitted 39-scater of the year, fitted 7.4 PSI type Diesel engine, in excellent mechanical and body condition. Certificate of fitness expires 1960, price \$325

and re-certified for four years from April this year, price 250

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1948 BRISTOL salooms, choice of ten, fitted Eastern Coachworks 35-seater bodies, low-type radiators, low-type of sale servens, 7.7 A.E.C. Diesel units, 5-speed boxes, in excellent mechanical and body condition. Certificate of fitness to 1960, price £550 each.

1949 COMMER 31-seater full-luxury coach, in supermediation of the complete of the supermediation of the complete of the supermediation of the complete of the supermediation of the

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100 SELECTED BUSES AND COACHES ACTUALLY IN STOCK AND AVAILABLE FOR IMMEDIATE INSPECTION AND TEST.

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EVLAND, A.E.C., Britolo, etc., over 50 high- and low-bridge double-deckers just come into stock, 1948 bodies all Leyland, Metcam, etc., varying certificates of fitness, to clear £150-£175 each.

E-YLAND super coaches, choice of 20, fitted 1959-60

Harrington 35-32-seater full luxury bodies, deep cashion high-backed full huxur leather and moquette seating large continental rear luggage boot, front entrance, sliding door, etc., in immaculate mechanical and body condition, certificate of fitness 1949-50, to see is to buy, price £350-£395 each.

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Used Passenger Vehicles (contd.)

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BEDFORD Vista 29-scater, red interior, certifi-1948 cate of fitness October, 1961, £395. 1946 dr.4-8 BEDFORD Vistas, all with certificate of fitness, from £250, 1947 coach, good runner, £150, LWAYS a good selection of coaches suitable for workmen and travelling shops. We invite your inquiries.

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NEW BEDFORD petrol engine chassis mounted with Duple 37-seater coachwork, glass roof quarters and the shader of an array of the shader of an array this coach as exhibited at Early Court on the Duple stand. OFFER IMMEDIATE DELIVERY

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EARLY delivery of new BEDFORD petrol engine chassis, 1959 model, Duple 41-scater Super vega coaches, finished to instructions, demonstrations available model. NEW BEDFORD petrol engine chassis, 1959 model, Plaxton 41-scater coachwork, carly delivery, finished instructions.

uphousered in the nitimen true, certificate of littles 1965, 2 A.E.C. Mark IV, mounted with 39-seater full-front Burlingham coachwork, heater fitted central enter a saturant int moquette, finished cream and green, good tyres, immediate condition, certificate of finess 1963.

1952 BEDFORD Duple 37-seater Super Vega, upholbing and cream certificate of fitness 1963.

1951 BEDFORD 33-seater Duple Vega, 7-ft, 6-in, wide, upholstered in blue, finished blue, certificate of fitness 1961.

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new tyres, certificate of fitness March, 1963, immaculate, 22,250.

BEDFORD Vega, 33 seats, heater, blue interior, one other only, e1,650.

1952 one owner only, e1,650.

35-seater Burlingham Seaguil body, blue interior, neater, choice of three, certificate of fitness 1962, one owner only, e1,250.

November, COMMER Avenger, 33 seats, Alliester of three certificate of fitness 1962, one owner only, e1,250.

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BEDFORD Vista, 29 high-back seats, radio and heater, good tyres, 6675.

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(Registered) A.E.C. 7.7 Burlingham 33-seater coach, certificate of fitness 1960, £750.

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1957. August, LEYLAND Tiger Cub, fitted 41 seats
red interior, ceram exterior, immaculate, £4,150.

1956. BEDFORD, R6, fitted 41-seater Duple body,
seater, red interior, £275.

BEDFORD SB Yeates Riviera, 35 seats, every
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WE can give an early delivery of 1959 petrol and Diesel models, fitted Duple, Burlingham and Plaxton bodies. Now available for demonstration. (Inquiries

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33 SEATER half-cab Diesel coaches for hire on me

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SEND for list giving full particulars, prices, etc.

regainted, £1,100.

1949 MAUDSLAY 7.7 Diesel 33-seater Burlingham
2000cach, fitted new seats, certified 1959; £600.

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33-seater Burlingham coach, certified 1960, £650.

Coaches and buses always in stock.

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1954 heaters, etc., certified 1962, £2,000.
1955 heaters, etc., certified 1962, £2,000.
1956 coach, certified 1961, £1,350.
1950 FODEN 61.W Gardner 33-seater Windover coach, certificat uf fitness 1960, £650.
1949 GUY. Meadows Diesel engine, fitted with 1952 37-seater Yeates coach body, certified 1960, repained, £1,100.

1931 wide, upholstered in blue, finished blue, certificate of fitness 1961.
1951 BEDFORD 33-seater Duple Vega, 7-ft, 6-in, 1951 BEDFORD 39-seater Duple vega, received rack, beater fitted, finished cream, certificate of fitness 1961.
1949 Binished blue and cream, certificate of fitness fitted, finished blue and cream, certificate of fitness 1947 A.E.C. Regal 7.7 engine, 35-scater Duple coach-HOICE of seven 1947-48 REDFORD 29-scater coaches, complete with certificates of fitness to 1961, finished 1939 LEYLAND TS8 oil engine, mounted with 1948 ion, full luxury seating, good tyres, new certificate of fliness being obtained, finished green.

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very reasonable price.

1950 LEYLAND Comet Plaxton 33-seater coach, offered at cheap price for quick disposal.

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1958 BEDFORD Plaxton 41-scater full-iuxury coach with Leyland Comet Diesel engine, as new.
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WE HAVE A WONDERFUL SELECTION OF USED COACHES, PETROL AND DIESEL, ALL IN ABSOLUTELY TIP-TOP CONDITION, AND A FEW EXAMPLES FROM THIS EXCELLENT STOCK INCLUDE:—

Moquette,

NE only, brand-new BEDFORD Duple 41-seater fullluxury coach, 1958 model, exterior in cream with
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OUR REPUTATION AS ONE OF THE GREATEST COACH SELLING ORGANIZATIONS IN THE COUNTRY SUPPORTS EVERY TRANSACTION.

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1947 DAIMLER 56-seater double-decker with high-bridge with rear exit doors, exterior in green and cream. certificate of fitness November, 1961.

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1951 BEDFORD Duple 29-seater full-luxury coach, excellent condition throughout.
1942 AUSTIN Mann Egerton 31-seater coach.

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LONDON COMMER DEALERS.

COMMER Rootes Diesel Burlingham 41-seater, finished to choice, 14 days' delivery.

E.C. Reliance Duple 41-seater, finished to choice, 1956
BEDFORD Vegas, Duple body, 41-seaters.

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COMMERS, TSJ, Planton bodies, 39- and 41-seaters. certificates of fitness.

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1949 DAIMLER, 33-seater full luxury Harrington clean condition throughout, certificate of fitness 1959.

1948 BEDFORD Vista, 29-seater Duple body, bridge of the seater of the se

WE also have a choice of several coaches, suitable for workmen and mobile shops, at reasonable prices.

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THESE vehicles are indistinguishable from new and used only during aummer season.

TWO LEYLAND PDI double-decker buses, 56-seaters, all-metal bodies by Leyland.

TWO DAIMLER 1945 double-decker buses, 56-senters.

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1949-48 A.E.C. 9.6 high-bridge all-metal double-deckers, certained 1980-61, in lovely condition throughout, ready to go to work, 650 each, 1948 A.E.C. 34-seater all-metal non-powered 1948 by 66 bless! engine, certified 1960-61, £325

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OVER 300 vehicles actually in stock for you to choose ALSO a quantity of Leyland, A.E.C. and Gardner engines, many fully reconditioned at prices from \$125 each.

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BEDFORD retrims and conversions to high backs, one-day service.

STEAM cleaning and underspray.

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HERE is an opportunity to purchase an outstanding trample of the BEDFORD Visita 25-seater couch first resistered 940, repaired cream and red, re-tested in red patterned moquette, new floor covering, tubular racked, roof quarter lights, Formica to waits, retyred all round, mechanically sound, certificate of fitness 1964. 1940 CMMER 30-seater Yeates body, immaculated CROSSLEY 35-seater body, recent engine overhard-exception of the control of the control

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1946 bodies, certified to 1959; choice of four.
1945 deck bus, good order
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Gusch 1944 56-seater high-bridge bodies, rubbered winCUVS 1944 56-seater high-bridge bodies, rubbered win1946 BRISTOLS, 100-bridge, certified until 1960-61.
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1955 A.E.C. Reliance, 41-seater Burlingham bodies, choice of three.

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SPARES for all types of passenger vehicles.

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15.4 BEDFORD GB. 6. p. petrol 36-easter Burlingham Seagul, heater radio, cream-black.
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FOR IMMEDIATE DELIVERY.

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Two 1951 LEYLAND Royal Tiger 41-seaters, Plaxton body, fitted with air brake, £1,800 each.
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WE are now taking orders for the coming season.
Bedfords, Commers, new Fords, Leylands, A.E.C.,
Part-exchanges. Hire-purchase arranged.

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DENNIS 37-seater full-front Plaxton body.

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COMMER, 35-seater full-front luxury body.

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1945 BRISTOL double-deck buses, 55 seats, 5LW Gardner engines or 7.7, from £173 each. LEYLAND single-deck 35-seater buses from HTRE-PURCHASE arranged.

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CAR transporter wanted. Complete unit or trailer only.
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1939 SCAMMELL 8-wheeler GLW fitted with Downson through the selfon tank (new 1959) lagged, lithcote lined and steam coils fitted.

1936 A.E.C. 8-wheeler 7.7 S.D. fitted with Downson 1957).

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William Fields Garage, Baker St., Newthorpe, NonPhone, Kimberjey 2391-2.
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1955, September, FORD tipper, ateel body, Anthony Garage Pirbright Rd., Southfields. Vandyke 6188, pp. 1200.

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1957 MACK 4 x 4 tractor. Garwood winch and crane, make ideal breakdown vehicle, price 4.550. Apply, Williams, Old Rd., Bromyard, Herefordshire. Bromyard 4.3133; Munderfield 258.

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BEDFORD S-type 10-ton unit. R6 Diesel engiae, S.A.E. coupling, in good running order,

1950 SCAMMELL articulated unit, 6LW engine, in NY of the above tractor units can be supplied with the above tractor units can be supplied with USH GREEN MOTORS, Langley, Hitchin, 181-20.

1943 SCAMMELL 45-ton tractor, first-class engine, rest in good condition, £275. Langley Mill 781-133

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1950 BEDFORD-SCAMMELL unit, one owner, Defect, £375, one owner, Defect Garage, Property Garage, Property Rd, Southfields, 2nd/dxe.

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WANTED to purchase a Diesel tractor with Gardner 4 or 5 cylinder engine fitted, for use with Scammell retractable articulated trailers, Maudalay or similar whice for preference. State year, price and where inspected. Norman Walker, Aniaby, Hull.

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Sexcellent condition.

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ONE DYSON 4-wheeled tipping trailer, 36 by 8 tyres, the complete machine as new.
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COMPLETELY reconditioned Scammell trailer under-carriage service; exchange, immediate delivery. SCAMMELL coupling mechanism or unit reconditioned in two hours.

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A.E.C. Matador 4 x 4 and 6 x 6 new complete axles. Martindale Cross Hall Works, Lancs. Phone. Chorley 3504.

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MAIN agents, London, Home and Southern Countles.

Full service facilities and large stock of replacement units and sources. units and spares.

QUOTATIONS for complete rebuilds, including steel bodies, 3 to 7 cu. yd.

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October 17, 1958—THE COMMERCIAL MOTOR 77 (Supplement)

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USED UNITS, Whittlefield, Burnley (phone 2262).

All makes and types in stock.

14.00 × 20 WHEEL ASSEMBLIES

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TRACK GRIP OR STANDARD TREAD, ONLY £35 EACH

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SALES EVERY MONDAY COMMERCIAL VEHICLES

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ENTRIES ACCEPTED EVERY WEDNESDAY.
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AT THE BARRY DEPOT. NEWPORT MOTOR SALES, LTD.,

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On the Instructions of the BRITISH ROAD SERVICES. LTD., will conduct a SALE BY PUBLIC AUCTION (Without Reserve)

APPROXIMATELY 100 COMMERCIAL VEHICLES

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6 MOTORCARS. LORRIES AND LONG-WHEELBASE TIPPERS, VANS

Also approximately 150 lots miscellaneous Plant and Vehicle spares.

FRIDAY, OCTOBER 31, at 10.30 A.M. PROMPT. Viewing, WEDNESDAY, OCTOBER 29, THURSDAY,

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By Catalogue only, to among the from:—
Catalogues, is each, post free, from:—
AUCTIONEERS, "MOTOR AUCTION SALEROOM,"
EAST CANAL WHARF, CARDIFF.
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BUSINESSES, PREMISES, OFFICES, ETC. RURAL transport service comprising 30 omnib trucks, profitable business, owner retiring. Beeston St., Kingston, Jamaica, West Indies.

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WNER-DRIVER seeks to contact a reputable firm, with a view to hauling their goods on contract Vehicle specifications as follows: 1956 Ford Thames, 4D Diesel, steel bedded. drop-side body, floor area approx. 112 so. ft., maximum payload 6 tons 10 cwt. The vehicle is based in Cirencester, haulage area preferred, Southern Counties and South Midlands and S. Walets, anything considered. All replies acknowledged. Apply to Rutte Roadways, as Victoria Rd., Cirencetter, Gloss. 781-21858

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ALL MAKES OF VEHICLES UP TO 7 TONS CAN NOW BE FITTED WITH THE COST-CUTTING FORD

4D AND 6D ENGINES. MEANING:-LOWER INITIAL COST. MORE M.P.G. CHEAPER MAINTENANCE.

And the cost of conversion is very reasonable. Let us quote you for your vehicles,

QUICKS FOR FORDS.

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PIONEER CONVERSION SPECIALISTS

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PERKINS, FORD 4D AND 6D DIESEL UNITS.
AND OTHER UNITS WHERE SPECIFIED.

THOROUGHLY experienced, offering a first-class regineering job, which is as important as price for long-term policy and satisfactory operation.

HIRE-PURCHASE terms available on all transactions, subject to a satisfactory proposal.

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H.P. Finance available, private deals, prompt settle homent. Finextra, Ltd. 58 Jermyn St., S.W.I. Phone until 9 p.m., Hyde 1391.

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MISCELLANEOUS—WANTED
ALUMINIUM scrap urgently required. Lowton Metals, Lidd., Lowton St. May, near Warrington. Leight (Lanci) 1444-5.

NOTICES FRENCH AND TALIAN IMPORTS.

ADVICE, HELP AND FINANCE PROVIDED FOR MANUFACTURERS, MERCHANTS AND LARGE RETAILERS WISHING TO IMPORT.

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Senior commercial vehicle draughtsman-estimator for Soutline and detail drawings of new composite and light alloy bodywork; applicants should have knowledge of estimating with ability to compile cutting lists, material schedules, etc. Write in confidence giving details of compile cutting lists, material schedules, etc. Write in confidence giving details of Compile cutting lists, material schedules, etc. Write in confidence giving details of Compile cutting lists, material compileration of source giving details of Compileration of Strategies of Compileration of Com

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details to retail sales manager, Rootes, Ltd., Maistasumer, COMMERCIAL Vehicles sales manager to organize move dept. for Ford and Commer sale to organize London and Surrey. Escential qualifications are extensive sales experience in these makes; comprehensive knowledge of body construction and design, existing contacts in this area; staff administration in canvassing. Candidates aged 35-45 seeking an opportunity to prove ability in this field are invited to apply at first in writing to Mortening to Mortening

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COMMERCIAL Vehicle Sales Manager required be important distributors in the north west; the success must considerable self-green experience in the north west; the success new and used vehicles, and the ability to organize an control a sales force; he must also have initiative, energy and drive; the appointment provides remuneration comensurate with responsibilities and life insurance and per sion benefits. Applications which will be treated in strict confidence should set out full details of qualifications an experience. Box No. N.433, Lee and Nightingale, Livel pool.

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EXPERIENCED garage engineer required, to super maintenance of all classes of motor vehicles tractor machines. Successful applicant must be fi qualified and able to organize and supervise prevents maintenance complete overhaul of vehicles, etc., commercial Motor "81-Commercial Motor" 781-

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FLEET maintenance manager required in Manchester.
be in charge of body and mechanical repair she Applicants should have served recognized automob engineering apprenticeship and be well versed in up-to-ds methous. This job involves hard work. Vacancy are methous. This job involves hard work. Vacancy are methous. This job involves hard work. Vacancy are methods. This job involves hard work. Vacancy are fully provided to promotion. Sale £1,200 p.a. for selected applicant with Higher Nation Certificate or equivalent, £1,100 p.a. without to qualification. Replies should be fairly brief with custimonials and experience detailed in chronologic order. Box CM811, care of "The Commercial Motor order."

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COMMERCIAL vehicles salesman required by large and expanding organization in North London. A well-paid permanent position for the right man. Write siving details of experience, etc., to Box CM\$116, care of "The Commercial Motor."

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AULAGE contractors have vacancy for traffic manager in their Liverpool depot. Wages are £14 per week, the Liverpool depot. Wages are £14 per week, the limit of the liverpool depot. Wages are £14 per week, the liverpool depot. Wages are £14 per week. Alan the liverpool depot. Wages are £14 per week. Alan liverpool depot. Wages are £14 per week. Alan liverpool depot. Wages are \$15.450 per week. Alan liverpool depot. \$15.450 per week. Alan li

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Ceptimize to Box University of London coach company, which is a second company of the Commercial Motor. Tel-43: 100 Dieset vehicles, Lordon

HIEF Engineer for fleet of 100 Diesel vehicles, Lordon area, only those who have held a similar poet need pply. Box CM8123, care of "The Commercial Motor" 781-451

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10,000 Tyres always in stock.
ALL MAKES AND SIZES SAVE MONEY

Phone, write or call
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THE ABOVE COUNCIL INVITE TENDERS FOR THE SUPPLY AND DELIVERY TO MOUNTAIN ASH OF THE FOLLOWING VEHICLE:—

A COMMER SUPERPOISE 3-4-TON OPEN MOTOR LORRY

EMBODYING A 6-CYLINDER O.H.V. PETROL ENGINE WITH PORUS CHROME BORES, 4-SPEED DEVELOPMENT OF THE SHORT WHEELBASE. DEEP-SECTION FRAME WITH SHOULT BRAKES, 7 BY 20 10-PLY TYRES (TWIN REAR), VERTICAL TYPE HYDRAULIC TIPPING MECHANISM AND STELLINED TIMBER BODY WITH DROP SIDES AND TAIL BOARD.

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Tenders must also include a part-exchange allowance for one Commer 5-ton open tipper forry, registration No. KNY847, purchased new in November, 1951. This lorry may be inspected by arrangement with the Council's Engineer and Surveyor.

Tenders, stating delivery period, must be sent in plain sealed envelopes endorsed "Tenders for 3-4-ton Lorry," to the undersigned not later than noon on Tuesday.

October 28, 1958.

The Council do not bind themselves to accept the lowest, or any tender.

Town Hall, Mountain Ash. Clerk of the Council.

MAINTENANCE RECORD (Charawood Series No 59).
A life bis-ory of each vehicle with tyre records, petrol and oil consumption, 4s. 7d. post free.

DESEC oil stocks bocks. Cost books, etc. Send for descriptive list.

CHARNWOOD PUBLISHING CO., LTD., Coalville,

October 17, 1955 THE COMMERCIAL MOTOR 79

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COLESHILL ROAD, FAZELEY, TAMWORTH, Staffs.

Phone Tamworth 1396/7

"The Commercial Vehicle Specialists"

Offer the following carefully selected Used Vehicles

AUSTIN Long wheelbase 5 ton Twin Ram End Tipper, fitted Perkins P6 engine, good tyres and general condition, 14ft. Dropside Body.

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DODGE 1936 Metal bodied cipping truck 9ft. x 3ft. sides, Parkins F6 engine. Very good condition.

REDPORD 5 ton L.W.B. Petrol Tipper, rebuilt. 1955, 13ft. wooden body in sound condition.

SENTINEL 1954 Light 6 Wheeler with 21ft. Drop-sided body servo brakes 4 cylinder D.I. engine in excellent condition. Tyres very good.

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